

# Corporate Profile

March 2024

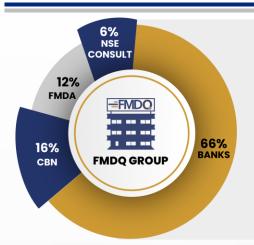
### Content





### **Corporate Overview**





FMDQ Group PLC ("FMDQ Group") is Africa's first vertically integrated financial market infrastructure (FMI) group, strategically positioned to provide seamless execution, clearing and settlement of financial market transactions, as well as data and information services, across the debt capital, foreign exchange, derivatives and equity markets, through its wholly owned subsidiaries.

As a sustainability-focused FMI group, FMDQ Group, through FMDQ Securities Exchange Limited, operates Africa's premier Green Exchange – FMDQ Green Exchange – positioned to lead the transition towards a sustainable future.

FMDQ
Securities
Exchange
Limited is
Nigeria's
Largest
Exchange by
Market Turnover

FMDQ Clear Limited is Nigeria's Foremost Central Counterparty (CCP)



FMDQ
Depository
Limited is
Nigeria's
Integrated
Securities
Depository



FMDQ Private
Markets Limited
is Nigeria's
Private Capital
Information
Repository



iQx Consult
Limited is
Nigeria's
Foremost
Technology
Solutions
Provider in the
Financial Markets



### **Franchise Objectives**



Efficient platform for the listing, registration, quotation, noting\*, trading and reporting of securities across all product lines - fixed foreign exchange, income, derivatives, funds, equities. Islamic finance, etc.

World-class Central Counterparty, with robust risk waterfall supported by settlement guarantee fund, and strong governance & risk frameworks to clear products in the cash, repose and derivatives markets.

Financial market infrastructures with settlement systems that ensure finality, certainty and irrevocability of settlement across all products traded and cleared on FMDQ Group's platform, as well as depository services for mitigation against operational risks associated with maintaining financial instruments.



As a vertically integrated FMI Group, FMDQ Group operates the largest Exchange in Nigeria focused on fixed income, currencies, and derivatives with an average annual market turnover of over \$529.30 billion over the last ten (10) years, as well as Nigeria's foremost Central Counterparty, and one of the Depositories in the country.

### **Corporate Statements**



FMDQ Group was established on the foundations of strong governance and principled values that are evident in a culture of excellence, integrity, and a strong collaborative disposition.



FMDQ Group's business models are product innovation and operational excellence driven by its "GOLD" Agenda



Global Competitiveness



Operational Excellence



Liquidity



**Diversity** 

## FMDQ Group's Strategic Role in the Ecosystem





#### **Market Organiser**

- Integrating issuers, sell-side, buy-side, retail investors, and all end-users
- Promoting transparency, liquidity, market efficiency, and market conduct
- Minimising credit and operational risks
- Facilitating market education







#### Catalyst for Infrastructure Capital

- Promoting innovative private sector-led solutions to the nation's housing challenge
- Projecting the debt capital market as the key source of finance for infrastructure development





## Adviser to Government & Regulators



- Championing innovative measures and frameworks to enhance government revenue, access to capital and financial markets
- Advocating global best practices





## Financial Markets Diplomat



- Promoting Nigeria as the investment destination in Africa
- Disseminating unbiased financial markets information





Foreign Capital

people

Sustainability

14/4nwwo?

Business

### **Our Business Services**



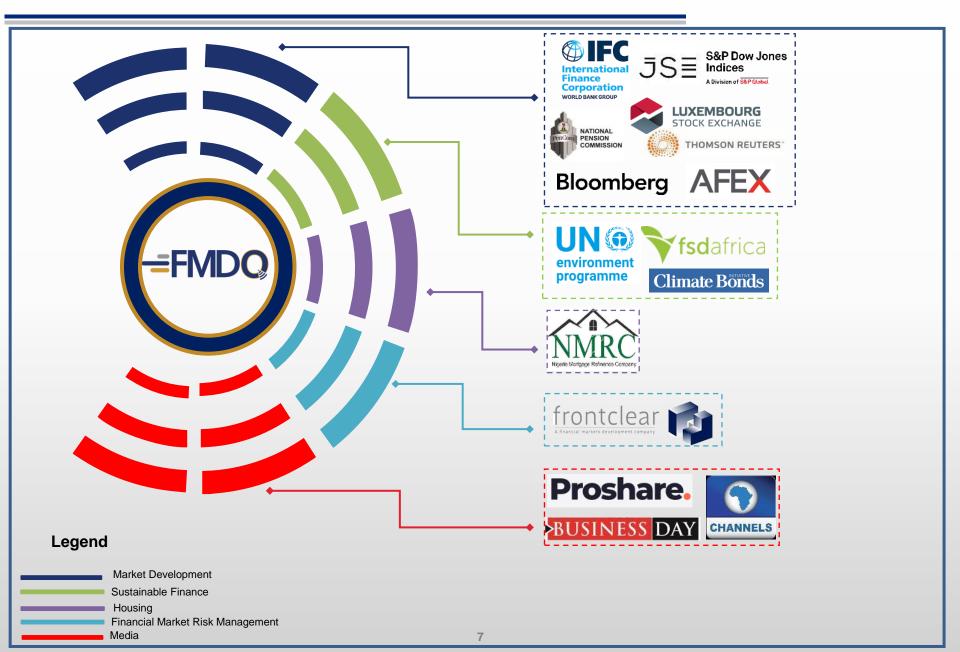
FMDQ Group provides a range of business services in fulfilment of its market development, organiser and governance mandates, whilst addressing the needs and adding value to its diverse stakeholder groups.



With a strategic mandate to transform the Nigerian financial markets, FMDQ Group has championed the introduction of several innovative market development initiatives in the Nigerian financial markets.

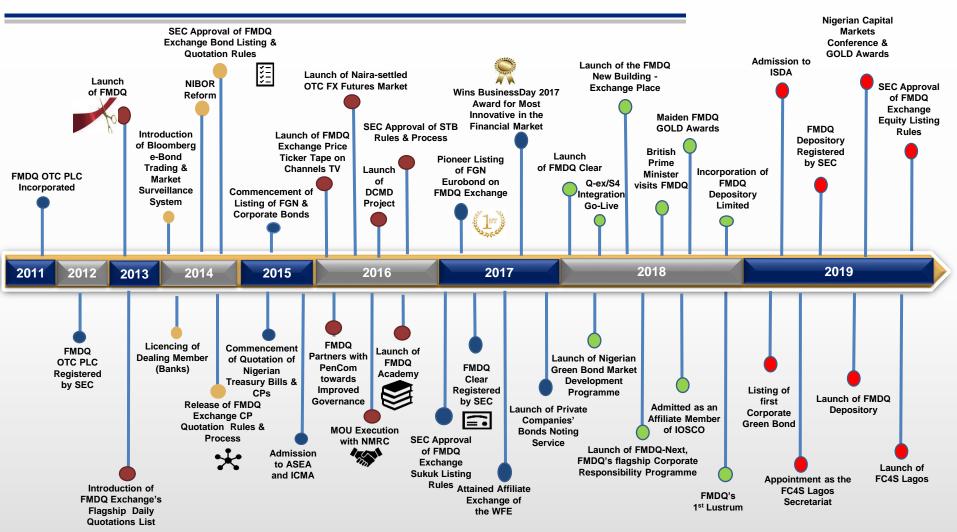
### **Collaborative Relationships...**





## **FMI Group Milestones**





SEC – Securities and Exchange Commission; WFE – World Federation of Exchanges; ASEA: African Securities Exchanges Association; ICMA: International Capital Markets Association; FGN – Federal Government of Nigeria;

MOU - Memorandum of Understanding; NIBOR - Nigerian Inter-bank Offered Rate; DCMD - Debt Capital Markets Development;

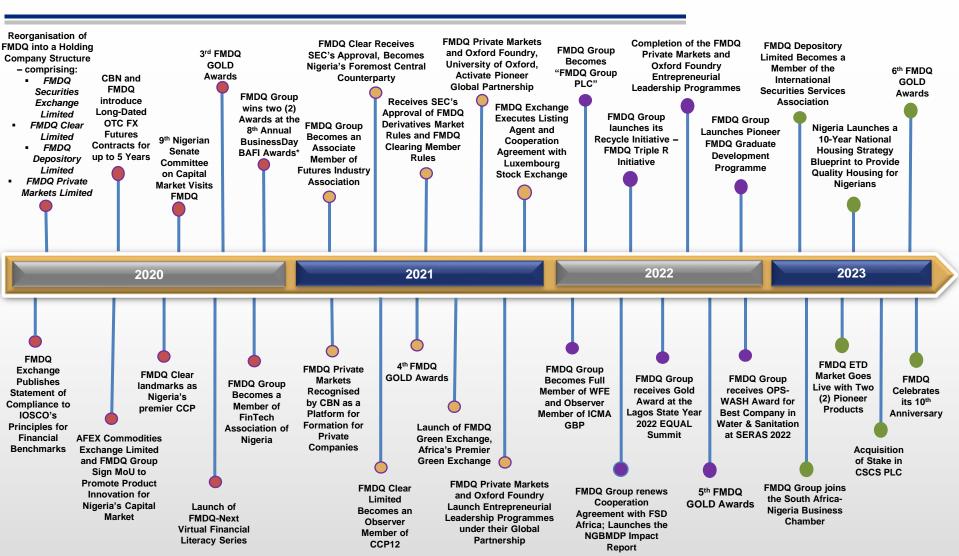
CP - Commercial Papers; STB - Short Term Bonds; S4 - Scripless Securities Settlement System

PenCom – National Pension Commission; NMRC – Nigeria Mortgage Refinance Company; OTC – Over-the-Counter; FX – Foreign Exchange; IOSCO – International Organisation of Securities Commissions,

ISDA - International Swaps and Derivatives Association; FC4S - Financial Centre for Sustainability

### FMI Group Milestones../2





IOSCO – International Organisation of Securities Commissions; SERAS – Sustainability, Enterprise, and Responsibility Awards; MoU – Memorandum of Understanding: BAFI – Banks and Other Financial Institutions

FMDQ-Next - FMDQ Next Generation Financial Markets Empowerment Programme; CCP - Central Counterparty

SEC - Securities and Exchange Commission; WFE - World Federation of Exchanges

CCP12 – The Global Association of Central Counterparties; ICMA – International Capital Markets Association

GBP – Green Bond Principles; NGBMDP – Nigerian Green Bond Market Development Programme CBN – Central Bank of Nigeria; OPS-WASH – Organised Private Sector in Water Sanitation and Hygiene CSCS – Central Securities Clearing System PLC

\*BAFI Awards

9

- Best Integrated Financial Market Infrastructure Provider of the Year
- Best Liquidity Solutions Provider/Multilateral Trading Facility of the Year

## **FMDQ FMI Group Footprints**





₩177.49 trillion

(\$529.30 billion) average annual market turnover

296 Members

across the Nigerian financial markets



149

**Bonds\* (excl. Eurobonds)** 

valued at over

₩4.69 trillion (\$3.57 billion)

128

**Registered Commercial Paper Programmes** 

valued at over

₩6.12 trillion (\$4.67 billion)

**754** 

**Quoted Commercial Papers** 

valued at over

₩5.28 trillion (\$4.03 billion)



Over

532

**Listed/Quoted Federal Government of Nigeria Debt Securities** valued at about

₩173.42 trillion

(\$402.61 billion)

Global Standards
Benchmarks:

- Nigerian Autonomous Foreign Exchange Fixing (NAFEX)
- Nigerian Inter-Bank Offered Rate (NIBOR)
- Nigerian Inter-Bank Treasury Bills' True Yields Fixing (NITTY)



Over

\$67 billion

Cleared USD/NGN NDFs Traded (circa \$66 billion settled)

circa \$1.20 million

circa #0.73 billion

**FGN Bond Futures Traded** 

Exchange-Traded FX Futures
Traded

#### **Global Brand Acceptance**

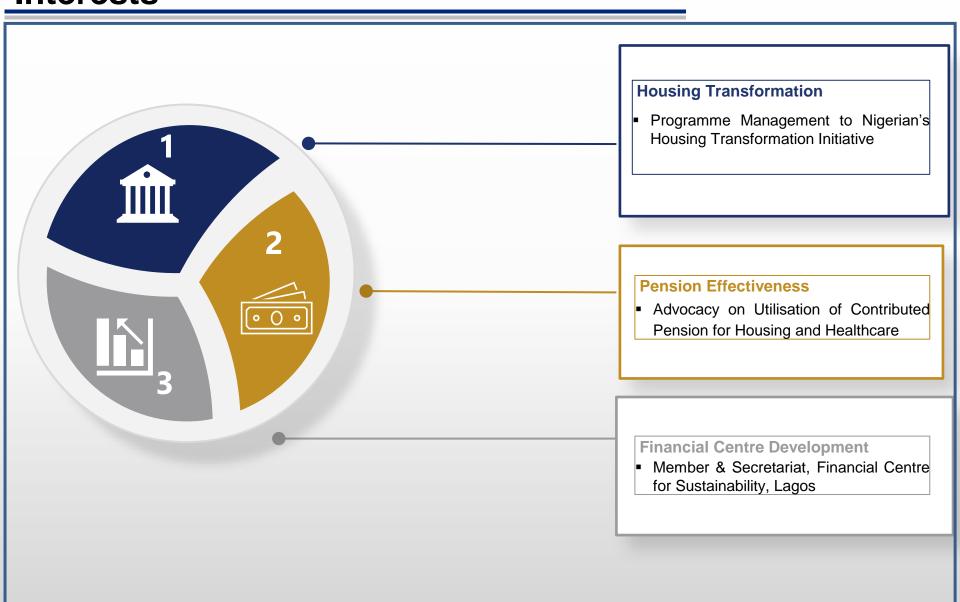
- African Securities Exchanges Association (Full Member)
- World Federation of Exchanges (Full Member)
- International Organisation of Securities Commissions (Affiliate Member)
- International Swaps and Derivatives Association (Associate Member)
- Futures Industry Association (Associate Member)
- The Global Association of Central Counterparties (Observer Member)
- International Securities Services Association (Member)

FMI – Financial Market Infrastructure \*Listed and Noted Bonds NDFs – Non-Deliverable Forwards

Figures as of March 31, 2024

# FMDQ Group's Economic Development Interests





## **Our Sustainability Pillars**



As a responsible citizen, with a global outlook that imbibes best practices, a healthy work culture and an ethical value system, FMDQ Group is committed to the triple bottom line of Economic, Social and Environmental Management, guided by our four (4) main Sustainability Pillars.









### **Corporate Responsibility and Diversity & Inclusiveness**



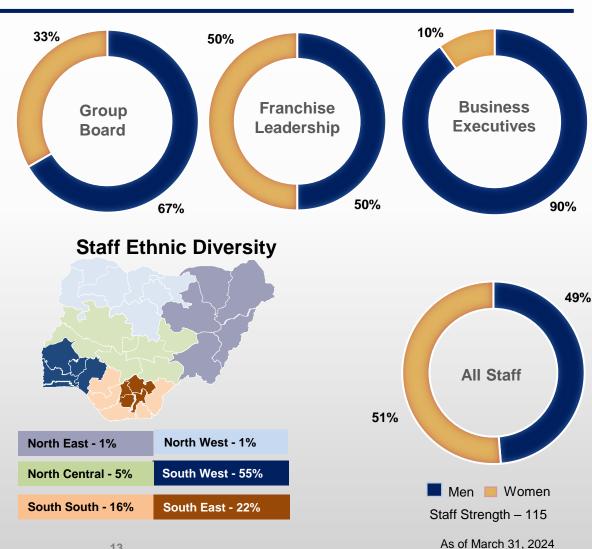
As a responsible corporate entity, FMDQ Group prides itself as an organisation that cares about the most vulnerable in society and one that continues to promote diversity and inclusiveness in the workplace.

The FMDQ Staff CSR Initiative focuses on the following four (4) categories



#### Funds are raised via:

- Auctions organised on all gifts received by employees
- Receipt of honorariums from FMDQ Management for participation in external engagements/support



# FMDQ's Flagship Corporate Responsibility Programme



FMDQ Next Generation Financial Markets Empowerment Programme (FMDQ-Next) is a learning and development initiative aimed at providing financial markets education and promoting financial literacy among the youth in Nigeria, thereby empowering the next generation of Nigerians to be financially astute, ultimately adding value to the society.

#### **Programme Overview**



### **Key Programme Benefits**



An understanding of the value of money, personal finance and strategies to create and manage wealth



Extensive exposure to the workings of the financial markets and global market trends



Ability to trade different securities in the financial markets



Opportunities to learn directly and interact with financial markets participants

### Leadership



FMDQ Group, led by a strong Management team, and supported by dedicated employees with a wide array of talents, experiences, and expertise, is positioned to becoming a High-Performance Organisation (HPO).

### **Executive Committee**



**Bola Onadele. Koko**Chief Executive Officer
FMDQ Group



Kaodi Ugoji Group Chief Operating Officer FMDQ Group



Tumi Sekoni Managing Director FMDQ Exchange



Ayodele Onawunmi Managing Director FMDQ Clear

## Leadership../2



### **Business Executives**



**Emmanuel Etaderhi** Head, Government & Regulatory Relations FMDQ Group



**Dipo Omotoso** Head, Information Services FMDQ Exchange





Oladayo Oniroko Head, Internal Audit FMDQ Group



Jumoke Olaniyan Head, Business Development FMDQ Exchange



Ebenezer Nwoji Head, Market Oversight FMDQ Exchange



Oluwaseun Afolabi Head, Market Architecture FMDQ Exchange



**James Daves** Head, Clearing Risk Management FMDQ Clear



**Segun Akintoye** Head, Operations FMDQ Clear



**Emmanuel Alao Chief Operating Officer FMDQ** Depository



# **FMDQ GROUP**

- EXCHANGE
- CENTRAL COUNTERPARTY
- DEPOSITORY
- PRIVATE MARKETS

# Thank you!