THIS DOCUMENT IS IMPORTANT AND YOU ARE ADVISED TO CAREFULLY READ AND UNDERSTAND ITS CONTENTS. IF YOU ARE IN DOUBT ABOUT ITS CONTENTS OR THE ACTION TO TAKE, PLEASE CONSULT YOUR STOCKBROKER, SOLICITOR, ACCOUNTANT, BANKER OR AN INDEPENDENT INVESTMENT ADVISER FOR GUIDANCE IMMEDIATELY.

THIS PRICING SUPPLEMENT AND THE SECURITIES, WHICH IT OFFERS, HAVE BEEN REGISTERED BY THE SECURITIES AND EXCHANGE COMMISSION ("SEC" OR THE "COMMISSION"). THE INVESTMENTS AND SECURITIES ACT NO. 29 OF 2007 (AS AMENDED) (THE "ISA" OR THE "ACT") PROVIDES FOR CIVIL AND CRIMINAL LIABILITIES FOR THE ISSUE OF A PROSPECTUS WHICH CONTAINS FALSE OR MISLEADING INFORMATION. THE REGISTRATION OF THIS PRICING SUPPLEMENT ND THE SECURITIES WHICH IT OFFERS DOES NOT RELIEVE THE PARTIES OF ANY LIABILITY ARISING UNDER THE ACT FOR FALSE OR MISLEADING STATEMENTS OR FOR ANY OMISSION OF A MATERIAL FACT IN THIS PRICING SUPPLEMENT.

INVESTING IN THIS OFFER INVOLVES RISKS. FOR INFORMATION ABOUT CERTAIN RISK FACTORS WHICH SHOULD BE CONSIDERED BY PROSPECTIVE INVESTORS, SEE "RISK FACTORS" ON PAGES 110-114 OF THE SHELF PROSPECTUS ISSUED IN CONNECTION WITH THE PROGRAMME.

# DANGOTE INDUSTRIES FUNDING PLC (RC 1901506)

(A SPECIAL PURPOSE VEHICLE WHOLLY OWNED BY **DANGOTE INDUSTRIES LIMITED** (RC 71242)

OFFER FOR SUBSCRIPTION OF N10.465.500.000 12.75% SERIES 1 (TRANCHE A) SENIOR UNSECURED BONDS DUE 2029 UNDER THE N300,000,000,000 DEBT ISSUANCE PROGRAMME

> ISSUE PRICE: N1.000 PAYABLE IN FULL ON APPLICATION **APPLICATION LIST OPENS: 23 June, 2022** APPLICATION LIST CLOSES: 30 June, 2022

This Pricing Supplement is prepared pursuant to Rules 279(3)6(b) and 321 of the rules and regulations of the SEC, 2013 (as amended), the listing requirements of the FMDQ Securities Exchange Limited ("FMDQ") and the rules and regulations of Nigerian Exchange Limited ("NGX") in connection with the issuance of ¥10,465,500,000 bonds under the \$300,000,000,000 debt issuance programme established by Dangote Industries Funding PLC (the "Issuer" or "Company"), a special purpose vehicle wholly owned by Dangote Industries Limited ("DIL" or the "Sponsor"). This Pricing Supplement is supplemental to and should be read in conjunction with the Shelf Prospectus, dated 19 July 2022 as amended and/or supplemented from time to time (the "Shelf Prospectus") and with all documents which are incorporated therein by reference. Any capitalised terms defined in the Shelf Prospectus have the same meaning when used in this Pricing Supplement except otherwise expressly stated. To the extent that there is any conflict or inconsistency between the contents of this Pricing Supplement and the Shelf Prospectus, the provisions of this Pricing Supplement shall prevail.

This Pricing Supplement may be used to offer and sell the bonds only if accompanied by the Shelf Prospectus as amended and/or supplemented from time to time. A copy of this Pricing Supplement and the Shelf Prospectus have been delivered to the Commission for registration. A copy of the Pricing Supplement will also be made available for download on the respective websites of the Commission (www.sec.gov.ng) and the Sponsor (www.dangote.com) throughout its validity period. Copies of this Pricing Supplement and the Shelf Prospectus can be obtained at no cost at the offices of the Issuer and the Issuing Houses. The offer is open to High Net-Worth Investors and Qualified Institutional Investors, as defined in the rules and regulations of the SEC.

The Bonds described herein are issued on and are subject to the terms and conditions contained in the Shelf Prospectus as amended and/or supplemented by the terms and conditions contained in this Pricing Supplement. The registration of the Shelf Prospectus and this Pricing Supplement shall not be taken to indicate that the Commission endorses or recommends the securities which form the subject matter hereof or assumes responsibility for the correctness of any statements made or opinions or reports expressed in the Shelf Prospectus or this Pricing Supplement. No securities will be allotted or issued on the basis of the Shelf Prospectus read together with this Pricing Supplement/Supplementary Prospectus later than three years after the date of the issue of the Shelf Prospectus unless the Validity Period (as subsequently defined) is extended by the Commission. This Pricing Supplement contains particulars in compliance with the requirements of the Commission, the applicable laws and the listing requirements of the relevant securities exchange for the purpose of giving information with regard to the securities being issued hereunder (the "Series 1 Tranche A Bonds" or "Bonds"). Application has been made to FMDQ and NGX for the admission of the Bonds to the Daily Quotations List and the Daily Official List, respectively. The Bonds also qualify as a security in which trustees may invest under the Trustee Investments Act Chapter T22, Laws of the Federation of Nigeria, 2004.

The Directors accept responsibility for the information contained in this Pricing Supplement and declare that having taken reasonable care to ensure that the information contained in this Pricing Supplement is, to the best of their knowledge, in accordance with the facts and does not omit anything likely to affect the import of such information and that save as disclosed herein, no other significant new factor, material mistake or inaccuracy relating to the information included in the Shelf Prospectus as amended and/or supplemented from time to time has arisen or has been noted, as the case may be, since the publication of the Shelf Prospectus as amended and/or supplemented from time to time. It is a civil wrong and a criminal offence under the ISA to issue a Prospectus which contains false or misleading information. Investors are advised to note that liability for false or misleading statements or acts made in connection with this Pricing Supplement is provided for in sections 85 and 86 of the ISA.

INVESTORS MAY CONFIRM THE CLEARANCE OF THIS PRICING SUPPLEMENT AND REGISTRATION OF THE BONDS ISSUED HEREUNDER WITH THE COMMISSION BY CONTACTING THE COMMISSION ON sec@sec.gov.ng OR +234(0)94621100 OR +234(0) 94621168.













RC 444999





RC 1031358













RC 189502

RC 1706693 RC 13839

RC 1031371

RC 639491

THIS PRICING SUPPLEMENT IS DATED THE 19<sup>TH</sup>DAY OF JULY 2022

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#### **DEFINITION OF TERMS**

"Allocation Confirmation

Notices" The notification issued to each Applicant confirming the Bonds allocated to

the Applicant following the conclusion of the Book Build and determination

of the relevant clearing price

"Allotment" The issue of Bonds to successful bidders pursuant to this Pricing

Supplement

"Allotment Date"

The date on which the Bonds are allotted to successful bidders

"Applicant" A Qualified Investor who offers to purchase the Bonds and submits

Commitment Form(s) to the Book Runner(s)

"Auditors" Deloitte & Touche

"Bid Coupon Rates"

The coupon rate or price at which an Applicant offers to purchase the Bonds

"Board" or "Directors" Board of Directors of the Issuer

"Bonds" The Series 1 (Tranche A) Bonds being issued in accordance with the terms of

the Shelf Prospectus and this Pricing Supplement

"Bondholder" or "Holder" Any registered owner of the Bonds

"Book Runner(s)" The Issuing House(s) duly appointed by the Issuer to maintain the Book in

respect of the Bonds being sold by way of Book Building

"Book Building" or

"Book Build" As defined in SEC Rule 321, a process of price and demand discovery through

which a Book Runner seeks to determine the price at which securities should

be issued, based on the demand from Qualified Investors

"CSCS" Central Securities Clearing System, operated by the Central Securities Clearing

Systems PLC

"Clearing Price" The final Coupon Rate for the Bonds agreed among the Issuer and Issuing

Houses following the Book Build

"Co-obligors" Dangote Industries Limited, Dangote Oil Refining Company Limited and

Dangote Fertiliser Limited

"Company" or "Issuer" Dangote Industries Funding PLC

"Conditions" or "Terms and

Conditions" The terms and conditions of the Bonds set out in this Pricing Supplement

"Coupon" or "Coupon Rate" The interest paid on the Bonds periodically, expressed as 12.75% of the face

value of the Bonds

"Coupon Commencement

Date" 19 July 2022

"Coupon Payment Date" 19 January and 19 July of each year until the Maturity Date provided that the

first coupon payment date shall be 19 January 2023

"Depository" CSCS and FMDQ Depository Limited

"Daily Official List" The daily publication of NGX detailing price movements and information on

all securities quoted on NGX

"Daily Quotations List" The daily official publication of FMDQ containing market/model prices and

yields, and the values traded on all securities listed and quoted on FMDQ

"DIL" or "Sponsor" Dangote Industries Limited

"Fixed Rate Bonds"

Bonds in respect of which Coupon is to be calculated and paid on a fixed rate

basis

"FMDQ" FMDQ Securities Exchange Limited

"ISA" Investments and Securities Act No. 29 of 2007 (as amended)

"Issue" The issue of the Bonds to Qualified Investors

"Issue Date" 19 July 2022

"Issue Price" ₩1,000

"Issuing Houses" The Joint Issuing Houses and the Lead Issuing House

"Joint Issuing Houses" Absa Capital Markets Nigeria Limited, Afrinvest Capital Limited Coronation

Merchant Bank Limited, Ecobank Development Company Limited, FBNQuest Merchant Bank Limited, FCMB Capital Markets Limited, Greenwich Merchant Bank Limited, Meristem Capital Limited, Quantum Zenith Capital & Investments Limited, Rand Merchant Bank Nigeria Limited, Stanbic IBTC Capital Limited, United Capital PLC and Vetiva Capital Management Limited

"Lead Issuing House" Standard Chartered Capital & Advisory Nigeria Limited

"Maturity Date" 19 July 2029

"Minimum Participation

Amount" The amount stated on the Commitment Form.

"Participation Amount" The amount an Applicant offers for the purchase of the Bonds

"Pricing Supplement" This supplemental prospectus which contains relevant information relating to

the Bonds, including but not limited to, details about the price, amount, issue

date and maturity date of the Bonds

"Principal" or

"Principal Amount" The nominal amount of each Bond, as specified in this Pricing Supplement

"Programme"	The №300,000,000,000 (Three Hundred Billion Naira) debt issuance programme registered with the SEC by the Issuer as described in the Shelf Prospectus
"Programme Trust Deed"	The Programme Trust Deed entered into by the Issuer and the Trustees dated 19 July 2022
"Qualified Investor"	Qualified Institutional Investor or High Net Worth Investor as defined by the SEC Rules
"Rating Agency"	Global Credit Rating Company Limited
"Record Date"	Fifteen (15) days immediately preceding each Coupon Payment Date during which the Register will be closed
"Red Herring Prospectus"	The preliminary pricing supplement issued by the Issuing Houses to Qualified Investors for the purpose of determining the price and volume of the bonds to be issued
"Register"	The record maintained by the Registrar detailing amongst others, the particulars of Bondholders, nominal amount of Bonds held by each Bondholder and all subsequent transfers and changes in ownership of the Bonds
"Registrar"	Meristem Registrars & Probate Services Limited
"Registrar"  "SEC" or "Commission"	Meristem Registrars & Probate Services Limited Securities and Exchange Commission, Nigeria
· ·	-
"SEC" or "Commission"	Securities and Exchange Commission, Nigeria  The rules and regulations of the SEC, 2013 (as may be amended from time to
"SEC" or "Commission" "SEC Rules"	Securities and Exchange Commission, Nigeria  The rules and regulations of the SEC, 2013 (as may be amended from time to time)  The ¥10,465,500,000 Series 1 (Tranche A) Bonds issued under the
"SEC" or "Commission"  "SEC Rules"  "Series 1 (Tranche A) Bonds"	Securities and Exchange Commission, Nigeria  The rules and regulations of the SEC, 2013 (as may be amended from time to time)  The ¥10,465,500,000 Series 1 (Tranche A) Bonds issued under the Programme  The Deed supplementing or modifying the provisions of the Programme Trust Deed entered into by the Issuer and the Trustees and empowering the Trustees
"SEC" or "Commission"  "SEC Rules"  "Series 1 (Tranche A) Bonds"  "Series Trust Deed"	Securities and Exchange Commission, Nigeria  The rules and regulations of the SEC, 2013 (as may be amended from time to time)  The \$\frac{10}{465},500,000\$ Series 1 (Tranche A) Bonds issued under the Programme  The Deed supplementing or modifying the provisions of the Programme Trust Deed entered into by the Issuer and the Trustees and empowering the Trustees in relation to the issuance of the Bonds  The Shelf Prospectus approved by the SEC and dated 19 July 2022 that the

#### PARTIES TO THE OFFER

Directors and Company Secretary of the Issuer

**DIRECTORS** 

COMPANY SECRETARY

Alhaji Aliko Dangote, GCON (Chairman)

(Chairman)

Address: Union Marble House, 1, Alfred Rewane 4

48 Awolowo Road

South-West Ikovi

Banwo & Ighodalo

48, A LEGOWO RELATION

Road, Falomo, Ikoyi, Lagos

Mr. Olakunle Alake

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikovi, Lagos

Lagos

Directors and Company Secretary of the Sponsor

**DIRECTORS** 

Alhaji Aliko Dangote, GCON (Chairman)

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikoyi, Lagos

Mr. Olakunle Alake

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikoyi, Lagos

Mr. Devakumar V.G. Edwin

Address: Union Marble House, 1, Alfred

Rewane Road, Falomo, Ikoyi, Lagos

Alhaji Abdu Dantata

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikovi, Lagos

Hajia Halima Aliko-Dangote

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikoyi, Lagos

Mr. Mansur Ahmed

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikoyi, Lagos

Dr. Adenike Fajemirokun

SLAKUNLE ALAKE

AUDIT AND RISK COMMITTEE OF THE SPONSOR

AMAKA NOFOR STANDARD CHARTERED

Mr. Arnold Ekpe (Chairman)

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikoyi, Lagos

Mr. Emmanuel Ikazoboh

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikovi, Lagos

Mr. Viswanathan Shankar

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikoyi, Lagos

Dr. Adenike Fajemirokun

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikoyi, Lagos

Mr. Olakunle Alake

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikoyi, Lagos

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikoyi, Lagos

Mr. Viswanathan Shankar

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikoyi, Lagos

Mr. Arnold Ekpe

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikoyi, Lagos

Mr. Emmanuel Ikazoboh

Address: Union Marble House, 1, Alfred
Rewane Road, Falomo, Ikoyi, Lagos

Mr. Abdu Dantata

Address: Union Marble House, 1, Alfred Rewane Road, Falomo, Ikoyi, Lagos

# **PROFESSIONAL PARTIES**

Lead Issuing House:

Standard Chartered Capital and Advisory

Nigeria Limited

142 Ahmadu Bello Way Victoria Island, Lagos

Joint Issuing Houses:

**Stanbic IBTC Capital Limited** 

I.B.T.C. Place

Walter Carrington Crescent

Victoria Island

Lagos

Meristem Capital Limited

124 Norman Williams Street Ikoyi, Lagos Chaman

Vetiva Capital Management Limited

Plot 266B Kofo Abayomi Street

Victoria Island

Lagos

Absa Capital Markets Nigeria Limited

1, Murtala Muhammed Drive

Ikoyi, Lagos

**Afrinvest Capital Limited** 

27 Gerrard Road,

Ikovi, Lagos

**Coronation Merchant Bank Limited** 

Coronation House, 10, Amodu Ojikutu Street

Off Saka Tinubu Street

Victoria Island, Lagos MMAKKLE CHUKMUENTEKA

**Ecobank Development Company Limited** 

Ecobank Pan African Centre

270 B1 Ozumba Mbadiwe Avenue

Victoria Island

Lagos

FBNOuest Merchant Bank Limited

10, Keffi Street

Ikoyi

Lagos

**FCMB Capital Markets Limited** 

6th Floor, First City Plaza

44 Marina

Lagos

**Greenwich Merchant Bank Limited** 

Plot 1698A, Oyin Jolayemi Street

**Quantum Zenith Capital & Investments** 

Limited

12th Floor, Plot 2

Ajose Adeogun Street

Victoria Island

Lagos

ST-BESTIDE.

OLUTADE OLAEGR

Rand Merchant Bank Nigeria Limited

3rd Floor East Tower, Wings Office Complex

Victoria Island Asi Janus Lagos Asio Ca Banus

**United Capital PLC** 

97/105 Broad Street, Lagos Island 3rd & 4th Floor Afriland Towers

Lagos

Joint Trustees:

**ARM Trustees Limited** 

1 Mekunwen Road

Ikoyi

Lagos

GOZIE ALOZIEUWA

Adekunle Awojobi

Coronation Trustees Limited

Coronation House, 10, Amodu Ojikutu Street

Off Saka Tinubu Street

Victoria Island, Lagos

**FBNQuest Trustees Limited** 

10 Keffi Street

Off Awolowo Road

Ikovi

Lagos

**Quantum Zenith Trustees & Investments** 

Limited

12th Floor, Plot 2

Ajose Adeogun Street

Victoria Island

Savid Remba Lagos

Advised by:

Sefton Fross

20B Kingsley Emu Street,

Lekki Scheme 1

Lagos, Nigeria.

Solicitors to the Issuer:

Banwo & Ighodalo Acecrah Muse-Sadeg

ABIMBOLA KASIM 48 Awolowo Road

South-West Ikoyi

Lagos

Victoria Island Lagos BENSON DGUNDEJL Solicitors to the Transaction: Olaniwun Ajayi LP The Adunola Plot L2, 401 Close Banana Island, Ikovi Lagos Receiving Banks: Access Bank Ple 14/15 Prince Alaba Oniru Street Victoria Island Lagos, Nigeria **FSDH Merchant Bank Limited** UAC House, 5th-8th Floor, 1/5 Odunlami Street, TAIWO OTITI Lagos

Meristem Registrars & Probate Services
Limited
213 Herbert Macaulay Way,
Yaba
Lagos
<a href="http://meristemng.com/">http://meristemng.com/</a> Mubb Olemail: info@meristemregistrars.com
Telephone number: +234 (1) 280 9250 - 4

Reporting Accountant:

Ernst & Young
Telephone Mubb Olemail: info@meristemregistrars.com
Telephone number: +234 (1) 280 9250 - 4

Reporting Accountant:

Lagos Island
Lagos Island
Lagos Island

Lago

Auditor:

Registrar:

First Bank of Nigeria Limited
35 Marina, Lagos
First City Monument Bank Limited

Primose Towers,
17a, Tinubu Street,
Lagos

Clugberger Elemide

Stanbic IBTC Bank Plc
I.B.T.C. Place,
Walter Carrington Crescent, Toward American
Victoria Island, Lagos

Standard Chartered Bank Nigeria Limited 142 Ahmadu Bello Way Victoria Island, Lagos

United Bank for Africa Plc UBA House, 57 Marina, Lagos Island Lagos

Zenith Bank Plc
Plot 84, Ajose Adeogun Street,
Victoria Island, Lagos

Deloitte & Touche Civic Towers, Plot GA1 Ozumba Mbadiwe Avenue Victoria Island, Lagos

Global Credit Rating Company Limited

17th Floor, New Africa House

31 Marina
Lagos

Lagos

Stockbrokers:

Rating Agency:

Meristem Stockbrokers Limited 124 Norman Williams Street Ikoyi, Lagos

BARARE

# **SUMMARY OF THE OFFER**

SUMIMAR	RY OF THE OFFER		
1.	Issuer:	Dangote Industries Funding PLC	
2.	Sponsor:	Dangote Industries Limited	
3.	Co-obligors	Dangote Industries Limited, Dangote Oil Refining Company Limited, Dangote Fertiliser Limited	
4.	Description of the Bond:	7 year 12.75% fixed rate senior unsecured bonds due 2029	
5.	Series Number:	1	
6.	Tranche	A	
7.	Specified Currency:	Nigerian Naira (" <del>N</del> ")	
8.	Aggregate Nominal Amount:	₩10,465,500,000	
9.	Issue Price:	At par, ₩1,000 per unit of the Bond	
10.	Net proceeds:	<b>№</b> 10,340,935,580.64	
11.	Minimum Participation Amount:	Minimum of №10,000,000 (i.e. 10,000 units at №1,000 per unit) and multiples of №1,000 thereafter.	
		Bids below the Minimum Participation Amount will be disregarded unless they form part of a cumulative bid from the same investor that is, in aggregate, greater than the Minimum Participation Amount. Final allotment to respective bidders may be less than the Minimum Participation Amount if bids must be pro-rated for any reason.	
12.	Tenor:	7 years	
13.	Allotment Date:	30 June 2022	
14.	Issue Date:	19 July 2022	
15.	Coupon Commencement Date:	Coupon shall accrue from the Issue Date	
16.	Maturity Date:	19 July 2029	
17.	Coupon Basis:	Semi-annual, fixed rate	
18.	Coupon Rate:	12.75% p.a. payable semi-annually in arrears	
19.	Principal Redemption Basis:	If not redeemed earlier in accordance with the redemption provisions in Condition 5 (Schedule 1) on pages 15 and 16 of the Series Trust Deed, the Bonds shall be redeemed in full on the Maturity Date	
20.	Source of Repayment:	The payment account for the Series 1 (Tranche A) Bonds shall be funded by the Sponsor from its cashflows in such frequency and in such instalments as specified in the Amortization Schedule on page 64 (Appendix G) of this Pricing Supplement, for the purpose of paying interest and Principal Amount on the Series 1 (Tranche A) Bonds	
21.	Ranking:	The Bonds shall constitute direct, unconditional, senior and unsecured obligations of the Issuer and shall at all times rank pari passu and without any preference among themselves.	
22.	Payment Undertaking:	In consideration of the Bondholders investment in the Series 1 (Tranche A) Bonds, each Co-obligor irrevocably and unconditionally undertakes to the Trustees on behalf of the	

		Bondholders, that it will be severally and jointly responsible with the Issuer for the prompt settlement of the payment obligations of the Issuer to the Bondholders, with respect to the	
22	Hf D I.	Series 1 (Tranche A) Bonds	
23.	Use of Proceeds:	See 'Use of Proceeds' on page 34	
24.	Listing(s):	Application for listing of the Bonds has been made to NGX and/or FMDQ	
PRO	VISIONS RELATING TO COU	JPON PAYABLE	
25.	Fixed Rate Bond Provisions:		
	(i) Coupon Payment Date(s)/Payment Dates:	Coupon on the Bonds will be payable semi-annually, on 19 January and 19 July of each year commencing on 19 July 2022 until the Maturity Date	
	(ii) Coupon Amount(s):	As applicable for each Coupon period (Coupon accumulated between each Coupon payment) using the actual / actual day count fraction	
	(iii) Day Count Fraction:	Actual/actual (actual number of days in a month/ actual number of days in the year)	
	(iv) Business Day Convention:	Where the day on which a payment is due to be made is not a Business Day, that payment shall be effected on the next succeeding Business Day unless that succeeding Business Day falls in a different month in which case, payment shall be made on the immediately preceding Business Day	
	(v) Other terms relating to method of calculating Coupon for Fixed Rate Bonds:	N/A	
	(vi) Floating Rate Bond Provisions:	N/A	
	(vii) Zero Coupon Note Provisions:	N/A	
	(viii) Index Linked Coupon Note Provisions:	N/A	
	(ix) Dual Currency Note Provisions:	N/A	
	(x) Automatic/ Optional Conversion from one Coupon Payment Basis to another:	N/A	
PROVIS	IONS RELATING TO REDEM	PTION/REPAYMENT	
26.	Optional Early Redemption:		
	(i) Call Option:	N/A	
	(ii) Call Price:	N/A	
	(iii) Put Option:	N/A	
27.	Scheduled Amortization:	See page 64 of this pricing supplement	

28.	Dadametica	The Dande shall be redeemed in full on the Meturity Date unless	
26.	Redemption:	The Bonds shall be redeemed in full on the Maturity Date unless previously redeemed pursuant to Condition 5 (Schedule 1) on	
		pages 15 and 16 of the Series Trust Deed	
29.	Repayment Basis	Bullet repayment on maturity	
	A •		
30.	Final Redemption Amount	¥10,340,921,309.00	
31.	Scheduled Redemption Dates:	N/A	
32.	Early Redemption Amount(s) payable on redemption for tax	Nominal Amount outstanding on the date of redemption	
	reasons pursuant to Condition		
	5.2 (Redemption for tax		
	reasons) (Schedule 1) on pages		
	15 and 16 of the Series Trust Deed		
GENER	AL PROVISIONS APPLICABL	E TO THE BONDS	
33.	Form of Bonds:	The Bonds will be issued in registered, dematerialized form.	
33.	I OTHI OF DOINGS.	The issue and ownership of the Bonds will be effected and	
		evidenced by the particulars of the Bonds being entered in the	
		Register by the Registrar and the Bonds being electronically	
		credited in the Depository accounts of the Bondholders.	
34.	Registrar:	Meristem Registrars & Probate Services Limited	
35.	Trustees:	ARM Trustees Limited, Coronation Trustees Limited,	
		FBNQuest Trustees Limited and Quantum Zenith Trustees &	
		Investments Limited	
36.	Record Date:	Fifteen (15) days immediately preceding each Coupon Payment	
		Date, during which the Register will be closed	
37.	Other terms or special	See "Terms and Conditions of the Bonds" on pages 36 to 47	
	conditions:		
38.	Payment Agent	N/A	
DISTRIB	BUTION, CLEARING AND SET	ITLEMENT PROVISIONS	
39.	Method of Distribution:	Offer for subscription by Book Building	
40.	Underwriting:	The Offer will not be underwritten	
41.	Delivery:	Delivery after payment following clearance by the SEC	
42.	Clearing:	FMDQ Clear Limited and CSCS	
43.	Depository:	CSCS (Address: Stock Exchange House 2/4 Customs Street,	
		Lagos, Nigeria) and FMDQ Depository Limited (53, Idowu	
11	Transfer Restrictions:	Taylor Street, Victoria Island, Lagos, Nigeria)  There are no restrictions in Nigeria on free transferability of the	
44.	Transici Resulcuons;	securities following the listing of the Bonds other than Rule 322	
		of the SEC Rules, which limits sale to Qualified Institutional	
		Investors and High Net-worth Investors.	
45.	Transfer:	Transfer of the Bonds shall be by book entries in securities	
.5.		accounts held by the transferor and transferee in the Depository	
		in accordance with the procedures of the Depository or such	
		alternative clearing system approved by the Issuer and the	
		Dona Register in respect of Donas then field.	
		Trustees, and registration of the name of the transferee in the Bond Register in respect of Bonds then held.	

46.	Offer Period:	See timetable on pages 15-16
GENER	AL	
47.	Ratings	Issue Rating: AA+ by Global Credit Rating Company Limited Issuer Rating: AA+ by Global Credit Rating Company Limited
		A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.
48.	Date of Issue of Credit Ratings	Rating obtained on April 25, 2022 from Global Credit Rating
	and Date of Next Review	Company Limited. Next reviews are approximately on or before the ratings expiration dates as stated on the respective ratings reports.
49.	Indebtedness:	The Issuer does not have any outstanding debt issuance. The total outstanding debt issuance of the Sponsor as at September 30, 2021 was \$\frac{\text{N}}{2}\$1.77 trillion.
50.	Taxation:	See tax considerations on pages 209 of the Shelf Prospectus and page 45 of this Pricing Supplement.
51.	Risk Factors:	See "Risk Factors" on pages 110-114 of the Shelf Prospectus.
52.	Governing Law:	The Bonds will be governed by, and construed in accordance with the laws of the Federal Republic of Nigeria
53.	Material Changes	Save as disclosed in the Shelf Prospectus (please see pages 10 and 11 of the Shelf Prospectus for the declarations by the Issuer and the Sponsor) as read together with this Pricing Supplement, the Board confirms that there has been no material adverse change in the Sponsor's financial position since the end of the 9-month period ended September 30, 2021.
54.	Declarations	Except as otherwise disclosed in the Shelf Prospectus (please see pages 10 and 11 of the Shelf Prospectus for the declarations by the Issuer and the Sponsor) and this Pricing Supplement
		(a) None of the Directors is under any bankruptcy or insolvency proceedings in any court of law;
		<ul><li>(b) None of the Directors has been convicted in any criminal proceedings;</li><li>(c) None of the Directors is subject of any order, judgement or ruling of any court of competent jurisdiction or regulatory body</li></ul>
		relating to fraud or dishonesty; and (d) Neither the issuer nor any of its subsidiaries has, during the twelve calendar months immediately preceding the date of application to the Commission for registration of the Shelf Prospectus and during the effective period of the Shelf Prospectus, breached any terms and conditions in respect of borrowed monies which has resulted in the occurrence of an event of default and an immediate recall of such borrowed monies.

		Also see Declaration by the Issuer on pages 17-18
55.	Summary of Financials	Please see pages 55 – 63 of this Pricing Supplement.

# **CORPORATE INFORMATION OF ISSUER:**

# **Head Office:**

Dangote Industries Funding Plc Union Marble House 1, Alfred Rewane Road Falomo, Ikoyi, Lagos Contact information:

Website: <a href="www.dangote.com">www.dangote.com</a>
Telephone: +234 802 314 3957
Email: <a href="groupcorpfin@dangote.com">groupcorpfin@dangote.com</a>

# APPENDIX A: INDICATIVE TRANSACTION TIMELINE

DATE	ACTIVITY	RESPONSIBILITY	
23 June 2022	Receive SEC approval of the Red Herring Prospectus to commence Book Building	Issuing Houses	
23 June 2022	Commence Book Building	Issuing Houses / Book Runners	
30 June 2022	Conclude Book Building	Issuing Houses / Book Runners	
30 June 2022	Determine coupon rate and aggregate principal amount of Bonds to be issued	Issuing Houses / Book Runners	
30 June 2022	Dispatch Allocation Confirmation Notices to successful investors	Issuing Houses / Book Runners	
4 July 2022	Update Pricing Supplement and other offer documents and file with the SEC	Issuing Houses	
12 July 2022	Obtain SEC's No-Objection and clearance to convene signing ceremony  Issuing Houses / Book Runn		
19 July 2022	Conduct signing of Offer Documents	All Parties	
19 July 2022	Effect payment of Participation Amounts to Receiving Banks	Applicants	
20 July 2022	Remit net issue proceeds to the Issuer	Receiving Banks	
22 July 2022	File executed Offer Documents and the Basis of Allotment with SEC	Issuing Houses	
05 August 2022	Receive SEC 'No Objection' to the Basis of Allotment	Issuing Houses	
12 August 2022	Publish allotment announcement	ent Issuing Houses	
19 August 2022	Credit Depository accounts of investors/allottees	Registrars	

05 September 2022	Obtain approval for listing of the Bonds	Issuing Houses/Stockbrokers
06 September 2022	Listing of the Bonds	Issuing Houses/Stockbrokers
09 September 2022	File Post Allotment report	Issuing Houses

# APPENDIX B: DECLARATION BY ISSUER AND OTHER DISCLOSURES

#### **DECLARATION BY THE ISSUER**

RC 1901286



Union Marble House 1, Alfred Rewant Road 1, Atred Rewane Road Ikoyi, Lagos, Nigeria P. O. Box 40032, Falomo, Ikoyi Tel: +234 1 2695108, 2695109, 2695110 Fax: +234 1 2695009, 2695316

E-mail: danaote@danaote.com website: www.dangote.com



#### DECLARATION BY THE ISSUER

The Shelf Prospectus and Pricing Supplement has been prepared on our behalf to provide information and disclosures on relevant aspects of Dangote Industries Funding Plc (the "Issuer") and Dangote Industries Limited (the "Sponsor"), to prospective investors in connection with the Programme and the investment in the securities to be issued thereon.

On behalf of the Board of Directors, we hereby make the following declarations to the best of our knowledge and belief:

- 1. We confirm that the information contained in the Shelf Prospectus and Pricing Supplement is in accordance with the facts and contains no omission likely to affect its import;
- 2. There has been no significant change in the financial condition or material adverse change in the prospects of the Issuer as of the date of publication of the Shelf Prospectus and Pricing Supplement;
- 3. The Issuer is not in breach of any terms and conditions in respect to borrowed monies which resulted in the occurrence of an event of default and an immediate recall of such borrowed monies during the twelve (12) months preceding the date of the Shelf Prospectus and Pricing Supplement; and

4. No prosecution has been commenced against either the Issuer or any of its subsidiaries during the twelve (12) calendar months immediately preceding the date of the Shelf Prospectus and Pricing Supplement in respect of any breach or contravention of any provision of the Companies and Allied Matters Act or the listing requirements of any Securities Exchange which the securities of the Issuer are listed.

SIGNED for and on behalf of,

DANGOTE INDUSTRIES FUNDING PLC Chidi

By its duly authorized representatives

Esq. Notary Public
Federal Republic Of Niger
Suite 20b, Entrance 7,
East Wing The, Lagos,
chidlokoroji@gmail.com Of Nigeria

ALIKO DANGOTE DIRECTOR

**OLAKUNLE ALAKE** DIRECTOR

BANWO & IGHODALO Signed by COMPANY SECRETARY TOSK

Banwo &

Directors: Alhaji Aliko Dangote, GCON, Olakunie Alake



Dangote Industries Limited

Soyi, Lagos, Nigoria let +234 1 4480816-6, +234 1 2712233-4 Email: dangote@dangote.com Website: www.dangote.com

25 April 2022

#### DECLARATION BY THE SPONSOR

The Shelf Prospectus and Pricing Supplement have been prepared on our behalf to provide information and disclosures on relevant aspects of Dangote Industries Funding Plc (the "Issuer") and Dangote Industries Limited (the "Sponsor"), to prospective investors in connection with the Programme and the investment in the securities to be issued thereon.

On behalf of the Board of Directors, we hereby make the following declarations to the best of our knowledge and belief:

- 1. We confirm that the information contained in the Shelf Prospectus and Pricing Supplement is in accordance with the facts and contains no omission likely to affect its import.
- There has been no significant change in the financial condition or material adverse change in the prospects of the Sponsor as of the date of publication of the Shelf Prospectus and Pricing Supplement.
- 3. The Sponsor is not in breach of any terms and conditions in respect to borrowed mories which resulted in the occurrence of an event of default and an immediate recall of such borrowed monies during the twelve (12) months preceding the date of the Shelf Prospectus and Pricing Supplement; and

4. No prosecution has been commenced against either the Sponsor or any of its subsidiaries during the twelve (12) calendar months immediately preceding the date of the Shelf Prospectus and Pricing Supplement in respect of any breach or contravention of any provision of the Companies and Allied Matters Act or the listing requirements of any Securities Exchange on which the securities of the Sponsor are listed.

Yours faithfully,

Chidi Okoroji Esq. SIGNED for and on behalf of, DANGOTE INDUSTRIES LIMITED

By its duly authorized representatives

DIRECTOR

Notar Federal Ren

Suko 20B, Entrance 7, East Wing The, Lagos, chidlokoroji@gmail.com

**OLAKUNLE ALAKE** MUSTAPHA IBRAHIM **GROUP MANAGING** CHIEF FINANCIAL OFFICER

MAHMUD KAZAURE **COMPANY SECRETARY** 

Directors: Aliko Dangote GCON, Sani Dangote, Abdu Danteta, Olakunie Alake (GMD), Devakumar V. G. Edwin (Indian), Halima Aliko-Dangote, Adenike Fajemirokun, Ahmed Mansur, Emmanuel (kazoboh, Viswanathan Shankar (Singapareon), Arnold Ekpe

#### CONFIRMATION OF GOING CONCERN STATUS



Dangote Industries Limited

Marble House

1, Affred Revisine Road,
Ikoyi, Lagos, Nigeria
Ed: +234 1 4480616-B, +234 1 2712233-4
Email: dangore@dangote.com
Website: www.dangote.com

25 April 2022

The Directors

Standard Chartered Capital & Advisory Nigeria Limited

142, Ahmadu Bello way
Victoria Island

Lagos

Dear Sirs,

# CONFIRMATION OF GOING CONCERN STATUS OF DANGOTE INDUSTRIES LIMITED ("DIL" OR THE "SPONSOR")

Dangote Industries Funding Plc is in the process of raising up to NGN 300 Billion Series 1 Bonds (The "Issue") under the Dangote Industries Funding Plc NGN300 Billion Debt Issuance Programme (The "Programme") registered with the Securities & Exchange Commission ("SEC") for which Dangote Industries Limited is the Sponsor.

Based on our review of the financial statements of the Sponsor for the year ended 31 December 2020, we have a reasonable expectation that DIL has adequate resources to continue as a going concern in the foreseeable future.

This letter has been prepared only for compliance with the rules and regulations of the SEC.

Yours faithfully,

For and on behalf of Dangote Industries Limited

Mustapha Ibrahim Chief Financial Officer Olakunie Alake Group Managing Director

Directors: Aliko Dangote GCON, Sani Dangote, Abdu Dantata, Olakunle Alake (CMD), Devakumar V. G. Edwin (Indian), Halima Aliko-Dangote, Adenike Fajemirokun, Ahmed Mansur, Emmanuel Ikazobolı, Viswanathan Shankar (Singaporean), Arnold Ekpe

# Deloitte.

P.O. Box 965 Manna Lages Nigeria Deloitte & Touche Clvic Towers Por GA 7, Ocumba Mbadiwe Avenue Victoria Island Lagos Nageria

Tel: +234 (1) 904 1700 www.deloitte.com.ng

20 May 2022

The Managing Director Standard Chartered Capital & Advisory Nigeria Limited 142, Ahmadu Bello Way Victoria Island Lagos.

Dear Sir,

Going Concern Status of Dangote Industries Limited ("DIL" or the "Sponsor") in Respect of the Issuance Of up to NGN300 Billion Series 1 Bonds (The "Issue") Under Dangote Industries Funding Plc NGN300 Billion Debt Issuance Programme (The "Programme")

Dangote Industries Funding Pic is in the process of raising up to NGN300 Billion Series 1 Bonds under the Dangote Industries Funding Pic NGN300 Billion Debt Issuance Programme registered by the Securities & Exchange Commission ("SEC"), for which Dangote Industries Limited is the Sponsor.

We have audited the consolidated and separate financial statements of the Sponsor for the year ended 31 December 2020, which were prepared in accordance with the International Financial Reporting Standards, the Companies Allied Matters Act, 2020, and the Financial Reporting Council of Nigeria Act, 2011.

Based on our audit of the financial statements of DIL for the year ended 31 December 2020, we confirm that nothing has come to our attention that causes us to believe that the Sponsor will not continue as a going concern in the foreseeable future. Therefore, we consider it appropriate that the Directors of DIL have prepared the financial statements for the year ended 31 December 2020 on a going concern basis.

This letter has been prepared solely for the purpose of compliance with the rules of the SEC

Yours faithfully,

For: Deloitte & Touche

Hassan Lawal

Partner, Audit Services



The list of Partners and Partner equivalents is available in our office.

Associate of Delotte Africa, a Vientier of Delotte Touche Tohnwitsu Limited.

RC 1901500



## **Dangote Industries Funding Plc**

Union Marble House
1, Alfred Rewane Road
Ikoyi, Lagos, Nigeria
P. O. Box 40032, Falomo, Ikoyi
Tel: +234 1 2695108, 2695109, 2695110
Fax: +234 1 2695009, 2695316

E-mail: dangote@dangote.com website: www.dangote.com

# THE FEDERAL REPUBLIC OF NIGERIA THE COMPANIES AND ALLIED MATTERS ACT, 2020 PUBLIC COMPANY LIMITED BY SHARES WRITTEN RESOLUTION OF THE BOARD OF DIRECTORS OF DANGOTE INDUSTRIES FUNDING PLC

#### Explanatory Statement/Background

Dangote Industries Limited and its subsidiaries (the "Dangote Group") have resolved to raise capital in the Nigerian capital markets and have appointed Dangote Industries Funding Plc (the "Company" or "Issuer"), to act as the Group's authorized agent towards raising the required capital for the benefit of Dangote Industries Limited, Dangote Oil Refining Company Limited, and Dangote Fertiliser Limited ("Co-obligors"). The Co-obligors shall discharge the obligations under the capital raise as set out in the applicable transaction documents.

By virtue of a resolution of the board of directors of the Company (the "Board") passed on 8th day of March 2022, the Company was authorised to establish a capital raising programme in an amount of up to \$\text{4300,000,000,000,000}\$ (Three Hundred Billion Naira) for the issuance of sukuks, investment certificates, bonds, green bonds, or other debt, equity, debt-linked, credit-linked, currency-linked or other hybrid securities, whether convertible, redeemable, senior, secured, unsecured, by way of a public offering, private placement, book building process or any other method(s), in such tranches, series or proportions, at such coupon or interest rates (where applicable), within such maturity periods, at such dates and time and on such terms and conditions, as may be determined by the Board and in compliance with applicable rules and regulations; subject to obtaining the approvals of relevant regulatory authorities (the "Programme").

The Company intends to issue bonds under the Programme for an amount of up to N300,000,000,000,000 (Three Hundred Billion Naira) as may be determined via book building and acting as an authorized agent, make the proceeds therefrom available to the Co-Obligors as required, from time to time or utilize same for the benefit of the Co-obligors in accordance with the terms and conditions set out in the transaction documents to be entered into in respect of the Programme (the "Transaction Documents").

Directors: Alhaji Aliko Dangote, GCON, Olakunle Alake

#### Resolutions

Pursuant to the provisions of the Companies and Allied Matters Act No. 3 of 2020 (as amended), we the undersigned, being members of the Board for the time being, hereby resolve as follows:

- a. "that further to the establishment of the Programme, the Company be and is hereby authorised to raise capital in the aggregate amount of up to N300,000,000,000 (Three Hundred Billion Naira) through the issuance of bonds under the Programme (the "Series 1 Bonds");
- b. that in the event of an oversubscription of the Series 1 Bonds, the Company is authorized to accept additional capital under the Series 1 Bonds up to an amount not exceeding fifteen percent (15%) of the Series 1 Bonds or such other maximum limit prescribed under the applicable regulations or approved by the relevant regulatory authorities; and issue the corresponding bonds to the relevant subscribers on the same terms and conditions as the Series 1 Bonds;
- c. that the Company be and is hereby authorized to make available to the Co-Obligors the proceeds from the Series 1 Bonds via such arrangement and pursuant to any transaction structure as the parties may deem fit, on such terms and conditions as the parties may agree ; subject to obtaining all requisite approvals from applicable regulatory authorities;
- d. that 2 (two) directors of the Company or a director and the company secretary of the Company be and are hereby authorised to sign and/or execute all documents and agreements to be entered into by the Company in connection with the Series 1 Bonds and with any of the foregoing; and
- e. that the Company be and is hereby authorised to take such further lawful action and do such further things necessary for and incidental to effecting the above resolutions"

Dated this 22 nd day of April

DIRECTOR

ALIKO DANGOTE

DIRECTOR

**OLAKUNLE ALAKE** 

Directors: Alhaji Aliko Dangote, GCON, Olakunle Alake



Dangote Industries Limited

Marble House 1, Affect Rewarie Road, Booy, Lagos, Nigeria 3ct: +234 1 2695108, 2695109, 2695110 Fax: +234 1 2695009, 2695316

Email: dangote@dangote.com Website: www.dangote.com

THE FEDERAL REPUBLIC OF NIGERIA
THE COMPANIES AND ALLIED MATTERS ACT, 2020
PRIVATE COMPANY LIMITED BY SHARES
WRITTEN RESOLUTION OF THE BOARD OF DIRECTORS
OF
DANGOTE INDUSTRIES LIMITED (the "COMPANY")

#### Explanatory Statement/Background

Dangote Industries Limited and its subsidiaries (the "Dangote Group") have resolved to raise capital in the Nigerian capital markets and have appointed Dangote Industries Funding Pic (the "Issuer"), to act as the Group's authorized agent towards raising the required capital for the benefit of Dangote Oil Refining Company Limited, Dangote Fertiliser Limited and the Company ("Co-obligors"). The Co-obligors shall discharge the obligations under the capital raise as set out in the applicable transaction documents.

By virtue of a resolution of the board of directors of the Issuer passed on 8° day of March, 2022, the Issuer was authorised to establish a capital raising programme in an amount of up to N300,000,000,000 (Three Hundred Billion Naira) for the issuance, of sukuks, investment certificates, bonds, green bonds, or other debt, equity, debt-linked, equity-linked, credit-linked, currency-linked or other hybrid securities, whether convertible, redeemable, senior, secured, unsecured, by way of a public offering, private placement, book building process or any other method(s), in such tranches, series or proportions, at such ocupon or interest rates (where applicable), within such maturity periods, at such dates and time and on such terms and conditions, as may be determined by the board of directors of the Issuer and in compliance with applicable rules and regulations; subject to obtaining the approvats of relevant regulatory authorities (the "Programme").

The Issuer, pursuant to a resolution passed on 22<sup>rd</sup> day of April, 2022, intends to issue bonds under the Programme for an amount of up to N300,000,000,000 (Three Hundred Billion Naira) as may be determined via book building ("Series 1 Bonds"), and acting as an authorized agent, make the proceeds therefrom available to the Co-Obligors as required, from time to time or enter into such other arrangements pursuant to which the proceeds are available to the order of the Co-Obligors. To be undertaken on such terms and conditions as may be determined by the board of directors of the Issuer and pursuant to the transaction documents to be entered into in respect of the Programme, subject to obtaining all requisite approvals from the relevant regulatory authorities.

#### Resolutions

Pursuant to the provisions of the Companies and Allied Matters Act No. 3 of 2020 (as amended), we the undersigned, being members of the board of directors of the Company ("Board") for the time being, hereby resolve as follows:

a. that the Company be and is hereby authorised to raise capital of up to N300,000,000,000 (Three Hundred Billion Naira) through the Issuer and receive the proceeds therefrom via such arrangement and pursuant to any transaction structure as the parties may deem fit and, on such terms, and conditions as the parties may agree.

Directors: Aliko Dangote (GCON), Abdu Dantata, Olakunie Alake (GMD), Devakumar V.G.Edwin (Indian), Halima Aliko-Dangote, Adenike Fajemirokun, Ahmed Mansur, Emmanuel Ikazoboh, Viswanathan Shankar (Singaporean), Arnold Ekpe

- b. It'nd the Company be and is hereby authorized to support and/or guarantee the Series 1 Bonds to be issued by the Issuer under the Programme ("Transaction"), subject to obtaining the requisite approval of relevant regulatory authorities.
- c. that the Company be and is hereby authorized to enter into and execute all such agreements (including agency agreement, transaction implementation agreement), deeds, notices and other documents as may be necessary for or incidental to the Transaction and the relevant Transaction structure for receiving the proceeds and or benefits of the Series 1 Bonds from the Issuer and do all such things necessary to give effect to the above resolutions including appointing professional parties and advisers;
- d. that any two directors of the Company or a director and the company secretary of the Company be and are hereby authorized to sign and/or execute all documents and agreements to be entered into by the Company in connection with the Transaction: and
- e. that the Company be and is hereby authorised to take such further lawful action and do such further things necessary for and incidental to effecting the above resolutions."

DIRECTOR

NAME: ALIKO DANGOTE

DIRECTOR

day of Atril

NAME: OLAKUNLE ALAKE

DIRECTOR

NAME: D.V.G.EDWIN

DIRECTOR

NAME: HALIMA ALIKO-DANGOTE

DIRECTOR NAME: ADENIKE FAJEMIROKUN

DIRECTOR

DIRECTOR

NAME: AHMED MANSUR

NAME: ABDU DANTATA

DIRECTOR

NAME: EMMANUEL IKAZOBOH

DIRECTOR

NAME: VISWANATHAN SHANKAR

DIRECTOR NAME: ARNOLD EKPE

Directors: Aliko Dangote (GCON), Abdu Dantata, Olakunla Alake (GMD), Devakumar V.G.Edwin (Indian), Halima Aliko-Dangote, Adenike Fajemirokun, Ahmed Mansur, Emmanuel Ikazoboh, Viswanathan Shankar (Singaporean), Arnold Ekpe

- that the Company be and is hereby authorized to support and/or guarantee the Series 1 Bonds to be issued by the Issuer under the Programme ("Transaction"), subject to obtaining the requisite approval of relevant regulatory authorities.
- c. that the Company be and is hereby authorized to enter into and execute all such agreements (including agency agreement, transaction implementation agreement), deeds, notices and other documents as may be necessary for or incidental to the Transaction and the relevant Transaction structure for receiving the proceeds and or benefits of the Series 1 Bonds from the Issuer and do all such things necessary to give affect to the above resolutions including appointing professional parties and advisers;
- d. that any two directors of the Company or a director and the company secretary of the Company be and are hereby authorized to sign and/or execute all documents and agreements to be entered into by the Company in connection with the Transaction: and
- e. that the Company be and is hereby authorised to take such further lawful action and do such further things necessary for and incidental to effecting the above resolutions."

Dated this _	22110	day of _	April	2022
DIRECTOR				DIRECTOR
NAME: ALIKO DANGOTE				NAME: OLAKUNLE ALAKE
DIRECTOR				DIRECTOR
NAME: D.V.G. EDWIN				NAME: HALIMA ALIKO-DANGOTE
DIRECTOR				DIRECTOR
NAME: ADENIKE FAJEMIROKU	N			NAME: ABDU DANTATA
DIRECTOR				DIRECTOR
NAME: AHMED MANSUR				NAME: EMMANUEL IKAZOBOH
DIRECTOR				DIRECTOR
NAME: VISWANATHAN SHANK	AR			NAME: ARNOLD EKPE

Directors: Aliko Dangote (GCON), Abdu Dantata, Olakunle Alake (GMD), Devakumar V. G. Edwin (Indian), Halima Aliko-Dangote, Adenike Fajemirokun, Ahmed Mansur, Emmanuel Ikazoboh, Viswanathan Shankar (Singaporean), Arnold Ekpe

#### I. OWNERSHIP STRUCTURE

The current issued share capital of the Company is  $\aleph 2,000,000.00$  divided into 2,000,000 ordinary shares of  $\aleph 1.00$ each, which has been fully paid up.

The table below sets out the outstanding issued and paid-up capital legally and/or beneficially held by the shareholders of the Company as at the date of this Pricing Supplement:

NAME OF SHAREHOLDER	NO. OF ORDINARY SHARES HELD	SHAREHOLDING (%)
Dangote Industries Limited	1,999,999	99.99
Alhaji Aliko Dangote	1	0.01%

The table below sets out the outstanding issued and paid-up capital legally and/or beneficially held by the shareholders of the Sponsor as at 31 December 2021:

NAME OF SHAREHOLDER	NO. OF ORDINARY SHARES HELD	SHAREHOLDING (%)
Greenview International Corporation	999,900,000	99.99%
Dangote Nigeria Limited	100,000	0.01%

#### SHARE CAPITAL HISTORY

1.	Share Capital History of the Sponsor (DIL)	Increase in Share Capital
		500,000 to 10,000,000 (10/2/1994)
		10,000,000 to 1,000,000,000 (28/4/1999)
		1,000,000,000 to 2,000,000,000 (30/12/2005)

#### II. DIRECTORS' INTERESTS

The interests of the Directors of the Sponsor in the issued share capital as notified by them for the purpose of section 301(1) of CAMA as at September 30, 2021 are as follows:

Director	Direct Shareholding	Indirect Shareholding	%
Alhaji Aliko Dangote	-	999,900,000	99.99%

#### **III.** Material Contracts

The following agreements are considered material to the transaction:

■ A Programme Trust Deed dated 19 July 2022 amongst the Issuer, the Sponsor, the Co-obligors and the Trustees.

- A Series 1 (Tranche A) Trust Deed dated 19 July 2022 between the Issuer, the Sponsor, the Coobligors and the Trustees.
- A **Deed of Undertaking**, dated 19 July 2022 by the Sponsor and the Co-obligors in favour of the Issuer and the Trustees;
- A Vending Agreement dated 19 July 2022 amongst the Issuer, the Sponsor and the Issuing Houses.

# IV. Claims and Litigation

The opinion of the Solicitors to the Transaction, in connection with the issuance of the Bonds by the Issuer (the "**Transaction**") is set out below:



Dear Sir.

25 April 2022

The Chief Executive
Standard Chartered Capital & Advisory Nigeria Limited
142 Ahmadu Bello Way
Victoria Island
Lagos.

DANGOTE INDUSTRIES LIMITED - PROPOSED ESTABLISHMENT OF A \$4300,000,000,000 (THREE HUNDRED BILLION NAIRA) BOND ISSUANCE PROGRAMME AND ISSUANCE OF UP TO \$4300,000,000,000 SERIES 1 BONDS BY DANGOTE INDUSTRIES FUNDING PLC

- This report has been issued in respect of the captioned bond issuance in our capacity as Solicitor to the Issue.
- In our capacity as Solicitor to the Issue, we requested for information relating to pending claims, contingent liability, and litigation (Claims & Litigation) against the Dangote Industries Funding Plc (the Issuer). Further to our request, we were provided with a letter dated 30 March 2022 written by the Issuer (the Letter). The Letter indicates that:
  - 2.1. there are no on-going, threatened or pending arbitration, litigation, administrative or regulatory proceedings, investigations or hearings or any other governmental action (Proceedings) against the Issuer and as such, there are no Proceedings which have or have had a material adverse effect on the Issuer, its financial position or on the Issue; and
  - 2.2. there are no outstanding settlements, arbitral awards, judgments, rulings, injunctions, or other decrees or orders made in favour of or against the Issuer.
- Based on the Letter, the Solicitor to the Issue is of the opinion that there are no litigation or other
  dispute resolution claims that may adversely affect the Issuer, the Issue or the Issuer's ability to
  perform its obligations in relation to the Issue.

#### Qualifications and Assumptions

- A. For the purpose of giving this opinion, we have examined only the Letter as provided to us by the Issuer, in relation to the Issuer's Claims & Litigation.
- This opinion is based on the assumption that the information detailed in the Letter is genuine, complete and accurate.
- C. We do not affirm the completeness and/or accuracy of the information and the contents of the letter.
- D. The Solicitor to the Issue abjures any liability arising from: (i) the incompleteness or inaccuracy of the information detailed in the Letter, or any other document emanating from the Issuer, and





which we have relied upon in this opinion; and (ii) the Issuer's omission to provide any information or documentation relating to the Issuer's Claims & Litigations.

Yours faithfully,



The opinion of the Solicitors to the Transaction, with respect to the Sponsor is set out below:



25 April 2022

The Chief Executive
Standard Chartered Capital & Advisory Nigeria Limited
142 Ahmadu Bello Way
Victoria Island
Lagos.

Dear Sir.

DANCOTE INDUSTRIES LIMITED - THE ESTABLISHMENT OF A \$\infty\$300,000,000,000.00 (THREE HUNDRED BILLION NAIRA)

BOND ISSUANCE PROGRAMME AND ISSUANCE OF UP TO \$\infty\$300,000,000 Series 1 Bonds By Dangote Industries

Funding Plc (The Transaction): Summary OF Claims and Litigation

This report has been issued in respect of the captioned bond issuance in our capacity as Solicitor to the Transaction.

For the purpose of issuing our opinion on claims and litigation, we requested for information in respect of matters (a) with a minimum monetary claim of #100,000,000.00 against Dangote Industries Limited (DIL or the Sponsor); and (b) seeking declaration in relation to the Sponsor, Dangote Fertiliser Limited (DFL) and Dangote Oil Refinery Company Limited (DORC) (both DFL and DORC referred to as Co-Obligor) (Material Litigation). Further to our request, we were provided with case files and information on litigation involving DIL, DFL and DORC, showing 10 (Ten) cases pending against the Sponsor and Co-obligors in the Nigerian courts and supplemental lists, detailing the status of the cases (the Status Update).

From our review, the Material Litigation comprises 10 (Ten) cases, in respect of which we note that: (a) there are 4 (four) cases against DFL; (b) there are 2 (two) cases against DFL; (c) there are 4 (four) cases against DRL. These cases are at various stages of hearing in various courts.

Based on our review, we note that the total amount claimed against the Sponsor and the Co-Obligors in relation to the Material Litigation is \$\mathbb{4}13,054,687,715.7\$ (Thirteen Billion, Fifty-Four Million, Six Hundred and Eighty-Seven thousand, Seven Hundred and Fifteen Naira, Seven Kobo) and US\$3,235,306.27 (Three Million, two hundred and thirty-Five thousand, three hundred and six dollars, twenty-seven cents) (Material Contingent Liability Amount).

As these claims are at various stages, it is difficult to determine the likelihood of success of the claims or the position that the courts may take on same. Nonetheless, in our opinion, any adverse decision in respect of any of the Material Litigation is unlikely to have an adverse effect on the Transaction.

Please find overleaf a summary of the Material Litigation as disclosed to us as of 06 April 2022.

Yours faithfully,





# V. Mergers and Takeovers

As at the date of this Pricing Supplement, the Directors are not aware of the following during the preceding financial year or current financial year: (a) a merger or takeover offer by third parties in respect of the Issuer's securities; and (b) a merger or takeover by the Issuer in respect of another company's securities.

# VI. Consents

The underlisted parties have given and not withdrawn their written consents to the mention and inclusion of their names and reports (where applicable) in the form and context in which they appear in this Pricing Supplement:

fig.	
The Directors of Dangote Industries	Alhaji Aliko Dangote
Funding Plc	Mr. Olakunle Alake
The Company Secretary of Dangote	Banwo & Ighodalo
Industries Funding Plc	_
The Directors of Dangote Industries	Alhaji Aliko Dangote
Limited	Mr. Olakunle Alake
	Mr. Devakumar V.G Edwin
	Alhaji Abdu Dantata
	Haija Halima Aliko-Dangote
	Mr. Mansur Ahmed
<b>"你</b> 我们,我们就是一个人的意思。"	Dr. Adenike Fajemirokun
	Mr. Viswanathan Shankar
	Mr. Arnold Ekpe
	Mr. Emmanuel Ikazoboh
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schol NSO FOR	HAN TENZED
Lead Issuing House	Standard Chartered Capital & Advisory Nigeria Limited
Joint Issuing Houses	Stanbic IBTC Capital Limited
A Commence of the	Vetiva Capital Management Limited
	Meristem Capital Limited
	Absa Capital Markets Nigeria Limited
	Afrinvest Capital Limited
	Coronation Merchant Bank Limited
	Ecobank Development Company Limited
	FBNQuest Merchant Bank Limited

	FCMB Capital Markets Limited	
	Greenwich Merchant Bank Limited	
	Rand Merchant Bank Nigeria Limited	
	Quantum Zenith Capital & Investments Limited	
	United Capital PLC	
	<u> </u>	
Solicitors to the Issuer	Banwo & Ighodalo	
Solicitors to the Transaction	Olaniwun Ajayi LP	
Joint Trustees	ARM Trustees Limited	
	Coronation Trustees Limited	
	FBNQuest Trustees Limited	
	Quantum Zenith Trustees & Investments Limited	
Auditor	Deloitte & Touche	
Registrar	Meristem Registrars & Probate Services Limited	
Reporting Accountant	Ernst & Young	
Receiving Banks	Access Bank Plc	
	FSDH Merchant Bank Limited	
	First Bank of Nigeria Limited	
	First City Monument Bank Limited	
	Stanbic IBTC Bank Plc	
	Standard Chartered Bank Nigeria Limited	
	United Bank for Africa Plc	
	Zenith Bank Plc	
Rating Agency	Global Credit Rating Company Limited	

# VII. Documents Available for Inspection

Copies of the following documents may be inspected at the offices of the Issuer and the Issuing Houses as listed on pages 8, 9 and 14 of this Pricing Supplement during the hours of 8:00am and 5:00pm (both aforementioned times inclusive) on any Business Day from the date of this Pricing Supplement, throughout the Validity Period:

- i. The Certificate of Incorporation of the Issuer and the Sponsor, respectively;
- ii. The Memorandum and Articles of Association of the Issuer and the Sponsor, respectively;
- iii. The Board Resolution of the Issuer dated 22 April, 2022 authorizing the issuance of the Bonds;

- iv. The Board Resolution of the Sponsor dated 24 January, 2022 authorizing the establishment of the Programme;
- v. The Audited Financial Statements of the Sponsor for each of the five years up to the year ended 31 December, 2020;
- vi. The Sponsor's management accounts up to 30 September, 2021;
- vii. The Statement of Affairs of the Issuer for the period ended 31 March 2022;
- viii. The Shelf Prospectus dated 19 July 2022;
- ix. This Pricing Supplement;
- x. The Rating Report issued by Global Credit Ratings Company Limited in respect of the Issuer;
- xi. The schedule of claims and litigation involving the Issuer together with the opinion of the Solicitors to the Transaction prepared in connection therewith;
- xii. The Material Contracts referred to in this Pricing Supplement;
- xiii. The written consents of the Parties referred to in this Pricing Supplement;
- xiv. The Reporting Accountant's Report on the consolidated financial statements of the Group for the years ended December 31, 2020, December 31, 2019, December 31, 2018, December 31, 2017 and December 31, 2016; and
- xv. Letter from the SEC approving the registration of this Pricing Supplement.

The above-listed documents, which have been filed with the SEC, are incorporated by reference in this Pricing Supplement.

### **VIII.** Related Party Transactions

Please see pages 189-191 of the Shelf Prospectus.

#### IX. Pledged Assets

The Issuer does not have any pledged assets. With regard to the Sponsor, please see page 217-218 of the Shelf Prospectus, which is hereby incorporated by reference.

#### X. Debtors and Creditors

The Issuer does not have any debtors and creditors. With regard to the Sponsor, please see page 218 of the Shelf Prospectus, which is hereby incorporated by reference.

# XI. EXTRACT OF THE MEMORANDUM AND ARTICLES OF ASSOCIATION OF THE ISSUER

Below are the relevant extracts from the Issuer's Memorandum and Articles of Association:

- 3. The objects for which the company is established are:
  - a. To borrow or raise money from the Nigerian capital markets or other international markets, either by way of a stand-alone issue or by the establishment of programmes of such amounts as may from time to time be determined by the Board of Directors of the company and to issue bonds, notes, shares, or other debt, equity, derivatives, debt-linked, equity-linked, credit-linked, currency-linked, inflation-linked, index-linked, commodity-linked, bond replicas, asset-backed and/or other hybrid securities, whether convertible, redeemable, senior, secured, unsecured, subordinated, preferred and/or other types of structured notes, securities and instruments, within such maturity periods and upon such other terms and conditions as may be determined from time to time, by the Board of Directors of the company and approved by relevant regulatory authorities.

b. To invest in the bonds, notes, shares, stocks, debentures, debenture stock, annuities or other securities (for itself or on behalf of any person(s), corporate or incorporate), issued and or sold by any corporate entities and/or any state government or any other government agency and parastatal, whether within or outside Nigeria, for itself or on behalf of any person(s), (corporate or incorporate), and to make investments of any description in such manner as may be determined by the Board of Directors of the company.

#### APPENDIX C: USE OF PROCEEDS

The Issuer will make the proceeds raised from the Offer available to the Sponsor for the purpose of part-financing the cost of constructing the 650,000 b/pd integrated Dangote Petroleum Refinery Project ("DPRP"), being developed by its subsidiary Dangote Oil Refining Company Limited ("DORC"). The DPRP is expected to be completed and scheduled to commence operations in the first half of 2023.

The following table presents a portion of the DPRP's cost to completion and the allocation of the net issue proceeds of the Bonds.

S/N	Description of Item	Total Cost Outstanding (₦)	Amount to be Funded from Bond Proceeds (♣)	Percentage of Proceeds to be Allocated (%)	Duration (commencing from the issue date)
1.	Debt Servicing During Construction <sup>1</sup>	165,000,000,000.00	10,340,935,580.64	100.00%	6-12 months
	Total	165,000,000,000.00	10,340,935,580.64	100.00%	

Accordingly, the estimated net issue proceeds of the Bonds – being ₹10,340,935,580.64 following the deduction of the offer costs of ₹124,564,419.36 representing 1.19024% of the gross issue proceeds – will be utilized for the purposes stated above. The outstanding balance of the Debt Servicing During Construction will be financed from the net proceed of the Series 1 Tranche B bond issuance.

The table below presents details of the Sponsor's outstanding term loans for which the Company is to pay interest during the construction period of the DPRP.

Facility Type		The Original Lenders	Balance as at 30 September 2021 <sup>2</sup> (♣)
Syndicated Term Loan Facility	Term Loan Facility (Local & International Institutions & Banks)	Standard Chartered Bank The Standard Bank of South Africa Limited FirstRand Bank Barclays Bank Plc Access Bank Plc Guaranty Trust Bank Limited Zenith Bank Plc Ecobank Nigeria Limited Fidelity Bank Plc First Bank of Nigeria Limited United Bank for Africa Plc Diamond Bank Plc First City Monument Bank Plc	817,648,058,583
	Term Loan Facility (Development Finance Institutions)	African Development Bank (AfDB) International Finance Corporation (IFC)	145,832,515,729
	Term Loan Facility	African Export-Import Bank (Afreximbank)	398,812,164,404
	Term Loan Facility	Africa Finance Corporation (AFC)	132,959,863,206

<sup>&</sup>lt;sup>1</sup> Relating to outstanding term loans of DIL

<sup>&</sup>lt;sup>2</sup> The loans are denominated in US Dollars, however, the Naira values have been stated

Export Credit Facility	Standard Chartered Bank Cassa Depositi e Prestiti S.p.A Societe Generale	119,333,688,313
Total		1,614,586,290,235

#### APPENDIX D: EXTRACT OF THE TRUST DEED

#### 2. APPOINTMENT OF TRUSTEES

- 2.1 The Issuer hereby appoints the Trustees to act on behalf of the Series 1 Tranche A Bondholders, to hold the benefit of the payment obligations and other covenants herein on behalf of the Series 1 Tranche A Bondholders in accordance with the terms of this Series 1 Tranche A Trust Deed.
- 2.2 By execution of this Series 1 Tranche A Trust Deed, the Trustees have accepted and agreed to enforce the powers and perform the duties and obligations of the Trustees specifically set out in this Series 1 Tranche A Trust Deed and generally provided for in the Trustees Investment Act.
- 2.3 The Trustees shall have no duty, responsibility, or obligation for the issuance of the Series 1 Tranche A Bonds or for the validity or exactness of the Series 1 Tranche A Bond, or of any documents relating to such issuance.

#### 3. DECLARATION OF TRUST

3.1 The Trustees: The Trustees hereby declare themselves Trustees for the Bondholders with effect from the date of this Series 1 Tranche A Trust Deed to hold the benefit of the covenants and other obligations on the part of the Issuer herein contained, in trust for the Series 1 Tranche A Bondholders (according to their respective interests) subject to the terms of this Series 1 Tranche A Trust Deed.

# 3.2 Duration of Trusts

- (a) For the avoidance of doubt, the Parties to this Series 1 Tranche A Trust Deed agree that the common law rules against perpetuities will apply to this Series 1 Tranche A Trust Deed and this Series 1 Tranche A Trust Deed shall not enure beyond twenty-one (21) years from the date of its creation.
- (b) Subject to clause 3.2(a), the trust created by this Series 1 Tranche A Trust Deed shall remain in full force and effect until the later of:
  - (i) the date on which the Trustees receive unconditional confirmation in writing from the Registrar that the Series 1 Tranche A Bondholders have been paid all outstanding obligations; and
  - (ii) the date on which the Issuer receives an unconditional release in writing by the Trustees (for the Issuer) from all of its respective obligations under this Series 1 Tranche A Trust Deed or other document pursuant to this Series 1 Tranche A Trust Deed, if any.

#### 4 THE SERIES 1 TRANCHE A BONDS

4.1 Principal Amount and Designation: Pursuant to the provisions of the Programme Trust Deed, a Tranche of the Issuer's Bonds is hereby authorised in the aggregate principal amount of №10,465,500,000 (Ten Billion Four Hundred and Sixty-Five Million Five Hundred Thousand Naira). Such Series 1 Tranche A Bonds shall be designated and distinguished from any other Bonds of all other Series by the title "Series 1 Tranche A Bonds".

## 4.2 Status:

- (a) The Series 1 Tranche A Bonds will constitute senior, direct, unsecured and unsubordinated obligations of the Issuer and will rank *pari passu* amongst themselves and rank at least *pari passu* with all other unsecured and unsubordinated obligations assumed by the Issuer other than those mandatorily preferred by law and are of general application to companies.
- (b) The Series 1 Tranche A Bonds shall have the benefit of the irrevocable undertaking provided by the Co-obligors pursuant to the Deed of Undertaking and the Trustee shall hold the benefit of the payment obligation of the Co-Obligors on trust for the Series 1 Tranche A Bondholders in accordance with the terms and conditions of the Programme Trust Deed, the Deed of Undertaking and this Series 1 Tranche A Trust Deed.
- **4.3 Tenor**: The Series 1 Tranche A Bonds shall be issued for a seven (7) year period commencing on the Issue Date and ending on the Maturity Date.

## 4.4 Utilisation of Proceeds:

- (a) The net proceeds of the Series 1 Tranche A Bonds (including any oversubscriptions) shall be utilised for the purpose, and in the manner, stipulated in the applicable Pricing Supplement;
- (b) The Trustees shall not be bound to enquire as to the application by the Issuer of the net proceeds of the Series 1 Tranche A Bonds nor shall they be responsible for such application or for the consequences of such application.

## 5. FORM AND DENOMINATION OF THE SERIES 1 TRANCHE A BONDS

- 5.1 Form and Denomination: The Series 1 Tranche A Bonds shall be issued in registered form and details of the Series 1 Tranche A Bonds and the Series 1 Tranche A Bondholders shall be registered with the Registrar in the manner set out in Condition 2.2 (Register) of Schedule 1. The Series 1 Tranche A Bonds shall be issued in dematerialised form and shall be registered with a separate securities identification code with a Depository. Each Series 1 Tranche A Bondholder's holding of the Series 1 Tranche A Bonds will be credited into its Securities Account. The Series 1 Tranche A Bonds shall be issued in denominations of №1,000 (One Thousand Naira) with a minimum initial subscription of №10,000,000 (Ten Million Naira) and in integral multiples of №1,000 (One Thousand Naira) thereafter.
- 5.2 Issue of the Series 1 Tranche A Bonds: Issue of the Series 1 Tranche A Bonds will be effected by electronic transfer of the units of the Series 1 Tranche A Bonds into the Securities Account of the Series 1 Tranche A Bondholder. The particulars of the Series 1 Tranche A Bonds shall thereafter be entered in the Series 1 Tranche A Register, to be kept by the Registrar in its office, with a copy at the office of the Issuer.

#### 6. PAYMENTS

6.1 Redemption of Series 1 Tranche A Bonds at Maturity: Unless previously purchased in accordance with clause 0, the Principal Amount of the Series 1 Tranche A Bonds shall be redeemed in full on the Maturity Date. If, on the Maturity Date, any Series 1 Tranche A Bond which is liable to be redeemed is not redeemed, the moneys payable to such Series 1 Tranche A Bondholder shall be paid to the Trustees and the Trustees shall hold such moneys in trust for such Series 1 Tranche A Bondholder and interest

on such Series 1 Tranche A Bond shall cease to accrue as from the Maturity Date and the Issuer and the Co-obligors shall thereby be discharged from all obligations in connection with such Bonds.

- 6.2 **Purchase:** The Issuer may at any time and from time to time purchase at any price the Series 1 Tranche A Bonds through the market or by tender (available to all Series Bondholders alike), provided that any Bonds purchased will be cancelled and will not be available for re-issue in accordance with the Programme Trust Deed.
- 6.3 Accrual of Interest: Each Series 1 Tranche A Bond shall bear interest from the Coupon Commencement Date at the Coupon Rate payable in arrears on the Principal Amount of the Series 1 Tranche A Bonds on each Coupon Payment Date. Each Series 1 Tranche A Bond will cease to bear interest from and including the Maturity Date, unless payment of principal is improperly withheld or refused, in which event interest will continue to accrue (as well after as before judgment) at the Coupon Rate in the manner provided in Condition 6.1 of Schedule 1 to the Programme Trust Deed and this clause 0.
- 6.4 Calculation of Coupon: The amount of interest payable in respect of any Series 1 Tranche A Bond for a Coupon Period shall be calculated by multiplying the product of the Coupon Rate and the Principal Amount of such Series 1 Tranche A Bond by the Actual/Actual Day Count Fraction and rounding the resulting figure to the nearest sub-unit of the Naira.
- 6.5 *Manner of Payment*: The Principal Amount of the Series 1 Tranche A Bonds shall be paid from the Payment Account, by the Trustees in conjunction with the Registrar in accordance with the Conditions.
- Mode of Redemption of Series 1 Tranche A Bonds: Prior to the Maturity Date of the Series 1 Tranche A Bonds, the Trustees shall instruct the Registrar to pay to each Series 1 Tranche A Bondholder on the Maturity Date, the amount payable to him in respect of the redemption of the Series 1 Tranche A Bonds together with all interest accrued and yet unpaid thereon. If, on the Maturity Date, any Series 1 Tranche A Bondholder shall fail, refuse or be unable to accept payment of the redemption moneys payable in respect thereof, the Trustees shall hold such moneys in trust for such Bondholder and interest on such Bonds shall cease to accrue as from the Maturity Date and the Issuer and Co-obligors shall thereby be discharged from all obligations in connection with such Bonds. The Trustees shall apply such moneys in accordance with Clause 16 of the Programme Trust Deed (Application of Moneys) and the Trustees shall not be responsible for the safe custody of such moneys or for interest thereon except such interest (if any) as the said money may earn whilst on deposit or invested as aforesaid less any expenses incurred by the Trustees.

## 7. REPRESENTATIONS AND WARRANTIES OF THE ISSUER

The Issuer represents and warrants to the Trustees on the date of execution of this Series 1 Tranche A Trust Deed as follows:

- (a) the Representations and Warranties stated in Clause 10 of the Programme Trust Deed are in full force and effect as at the date of this Series 1 Tranche A Trust Deed;
- (b) each of the Covenants stated in Clause 11 of the Programme Trust Deed is valid and in effect as at the date of this Series 1 Tranche A Trust Deed; and
- (c) no Event of Default or Potential Event of Default (as defined in Condition 12 of Schedule 1 of the Terms and Conditions of the Bonds as set out in the Programme Trust Deed) has occurred and or is continuing.

#### 8. REPRESENTATIONS AND WARRANTIES OF THE CO-OBLIGORS

Each Co-obligor represents and warrants to the Trustees on the date of execution of this Series 1 Tranche A Trust Deed as follows:

- (a) the Representations and Warranties stated in Clause 9 of the Programme Trust Deed are in full force and effect as at the date of this Series 1 Tranche A Trust Deed:
- (b) each of the Covenants stated in Clause 12 of the Programme Trust Deed is valid and in effect as at the date of this Series 1 Tranche A Trust Deed; and
- (c) no Event of Default or Potential Event of Default (as defined in Condition 12 of Schedule 1 of the Terms and Conditions of the Bonds as set out in the Programme Trust Deed) has occurred and or is continuing.

## 9. REPRESENTATIONS AND WARRANTIES OF THE TRUSTEES

The Trustees represent and warrant on the date of the Series 1 Tranche A Trust Deed that the Representations and Warranties stated in Clause 11 of the Programme Trust Deed are in full force and effect as at the date of this Series 1 Tranche A Trust Deed.

#### 10. FUNDING OF PAYMENT ACCOUNT

**10.1 Establishment of Account:** Pursuant to Clause 20 of the Programme Trust Deed, the Issuer shall, on or about the Issue Date of the Series 1 Tranche A Bonds, establish a Payment Account with the Account Bank in the name and under the exclusive control of the Trustees. The Trustees shall keep and maintain the Payment Account for as long as the Series 1 Tranche A Bonds remain outstanding.

## 10.2 Payment Account

- (a) For as long as the Series 1 Tranche A Bonds remain outstanding, the Co-Obligors shall, not later than the Funding Date, ensure that the Payment Account is fully funded with the Payment Amount for that Coupon Payment Date.
- (b) The Co-Obligors shall no later than 5.00 p.m. on the Funding Date, send a payment confirmation by authenticated SWIFT acknowledgement or other acceptable form or notification to the Trustees confirming that the relevant payment has been made into the Payment Account.
- (c) If the Payment Account is not fully funded with the Payment Amount for that Coupon Payment Date in accordance with this clause, the Trustees shall notify the Co-Obligors in accordance with clause 10.2(e) below.
- (d) The Trustees shall, in conjunction with the Registrar, pay the Payment Amount from the Payment Account to the Series 1 Tranche A Bondholders entitled to same in clear funds on the relevant Coupon Payment Date.
- (e) The Trustees shall at the expense of the Co-obligors notify the Co-obligors if it has not, by close of business on the Funding Date received the full amount required for payment to the Series 1 Tranche A Bondholders, that it has not received the full amount required for payment to the Series 1 Tranche A Bondholders.

## **10.3** Management of the Payment Account:

- (a) The Trustees are hereby appointed to manage the Payment Account in accordance with Applicable Law, the Programme Trust Deed and this Series 1 Tranche A Trust Deed, and the Trustees hereby agree to manage the Payment Account accordingly.
- (b) The Trustees shall stand possessed of the Payment Account upon trust, subject to the provisions of the Programme Trust Deed and this Series 1 Tranche A Trust Deed and shall not deal with the Payment Account except in accordance with the Programme Trust Deed, the Series 1 Tranche A Trust Deed and Applicable Law.
- (c) Upon request, the Trustees shall prepare and deliver to the Issuer appropriate quarterly periodic reports including bank statements, in respect of the management of the Payment Account.
- (d) Upon payment to the Series 1 Tranche A Bondholders of all amounts outstanding under this Series 1 Tranche A Trust Deed and the Series 1 Tranche A Bonds, and the settlement and performance of the Issuer's obligations under the Issue Documents, the Trustees shall remit to the Issuer such sums (if any) remaining in the Payment Account.

## 11 MISCELLANEOUS

- 11.1 Enforcement upon default: Upon the occurrence of an Event of Default set out in Condition 12 of Schedule 1 (Events of Default) of the Terms and Conditions of the Bonds as set out in the Programme Trust Deed, the Trustees may exercise any of the powers and rights set out in Clause 5.2 (Events of Default) and Clause 15 (Enforcement) of the Programme Trust Deed; and Condition 12 (Events of Default), and Condition 13 of Schedule 1 (Enforcement) of the Terms and Conditions of the Bonds as set out in the Programme Trust Deed.
- 11.2 Application of Moneys: The Trustees shall apply all moneys received by them pursuant to this Series1 Tranche A Trust Deed in accordance with Clause 16 of the Programme Trust Deed (Application of moneys)
- 11.3 Notices: The notices provision of Clause 23 of the Programme Trust Deed shall apply mutatis mutandis to this Series 1 Tranche A Trust Deed.
- 11.4 Counterparts: This Series 1 Tranche A Trust Deed may be executed in several counterparts, each of which shall be an original and all of which shall constitute one and the same agreement.
- 11.5 Compliance with the ISA: The Trustees shall inform the SEC when it becomes necessary to enforce the terms of the Programme Trust Deed and this Series 1 Tranche A Trust Deed and any breach of the terms and conditions of the Programme Trust Deed or this Series 1 Tranche A Trust Deed not later than ten (10) Business Days after the breach.

## 12. STATUS OF THE SERIES 1 TRANCHE A TRUST DEED

12.1 The terms and conditions of this Series 1 Tranche A Trust Deed shall be subject to the provisions of the Relevant Laws.

## Schedule 1. Terms and Conditions Applicable to the Series 1 Tranche A Bonds

The following is the text of the terms and conditions applicable to the Series 1 Tranche A Bonds. The terms and conditions contained in Schedule 1 of the Programme Trust Deed, as amended, modified, supplemented or completed by the terms and conditions set out below (together the "Conditions") are applicable to the Series 1 Tranche A Bonds, and, save for the italicised text will govern and are expressly incorporated by reference into the Series 1 Tranche A Bonds.

Capitalised terms used but not defined in the Conditions are subject to the detailed provisions of the Series 1 Tranche A Trust Deed and in specified circumstances, the broader provisions of the Programme Trust Deed. The definitions in the Programme Trust Deed and the "Terms and Conditions of the Series 1 Tranche A Bonds" in Schedule 1 to the Programme Trust Deed, shall apply mutatis mutandis in these Conditions.

The Series 1 Tranche A Bonds are constituted by the Programme Trust Deed and supplemented by a separate trust deed (the "Series 1 Tranche A Trust Deed") dated 19 July 2022 between Dangote Industries Funding Plc (as Issuer); Dangote Industries Limited (as Sponsor); Dangote Oil Refining Company Limited, Dangote Industries Limited and Dangote Fertiliser Limited (together as "Co-Obligors") and ARM Trustees Limited, Quantum Zenith Trustees & Investments Limited, FBNQuest Trustees Limited and Coronation Trustees Limited (as Trustees which expression shall include all persons for the time being acting as Trustees under the Programme Trust Deed), applicable to the Series 1 Tranche A Bonds.

The Series 1 Tranche A Bondholders are entitled to the benefit of, are bound by, and are deemed to have notice of, all the provisions of the Programme Trust Deed and the Series 1 Tranche A Trust Deed. Copies of the Programme Trust Deed and the Series 1 Tranche A Trust Deed are available for inspection between the hours of 10:00am and 3:00pm on any Business Day at the principal office of the Trustees at No. 1 Mekunwen Road, Off Oyinkan Abayomi Drive, Ikoyi, Lagos; Plot 2, Ajose Adeogun Street, Victoria Island, Lagos, 10 Keffi Street, Ikoyi, Lagos, and Coronation House, No 10, Amodu Ojikutu Street, Off Saka Tinubu Street, Victoria Island, Lagos and at the specified offices of the Registrar, Coronation Registrars Limited at Plot 009, Amodu Ojikutu Street, Victoria Island Extension, Lagos.

## 1 FORM, DENOMINATION AND TITLE

- 1.1 *Form*: The Series 1 Tranche A Bonds are issued in registered and dematerialised form. The Series 1 Tranche A Bonds are senior unsecured fixed rate Bonds. The Series 1 Tranche A Bonds shall be registered with a separate securities identification code with a Depository.
- 1.2 **Denomination:** The Series 1 Tranche A Bonds shall be issued in minimum denominations of №1,000 (One Thousand Naira) with a minimum initial subscription of №10,000,000 (Ten Million Naira) and in integral multiples of №1,000 (One Thousand Naira) thereafter.
- 1.3 *Title:* Title to the Series 1 Tranche A Bonds will be evidenced by registration in the Series 1 Tranche A Register. Title to the Series 1 Tranche A Bonds will pass by transfer in accordance with the rules governing transfer of title of securities held by the Depository and registration thereafter in the Series 1 Tranche A Register. The holder of any Series 1 Tranche A Bond will (except as otherwise required by law or as ordered by a court of competent jurisdiction) be treated as its absolute owner for all purposes whether or not it is overdue and regardless of any notice of ownership, trust or any other interest in it, any writing thereon by any person (as defined below) and no person will be liable for so treating the holder. In these Conditions, "Bondholder" or "holder" means the person in whose name the Series 1 Tranche A Bond is registered in the Series 1 Tranche A Register. All payments made to the holder shall

be valid and, to the extent of sums so paid, effective to satisfy and discharge the liability for the moneys payable on the Series 1 Tranche A Bonds.

#### 2 REGISTRATION AND TRANSFER OF THE SERIES 1 TRANCHE A BONDS

- 2.1 Amount of Transfer: The Series 1 Tranche A Bonds are transferable in whole or in part, but if in part, of an amount not less than №1,000,000 (One Million Naira) by instrument in writing in the usual common form of transfer or in any form approved by the Recognised Stock Exchange and in accordance with Condition 2 (Terms and Conditions of the Bond) of the Programme Trust Deed.
- 2.2 **Register:** A Register of the Series 1 Tranche A Bonds shall be kept by the Registrar at its office and a copy thereof shall be made available for inspection at the registered office of the Issuer, and there shall be entered in such Register:
- (a) The names and addresses of the holders for the time being of the Series 1 Tranche A Bonds;
- (b) The amount of the units of the Series 1 Tranche A Bonds held by every registered holder;
- (c) The Securities Account Number of the Tranche A Bondholder;
- (d) The date at which the names of every registered holder is entered in respect of the Series 1 Tranche A Bonds standing in his name;
- (e) All transfers and redemptions of the Series 1 Tranche A Bonds; and
- (f) Such other information considered necessary by the Registrar.
- 2.3 **Transfer:** Transfer of the Series 1 Tranche A Bonds shall be by book entries in securities accounts held by the transferor and transferee in the Depository in accordance with the procedures of the Depository or such alternative clearing system approved by the Issuer and the Trustees, and registration of the name of the transferee in the Series 1 Tranche A Register in respect of the Series 1 Tranche A Bonds then held. The transferor shall be deemed the holder of the Series 1 Tranche A Bonds until the transferee's name is entered in the Register in respect thereof.
- 2.4 *Listing*: The Series 1 Tranche A Bonds shall be listed on a Recognised Stock Exchange.
- 2.5 *Restriction on Transfer:* There are no restrictions on the transferability of the Series 1 Tranche A Bonds.
- 2.6 **Record Date:** No Bondholder may require the transfer of a Bond to be registered during a period of fifteen (15) days immediately preceding each Coupon Payment Date during which the Register will be closed.
- 2.7 *Regulations:* All transfers of Series 1 Tranche A Bonds and entries on the Series 1 Tranche A Register will be made subject to the detailed regulations concerning transfer of Series 1 Tranche A Bonds in the Programme Trust Deed and SEC Rules and Regulations.

#### 3 STATUS OF THE SERIES 1 TRANCHE A BONDS

3.1 *Ranking:* The Series 1 Tranche A Bonds are senior unsecured obligations of the Issuer and shall at all times rank *pari passu* and without any preference among themselves, and at least *pari passu* with all other senior unsecured obligations of the Issuer, present and future.

#### 4 COVENANTS

4.1 *Covenant of Compliance:* The Issuer undertakes to comply with each of the covenants stated in Clause 5 (*Covenant to Pay*) of the Programme Trust Deed for so long as any of the Series 1 Tranche A Bonds remain outstanding.

## 5 REDEMPTION, PURCHASE AND CANCELLATION

- 5.1 *Redemption at Maturity:* Unless previously redeemed, purchased or cancelled, the Principal Amount on the Series 1 Tranche A Bonds shall be fully redeemed on the Maturity Date.
- 5.2 **Redemption for tax reasons:** If the Issuer satisfies the Trustees immediately before the giving of the notice referred to below that:
  - (a) it has or will become obliged to pay additional amounts as a result of any change in, or amendment to, the laws or regulations of the Federal Republic of Nigeria or any political subdivision or any authority thereof or therein having power to tax (excluding for the avoidance of doubt, the expiry of any applicable Tax Exemptions), or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after the Issue Date; and
  - (b) the requirement cannot be avoided by the Issuer taking reasonable measures available to it, the Issuer may at its option, having given not less than 20 (twenty) nor more than 60 (sixty) days' notice to the Series 1 Tranche A Bondholders (which notice shall be irrevocable and shall oblige the Issuer to redeem the Series 1 Tranche A Bonds), redeem the Series 1 Tranche A Bonds on the relevant Optional Redemption Date at the Optional Redemption Amount plus accrued interest (if any) to such date, provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts, were a payment in respect of the Bonds then due. Prior to the publication of any notice of redemption pursuant to this Condition 5.2, the Issuer shall deliver to the Trustees a certificate signed by two directors of the Issuer stating that the requirement referred to in subparagraph (i) above will apply on the next Coupon Payment Date and cannot be avoided by the Issuer taking reasonable measures available to it, and the Trustees shall be entitled to accept the certificate as sufficient evidence of the satisfaction of the conditions precedent set out above, in which event it shall be conclusive and binding on the Series 1 Tranche A Bondholders.
- 5.3 *Mode of Redemption of Series 1 Tranche A Bonds*: Prior to the Maturity Date of the Series 1 Tranche A Bonds, the Trustees shall, instruct the Registrar to pay to each Series 1 Tranche A Bondholder on the Maturity Date, the amount payable to him in respect of the redemption of the Series 1 Tranche A Bonds together with all interest accrued and yet unpaid thereon. If, on the Maturity Date, any Series 1 Tranche A Bondholder shall fail, refuse or be unable to accept payment of the redemption moneys payable in

respect thereof, the Trustees shall hold such moneys in trust for such Bondholder and interest on such Bonds shall cease to accrue as from the Maturity Date and the Co-obligors shall thereby be discharged from all obligations in connection with such Bonds. The Trustees shall apply such moneys in accordance with Clause 16 of the Programme Trust Deed (*Application of Moneys*) and the Trustees shall not be responsible for the safe custody of such moneys or for interest thereon except such interest (if any) as the said money may earn whilst on deposit or invested as aforesaid less any expenses incurred by the Trustees.

5.4 *Purchase:* The Issuer may at any time and from time to time purchase Series 1 Tranche A Bonds through the market or by tender (available to all Series 1 Tranche A Bondholders alike) but not otherwise, Provided that any Bonds purchased will be cancelled and will not be available for re-issue in accordance with the Programme Trust Deed.

## 6 INTEREST AND CALCULATION

- 6.1 Accrual of Interest: The Bonds shall bear interest on the Principal Amount at the Coupon Rate from (and including) the Issue Date to (but excluding) the Maturity Date. Interest shall be payable in arrears on each Coupon Payment Date. The first payment of interest will be made on the Coupon Payment Date following the Issue Date and subsequent interest payments shall be made on every Coupon Payment Date thereafter. Each Bond will cease to bear interest from and including the Maturity Date unless, upon due presentation, payment of principal is improperly withheld or refused, in which event interest will continue to accrue (as well after as before judgment) at the Coupon Rate in the manner provided in this Condition until the date on which all amounts due in respect of such Bond have been paid and notice to that effect has been given to the Series 1 Tranche A Bondholders.
- 6.2 *Calculation of Interest*: The amount of interest payable in respect of any Series 1 Tranche A Bond for a Coupon Period shall be calculated by multiplying the product of the Coupon Rate and the Principal Amount of the Series 1 Tranche A Bond by the Actual/Actual Day Count Fraction and rounding the resulting figure to the nearest sub unit of the Naira.
- 6.3 *Calculation of Broken Interest*: When Interest is required to be calculated in respect of a period of less than a full 6 (six) months, it shall be calculated on an Actual/Actual Basis.

## 7 PAYMENTS

- 7.1 Any principal, interest or other moneys payable from the Payment Account in respect of the Series 1 Tranche A Bonds may be paid by the Trustees through the Registrar by electronic payment transfer.
- 7.2 Payments will be made to the person shown in the Register at the close of business on the Record Date. Where the day on which a payment is due to be made is not a Business Day, that payment shall be effected on or by the next succeeding Business Day unless that succeeding Business Day falls in a different month in which case payment shall be made on the day immediately preceding the Business Day.
- 7.3 The Series 1 Tranche A Bonds shall be deemed redeemed and the obligations of the Issuer discharged on payment to the Trustees, on behalf of Series 1 Tranche A Bondholders, of the Principal Amount on

the Series 1 Tranche A Bonds to Series 1 Tranche A Bondholders whose names appear on the Register on the Record Date. Payment by the Issuer to the Trustees shall be a legal discharge of the liability of the Issuer towards Series 1 Tranche A Bondholders from all obligations in connection with the Series 1 Tranche A Bonds.

#### 8 TAXATION

All payments of principal, interest and any other sum due in respect of the Series 1 Tranche A Bonds shall be made free and clear of, and without withholding or deduction for, any Taxes, duties, assessments or governmental charges of whatsoever nature imposed, levied, collected, withheld or assessed by or within the Federal Republic of Nigeria or any political subdivision or any authority thereof or therein having power to tax, unless such withholding or deduction is required by law. In this regard, the Issuer will be required to withhold interest payment to corporate Bondholders (save as otherwise exempted by law) pursuant to the CITA and no additional amounts shall be paid to Series 1 Tranche A corporate Bondholders as a result thereof. Interest earned by individual Bondholders will not be subject to withholding tax pursuant to the Personal Income Tax (Amendment) Act 2011. By virtue of the Finance Act, 2020, which expressly excludes securities from the definition of goods under the Value Added Tax Act, proceeds realised from a disposal of the Bonds will not be liable to VAT. However, commissions payable to the SEC, NGX and the Depository for securities exchange transactions in the Nigerian capital market are subject to VAT following the expiration of the VAT (Exemption of Commissions on Stock Exchange Transactions) Order, 2014. The Bonds shall nonetheless enjoy the benefit of any applicable Tax Exemptions, and such re-enactments, extensions, amendments and/or modifications thereof.

## 9 NEGATIVE PLEDGE

So long as the Series 1 Tranche A Bonds shall remain outstanding, the Issuer shall not create any security interest upon the whole or any part of its present or future undertaking, business or assets to secure any Financial Indebtedness unless the Issuer's obligations under the Bonds are secured equally and rateably therewith or have the benefit of such other security, guarantee, indemnity or other arrangement which is deemed to be materially less beneficial to the Bondholders.

#### 10 EVENTS OF DEFAULT

The provisions of Condition 12 of Schedule 1 (*Events of Default*) of the Terms and Conditions of the Bonds as set out in the Programme Trust Deed shall apply *mutatis mutandis* in respect of the Series 1 Tranche A Bonds.

## 11 ENFORCEMENT

The provision of Condition 13 (*Enforcement*) of the Terms and Conditions of the Bonds as set out in the Programme Trust Deed will apply *mutatis mutandis* to the Series 1 Tranche A Bonds.

#### 12 NOTICES

12.1 *Addresses for notices*: All notices and other communications hereunder shall be made in writing and in English (by letter, telex or fax) and shall be sent as follows:

## (a) If to *the Issuer and Co-obligors* to it at:

Union Marble House

1 Alfred Rewane Road

Falomo, Ikoyi

Lagos, Nigeria.

Tel:+234 (0) 802 314 3057

For the Attention of: Tony Esene Email: groupcorpfin@dangote.com

#### (a) If to ARM Trustees Limited at:

1 Mekunwen Road,

Off Oyinkan Abayomi Drive,

Ikoyi,

Lagos State,

Nigeria.

Tel: 08035732578

For the Attention of: Michael Abiodun Thomas Email: Michael.Abiodun-Thomas@arm.com.ng armtrustees-CT@arm.com.ng

## (b) If to Quantum Zenith Trustees & Investments Limited at:

12th Floor, Plot 2 Ajose Adeogun Street,

Victoria Island,

Lagos.

Tel: +234-1-278 3216

For the Attention of: Onyeche Emefiele

Email: onyeche.emefiele@quantumzenith.com.ng; projecttrustees@quantumzenith.com.ng

## (c) If to FBNQuest Trustees Limited at:

16 Keffi Street,

Off Awolowo Road,

South West Ikoyi,

Lagos.

Tel: +234-1-4622673

For the Attention of: Head of Corporate Trusts

Email: corporatetrust@fbnquest.com; Babatunde.adewolu@fbnquest.com

## (d) If to Coronation Trustees Limited at:

Coronation House II,

10 Amodu Ojikutu Street,

Victoria Island,

Lagos.

Tel: +234 705 529 4460

For the Attention of: Ayomide Akinkuade Email: AAkinkuade@coronationnt.com

## 12.2 *Effectiveness*: Every notice or other communication sent in accordance with Clause 12.1 shall be effective as follows:

(a) **Personal delivery:** if delivered by hand or by courier, on signature of a delivery receipt or at the

time the notice is left at the address:

(b) *Email:* if sent by e-mail, one hour after the notice was sent with proof of delivery thereof or upon acknowledgment of receipt, whichever is earlier;

provided that any such notice or other communication which would otherwise take effect after 5.00 p.m. on any particular day shall not take effect until 10.00 a.m. on the immediately succeeding Business Day in the place of the addressee.

## 13 MEETINGS OF BONDHOLDERS, MODIFICATION, WAIVER AND AUTHORISATION

- 13.1 *Meetings of Bondholders*: Schedule 3 of the Programme Trust Deed contains provisions for convening meetings of Bondholders to consider any matter affecting their interests, including the modification or abrogation by Extraordinary Resolution of any of these Conditions or any of the provisions of the Programme Trust Deed.
- 13.2 *Notification to Bondholders*: in accordance with the Programme Trust Deed, any modification, abrogation, waiver, authorisation, determination or substitution shall be binding on the Bondholders and, unless the Trustees agree otherwise, any modification or substitution shall, upon prior review and approval by the SEC, be notified by the Issuer to the Bondholders as soon as practicable thereafter in accordance with Condition 18 of the Terms and Conditions of the Bonds as set out in the Programme Trust Deed.
- 13.3 *Governing Law:* The Series 1 Tranche A Trust Deed, the Series 1 Tranche A Bonds and the Coupons shall be governed by and construed in all respects in accordance with the laws of the Federal Republic of Nigeria.
- 13.4 **Jurisdiction:** The provisions of clause 26 (*Law and Jurisdiction*) of the Programme Trust Deed shall apply mutatis mutandis to these Conditions.

## Rating Report issued by Global Credit Rating Company Limited



#### **Credit Rating Announcement**

GCR assigns national scale long and short term issuer ratings of  $AA+_{(NG)}/A1+_{(NG)}$  to Dangote Industries Limited, with the Outlook accorded as Stable.

### Rating Action

Lagos, 25 April 2022 - GCR Ratings ("GCR") has assigned national scale long-term and short-term Issuer ratings of  $AA_{1NG}$  and  $A1_{1NG}$  respectively to Dangote Industries Limited, with the Outlook accorded as Stable.

Rated Entity / Issue	Rating class	Rating scale	Rating	Outlook
December Industries Limited	Long Term Issuer	Matienal	AA+(NG)	Stable
Dangote Industries Limited	Short Term Issuer	National	A1+ <sub>[NG]</sub>	

#### Rating Rationale

The ratings of Dangote Industries Limited ("DIL" or "the Group") weighs its strong competitive position due to its size, and systemic importance of the angoing projects, the leading market positions held by its major subsidiaries and relatively diversified business lines, which have translated into a sound earnings trajectory. This is somewhat offset by elevated debt and the currently high foreign currency ("FCY") exposure.

The competitive position is a positive rating factor, underpinned by DIL's position as one of the leading conglomerates in Africa, with operations concentrated in Nigeria but extending into 10 countries. The Group has 11 distinct business lines, but the cement business currently contributes 77.5% of group earnings, with sugar (16.1%) and salt (2.1%). These key subsidiaries are industry leading players with strong brand values, underpinned by long operational track record, diverse customer base, ongoing investments in capacity expansion, and control over their respective value chains. The remaining businesses are still relatively small, but GCR expects further earnings diversification from the ongoing refinery project and capacity ramp-up at the recently commissioned fertilizer plant over the outlook period.

The earnings profile assessment is positive to the ratings. This reflects the size and progression of earnings over the review period, with a 5-year CAGR of 10.2% in FY20. Although the top line declined slightly in FY19, DIL has since demonstrated resilience, with revenue increasing 10% in FY20 and 31.4% and 9M FY21, on the back of higher production volumes and price increases. GCR expects revenue growth of about 15% in FY22 on account of increased sales and additional inflow from the fertilizer plant. Revenue is then projected to nearly treble to c.N6tr in FY23, once the oil refining operations commence. Once fully operational, the refinery operations are expected to dominate group earnings. We anticipate this will lead to a sharp reduction in the EBITDA margin to the 21% to 24% range (historical average: 35%), but the overall earnings quantum will materially increase.

Leverage and capital structure are a constraint to the ratings, given the substantial debt used to fund the fertilizer and refinery projects. Gross debt (including shareholder loans and lease liabilities) was reported at N3.2tr at 9M FY21 (FY19: N2.2tr; FY18: N1.7tr), weakening net debt to EBITDA to 3.9x at 9M FY21 (FY20: 4.9x) compared to the moderate levels pre-FY19. Following the escalation in debt service costs, net interest coverage has since narrowed to the 2.2x – 2.4x range (FY16-18 average: 9.8x), before widening slightly to 3.7x during 9M FY21. In addition, operating cash flow ("OCF") coverage of debt weakened to 21.8% in FY20 and further to 13.8% during 9M FY21, mirroring the increase in debt. GCR expects the metrics to gradually improve over the outlook period, as earnings and cash flows from the fertilizer plant and refinery materialise, allowing DIL to materially reduce debt level.

Nigeria Corporate Analysis | Public Credit Rating

GCR notes DIL's access to diverse funding pool, including 29 local and foreign banks and development finance institutions. Moreover, c.30% of DIL's debt relates to shareholder loans. However, the benefits are counterbalanced by the Group's high FCY exposure versus limited FCY earnings (<15% of group earnings). However, GCR anticipates that the FCY exposure will ease as earnings from the ongoing projects will be USD denominated.

The slightly positive liquidity assessment is predicated on DIL's cash holdings of N811bn at December 2021 and GCR's projected operating cash flows of N650bn and N915bn in FY22 and FY23 respectively. Liquidity will be supported by the Group's proposed bond issue of a.N300bn, N206.5bn from the disposal of shares and unutilised committed credit lines of N12.5bn with a foreign financier. We expect this to sufficiently cover the substantial remaining capex outlay, investment commitments, dividend payments and external debt redemption in FY22 and FY23. Overall, the liquidity sources versus uses coverage is estimated at 1.8x over the next 12 months and 1.6x over the 24 month to December 2023. Even if not all cash inflows materialise, DIL has adequate scope to manage its liquidity by reducing dividends or some non-essential investments.

Notwithstanding the financial stress that may materialise if there are delays in the commencement of the ongoing refinery project, GCR has factored in a positive peer score in view of the economic importance of the project to Nigeria. This has ensured strong federal government support, including a 20% investment in the refinery and preferential access to foreign currency.

#### Outlook Statement

The Stable Outlook reflects GCR's expectation that DIL's oil refinery project will be commissioned according to schedule, and that strong earnings and cash flow projections will materialise as forecast. This will allow for the debt balance to be reduced over the rating horizon and mitigate the foreign currency mismatch.

#### Rating Triggers

A rating upgrade is contingent upon the successful completion of the refinery project, which translates to significant earnings growth, and a meaningful reduction in debt and FCY exposure. Specifically, upward migration to the ratings could follow a reduction in the net debt to EBITDA below 1.5x, interest coverage strengthening to 10x-15x and OCF to debt registering around 50%-60%.

A downward rating movement could result from the inability to timeously complete the ongoing project, leading to lower-than-expected earnings and cash flows, and potentially an escalation in debt. Any adverse foreign currency movement that results in escalation of debt balance would also be negative to the ratings. In addition, aggressive dividend decision amid the large capex and investment commitments could constrain the liquidity assessment and result in a rating downgrade. Any factors that impact the performance of Dangote Cement could also impact the broader group, given that it underpins current earnings.

## Analytical Contacts

Analyst: Corporate and Public Sector Primary analyst Samuel Popoola

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Committee chair Matthew Pirnie Group Head of Ratings

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## Related Criteria and Research

Criteria for the GCR Ratings Framework, January 2022 Criteria for Rating Corporate Entities, January 2022 GCR Ratings Scales, Symbols & Definitions, May 2019 GCR Country Risk Scores, December 2021 GCR Nigeria Corporate Sector Risk Scores, April 2022

## Ratings History

Dangote Industries Lir	nited				
Rating class	Review	Rating scale	Rating	Outlook	Date
Long Term Issuer	Initial/last	National	AA+(NG)	Stable	A: 1 2022
Short Term Issuer	Initial/last	National	A1+(NG)		April 2022

## Risk Score Summary

Rating Components & Factors	Risk scores
Operating environment	5.75
Country risk score	3.75
Sector risk score	2.00
Business profile	3.00
Competitive position	3.00
Management and governance	0.00
Financial profile	0.50
Earnings performance	2.00
Leverage and Capital Structure	(2.00)
Liquidity	0.50
Comparative profile	0.00
Group support	0.00
Peer analysis	0.75
Total Score	10.00

## Glossary

Cash Flow	The inflow and outflow of cash and cash equivalents. Such flows arise from operating, investing and financing activities.
Cash	Funds that can be readily spent or used to meet current obligations.
Credit Risk	The possibility that a bond issuer or any other borrowers (including debtors/creditors) will default and fall to pa the principal and interest when due.
Diversification	Spreading risk by constructing a portfolio that contains different exposures whose returns are relatively uncorrelated. The term also refers to companies which move into markets or products that bear little relation to ones they already operate in.
Interest Cover	interest cover is a measure of a company's interest payments relative to its profits. It is calculated by dividing a company's operating profit by its interest payments for a given period.
Leverage	With regard to corporate analysis, leverage (or gearing) refers to the extent to which a company is funded by debt.
Liquidity	The speed at which assets can be converted to cash, it can also refer to the ability of a company to service its debt obligations due to the presence of liquid assets such as cash and its equivalents. Market liquidity refers to the ease with which a security can be bought or sold quickly and in large volumes without substantially affecting the market price.
Maturity	The length of time between the issue of a bond or other security and the date on which it becomes payable in full.
Rating Horizon	The rating outlook period

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#### Salient Points of Accorded Ratings

GCR affirms that a.) no part of the rating process was influenced by any other business activities of the credit rating agency; b.) the ratings were based solely on the merits of the rated entity, security or financial instrument being rated; and c.) such ratings were an independent evaluation of the risks and merits of the rated entity, security or financial instrument. The credit rating has been disclosed to Dangote Industries Limited. The rating above was solicited by, or on behalf of, the rated entity, and therefore, GCR has been compensated for the provision of the rating.

Dangote Industries Limited participated in the rating process via telephonic management meetings, and other written correspondence. Furthermore, the quality of information received was considered adequate and has been independently verified where possible. The information received from Dangote Industries Limited and other reliable third parties to accord the credit ratings included:

- 2020 audited annual financial statement, and prior four years annual financial statements;
- management accounts for the period to 30 September 2021;
- Industry comparative data and regulatory framework and a breakdown of facilities available and related counterparties;
- Information specific to the rated entity and/or industry was also received.

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#### Credit Rating Announcement

GCR assigns an Indicative rating of AA+(NG)(PM) to Dangote Industries Funding PIc's proposed up to N300bn Series 1 Tranches A & B Bonds issue; Outlook Stable.

## Rating Action

Lagos, 25 April 2022 – GCR Ratings ("GCR") has assigned a national scale long term indicative rating of AA+(NG)(R) to Dangote Industries Funding Pla's proposed up to N300bn Series 1 Tranches A & B Senior Unsecured Bonds, with the Outlook accorded as Stable.

Rated Entity / Issue	Rating class	Rating scale	Rating	Outlook
Dangote Industries Funding Plc's N300bn Series 1 Tranches A & B Bonds	Long Term Issue	National	AA+(NG)(III)*	Stable

\*IR: An indicative Rating is denoted by an 'IR' suffix to indicate that a credit rating has been occorded based on review of final draft documentation and expectations regarding final documentation. The indicative Rating is expected to convert to a final credit rating subject to the receipt of final documentation in line with GCR's expectations. Typically, this suffix will be used when awaiting the finalization of notes for a debt or program issuance. In this case, once the final documents are available the IR suffix may be removed. We expect the rating to convert upon regulatory approval, within the next 180 days.

#### Rating Rationale

The indicative rating assigned to Dangote Industries Funding Plc's proposed up to N300bn Series 1 Tranches A & B Senior Unsecured Bonds reflects the long-term rating of the Sponsor, Dangote Industries Limited, a leading conglomerate in Africa. GCR assigned a national scale long-term Issuer rating of AA+<sub>[NG]</sub> to the Sponsor with a Stable Outlook in April 2022. The rating weighs the Sponsor's strong competitive position due to its size, the systemic importance of its ongoing projects, the leading market positions held by its major subsidiaries and relatively diversified business lines, which have translated into a sound earnings trajectory. This is somewhat offset by elevated debt and the currently high foreign currency ("FCY") exposure. Please see our webpage for more details on the rating action.

The Issuer, Dangote Industries Funding Plc is in the process of registering a N300bn Bond Issuance Programme ("the Programme") with Securities and Exchange Commission, under which up to N300bn is to be raised in Series 1 Tranches A & B. The Tranche A Bonds will have a tenor of seven years from the issue date, while the Tranche B Bonds will have a tenor of 10 years from the issue date. The principal redemption on the Series 1 Tranches A & B Bonds will be payable upon maturity, while coupon payments will accrue from the individual issue dates and be due and payable semi-annually in arrears, up to the maturity dates.

The Series 1 Tranches A & B Bonds will constitute direct, unconditional, senior, unsubordinated, and unsecured obligations of the Issuer and will rank pari passu among themselves and rank at least pari passu with all other unsecured and unsubordinated obligations assumed by the Issuer other than those mandatorily preferred by law and are of general application to companies. The Issuer may at any time and from time to time purchase the Series 1 Tranches A & B Bonds through the market or by tender (available to all Series 1 Tranches A & B Bondholders alike) but not otherwise, provided that any Bonds purchased will be cancelled and will not be available for re-issue in accordance with the Programme Trust Deed.

Dangote Industries Limited, Dangote Oil Refining Company Limited, and Dangote Fertiliser Limited (jointly 'Co-Obligors'), the Issuer and the Bond Trustees shall enter an undertaking, pursuant to which the Co-Obligors, absolutely, irrevocably, and unconditionally guarantees the prompt and full payment of all debt and obligations owed by the Issuer under the Programme. Pursuant to a Deed of Undertaking, the Co-Obligors or any single Co-Obligor undertakes

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that if the Issuer does not pay any of the obligations, it will immediately perform the payment obligations of the Issuer as if it were the principal Co-Obligor and payments shall be in accordance with the Trust Deeds. The Co-obligors are jointly and severally liable for the repayment obligation of the Programme.

Given that the Sponsor offers timely and full coverage of all payments due to the bondholders, under the Series 1 Tranches A & B Senior Unsecured Bonds through the Deed of Undertaking, the Bonds bear the same default risk as its Sponsor and would reflect similar recovery prospects to senior unsecured creditors in the event of a default. As such, the long-term rating for the Series 1 Tranches A & B Bonds is equivalent to the Sponsor's long term senior unsecured rating. Accordingly, any change in the Sponsor's long-term credit rating would impact the issue rating.

## Outlook Statement

The Stable Outlook reflects GCR's expectation that DIL's oil refinery project will be commissioned according to schedule, and that strong earnings and cash flow projections will materialise as forecast. This will allow for the debt balance to be reduced over the rating horizon and mitigate the foreign currency mismatch.

#### Ratina Triagers

A rating upgrade is contingent upon the successful completion of the refinery project, which translates to significant earnings growth, and a meaningful reduction in debt and FCY exposure. Specifically, upward migration to the ratings could follow a reduction in the net debt to EBITDA below 1.5x, interest coverage strengthening to 10x-15x and OCF to debt reaistering around 50%-60%.

A downward rating movement could result from the inability to timeously complete the ongoing project, leading to lower-than-expected earnings and cash flows, and potentially an escalation in debt. Any adverse foreign currency movement that results in escalation of debt balance would also be negative to the ratings. In addition, aggressive dividend decision amid the large capex and investment commitments could constrain the liquidity assessment and result in a rating downgrade. Any factors that impact the performance of Dangote Cement could also impact the broader group, given that it underpins current earnings.

## **Analytical Contacts**

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#### Related Criteria and Research

Criteria for the GCR Ratings Framework, January 2022 Criteria for Rating Corporate Entities, January 2022 GCR Ratings Scales, Symbols & Definitions, May 2019 GCR Country Risk Scores, December 2021 GCR Nigeria Corporate Sector Risk Scores, April 2022 Dangote Industries Limited Rating Announcement, April 2022

## Ratings History

Dangote Industries Fu	nding Plc's up to N	1300bn Series 1 Trar	nches A & B Senior	Unsecured Bonds	
Rating class	Review	Rating scale	Rating	Outlook	Date
Long Term Issue	Initial/last	National	AA+(NG)(IR)	Stable	April 2022

Nigeria Corporate Analysis | Public Credit Rating

#### Salient Points of Accorded Ratings

GCR affirms that a.) no part of the rating process was influenced by any other business activities of the credit rating agency; b.) the ratings were based solely on the merits of the rated entity, security or financial instrument being rated; and c.) such ratings were an independent evaluation of the risks and merits of the rated entity, security or financial instrument.

The credit rating has been disclosed to Dangote Industries Funding Plc. The rating above was solicited by, or on behalf of, the rated entity, and therefore, GCR has been compensated for the provision of the rating.

Dangote Industries Funding Plc participated in the rating process via tele-conferences and other written correspondence. Furthermore, the quality of information received was considered adequate and has been independently verified where possible. The information received from Dangote Industries Funding Plc and other reliable third parties to accord the credit rating included:

- Draft Series 1 Tranche A Trust Deed
- Draft Series 1 Tranche B Trust Deed
- Draft Programme Trust Deed
- Draft Deed of Undertaking
- Draft Series 1 Pricing Supplement
- Draft Shelf Prospectus.

ALL GOR CREDIT RATINGS ARE SUBJECT TO CERTAIN LIMITATIONS, TERMS OF USE OF SUCH RATINGS AND DISCLARMERS. PLEASE READ THESE LIMITATIONS, TERMS OF USE AND DISCLARMERS BY POLICIAWING THIS LIMITATION, TERMS OF USE AND DISCLARMERS BY POLICIAWING THIS LIMITATION OF AREA AVAILABLE ON GOR'S PUBLIC WES TITE AT WAYING CREATINGS COMMARING, PROPORTION, PUBLISHED RATINGS, CREEKIN, AND METHODOS ORGES ARE AVAILABLE FROM THIS SITE AT ALL TIMES, GOR'S CODE OF CONDUCT, CONFIDENTIALITY, COMPUSTS OF RITERST, COMPUSITION, AND ORDER RELEVANT POLICIES AND PROCEDURES ARE ALSO AVAILABLE FROM THIS SITE.

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## APPENDIX F: FINANCIAL SUMMARY

The financial information set out in this Pricing Supplement has been extracted from the Reporting Accountant's report. This section should be read and construed in conjunction with the interim financial statement(s) published subsequently for the financial years prior to the issuance of Bonds under this Pricing Supplement. The Financial Statements of the Sponsor for the years ended December 31, 2016 to December 31, 2020 are hereby incorporated by reference and are available for inspection. Kindly refer to page 31-32 "Documents Available for Inspection" section of Pricing Supplement.

Extract from Independent Report of the Reporting Accountants covering the 5-year period from  $2016-2020\,$ 

DANGOTE INDUSTRIES LIMITED
ACCOUNTANT'S REPORT
ON THE AUDITED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED 31 DECEMBER 2020, 2019, 2018, 2017 AND 2016

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The Directors
Dangote Industries Limited
Union Marble House
1 Alfred Rewane Road
Ikoyi
Lagos

Gentlemen.

ACCOUNTANT'S REPORT ON THE AUDITED CONSOLIDATED FINANCIAL STATEMENTS OF DANGOTE INDUSTRIES LIMITED FOR THE YEARS ENDED 31 DECEMBER 2020, 2019, 2018, 2017 AND 2016

#### Report on the Consolidated Financial statements

We have reviewed the audited consolidated financial statements of Dangote Industries Limited ("the Company") and its subsidiaries (collectively, 'the Group') which comprise the consolidated statement of financial position as at 31 December 2020, 2019, 2018, 2017 and 2016, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and consolidated statement of cash flows for the years ended 31 December 2020, 2019, 2018, 2017 and 2016 and a summary of significant accounting policies and other explanatory information, for the proposed №300billion bond issuance programme to be issued by Dangote Industries Funding Plc and sponsored by Dangote Industries Limited ("the Offer"). Deliotte & Touche was the auditor of the Group for the years ended 31 December 2020, 2019, 2018, 2017 and 2016, and unmodified audit opinions were issued by the auditor for the five years ended 31 December 2020, 2019, 2018, 2017 and 2016.

## Management's Responsibility for the Financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with the applicable financial reporting framework and for such internal control as management determines necessary to enable the preparation of the consolidated financial statements and fair presentation that are free from material misstatements, whether due to fraud or error.

## Accountant's Responsibility

Our responsibility is to express a conclusion on the accompanying consolidated financial statements. We conducted our review in accordance with the International Standard on Review Engagement (ISRE) 2400 (Revised), Engagements to Review Historical Financial statements. ISRE 2400 (Revised) requires us to conclude whether anything has come to our attention that causes us to believe that the consolidated financial statements, taken as a whole, are not prepared in all material respects in accordance with the applicable financial reporting framework. This Standard also requires us to comply with relevant ethical requirements.

A review of financial statements in accordance with ISRE 2400 is a limited assurance engagement. The accountant performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing. Accordingly, we do not express an audit opinion on these consolidated financial statements.



# ACCOUNTANT'S REPORT ON THE AUDITED CONSOLIDATED FINANCIAL STATEMENTS OF DANGOTE INDUSTRIES LIMITED FOR THE YEARS ENDED 31 DECEMBER 2020, 2019, 2018, 2017 AND 2016 - Continued

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that these audited consolidated financial statements do not present fairly, in all material respects, the financial position of Dangote Industries Limited and its subsidiaries as at 31 December 2020, 2019, 2018, 2017 and 2016 and their financial performance and cash flows for the years then ended in accordance with applicable financial reporting framework.

This report is solely for the use of the Directors of Dangote Industries Limited and other relevant parties. No part of this report may be quoted or circulated outside these parties without the prior written approval of Ernst & Young.

Yours faithfully,

Babayomi Ajijola

FRC/2013/ICAN/000000001196

For: Ernst & Young Lagos, Nigeria

Date: 20 April 2022

		2020	2019	2018	2017	2016
	Note	N. mil	Restated * N. mil	Restated * N. mil	N. mil	N. mil
Revenue	5	1,333,909	1,212,300	1,226,491	1,180,767	905,922
Cost of sales	6	(657,315)	(638,464)	(643,634)	(632,164)	(554,141)
Gross profit	_	676,594	573,836	582,857	548,603	351,781
Other operating income	7	9,240	6,361	15,849	8,148	12,911
Other operating gains/(losses)	8	212,453	20,511	(56,983)	38,211	60,988
Movement in credit loss allowances	9 10	(1,737)	1,388	(124 200)	(19)	6,909
Selling and distribution expenses Administrative expenses	11	(135,499) (189,591)	(141,621) (206,224)	(124,380) (154,471)	(98,392) (97,888)	(72,307) (90,668)
Operating profit		571,460	254,251	262,896	398,663	269,614
					,	,
Finance Income	12	27,103	23,963	60,706	109,170	36,493
Finance costs	13	(216,624)	(184,182)	(125,737)	(81,064)	(56, 199)
Fair Value Adjustments	8.1	-	-	-		
Equity accounted income	25	750	649	563	2,167	(154)
Profit before taxation Taxation	14	382,689 (156,589)	94,681	198,428 70,303	428,936 (64,454)	249,754
Profit for the year	14	226,100	(58,379) 36,302	268,731	364,482	(5,376) 244,378
Front for the year	_	220,100	30,302	200,731	304,402	244,370
Other comprehensive income:						
Items that will not be reclassified to						
profit or loss:						
Gains/(losses) on valuation of						
Investments in equity instruments	34	2	(76)	(1,202)	_	_
Income tax relating to items that will						
not be reclassified		(1)	-	-	-	
Remeasurement on net defined benefit						1,007
liability/asset		-	-		-	1,007
Total items that will not be	_					
reclassified to profit or loss	_	1	(76)	(1,202)	-	1,007
Items that may be reclassified to						
profit or loss:						
Exchange differences on translating						
foreign operations		168,651	(61,549)	117,498	(7,001)	100,475
Available-for-sale financial asset					316	387
adjustment**		-	-	-	310	307
Other comprehensive income/ (loss) for						
the year net of tax	_	168,652	(61,625)	116,296	(6,685)	101,869
Total comprehensive income/ (loss) for		394,752	(25,323)	385,027	357,797	346,247
the year	_					
Profit attributable to:		121 224	47.003		222.700	222 500
Owners of the parent Non-controlling interests		131,524 94,576	47,992 (11,690)	255,377 13,354	322,766 41,716	223,588
Non-controlling interests	_					
	_	226,100	36,302	268,731	364,482	244,378
Total comprehensive income/ (loss)						
attributable to:						
Owners of the parent		163,799	29,533	266,818	316,167	326,109
Non-controlling interests	_	230,953	(54,856)	118,209	41,630	20,138
Earnings per share	_	394,752	(25,323)	385,027	357,797	346,247
Basic and diluted earnings (Naira)	16	66	24	128	161	112
Dividend per share	16	58	120	82	9	7
par annua		30	120	9.6	3	,

<sup>&</sup>quot;See Note 36 for details of restatements.

<sup>\*\*</sup> The available for sale financial asset adjustment emerged as a result of the treatment in accordance with IAS 39 before the adoption of IFRS 9

		2020	2019	2018	2017	2016
			Restated *	Restated *		
	Note(s)	N. mil	N. mil	N. mil	N. mil	N. mil
Non-Current Assets						
Property, plant and equipment	19	5.063.876	3.632.418	2,677,954	1,325,972	1,273,181
Goodwill	21	-,,	-,,	-,,	3,170	4,684
Right-of-use asset	20	14,921	15,077		-	-
Intangible assets	22	161,209	131,379	133,908	8.442	6,304
Investments in associates	26	5,711	4,961	4,312	3,749	1,582
Debt Instruments (at amortised cost)	27	45,281	41,275	15,938	-	-
Investments at fair value	34	7,056	7,072	7,148	-	
Other financial assets	34.1	-	-		2,983	2,983
Finance lease receivables	28	9,846	11,285	6,475	6,614	-
Deferred tax assets	15	17,679	60,068	49,970	61,379	66,361
Prepayments	30	160,370	317,802	339,957	30,986	13,202
		5,485,949	4,221,337	3,235,662	1,443,295	1,368,297
Current Assets	_					
Biological assets	29	4,462	2,069	1,841	2,807	3,008
Inventories	32	233,000	265,772	227,139	183,966	152,700
Loans to related entities	49	-	-	-	1,090,356	644,200
Debt instruments (at amortised cost)	27	3,149	-	-	-	-
Trade and other receivables	33	707,167	639,573	695,265	270,283	175,201
Other financial assets	34.1	-	-	-	61,929	42,367
Investments at fair value	34	19,458	16,212	14,547	-	-
Derivatives receivables	35	51,831	1,091	22,455	-	-
Finance lease receivables	28	5,249	4,266	2,380	1,608	-
Prepayments	30	90,508	30,858	31,423	37,609	79,902
Cash and cash equivalents	36	764,012	852,741	950,434	809,067	718,862
		1,878,836	1,812,582	1,945,484	2,457,625	1,816,240
Non-current assets held for sale and assets of disposal groups	37	869	869	869	869	871
Total Assets		7,365,654	6.034,788	5.182.015	3,901,789	3.185.408
	_	1,555,551	0,000,000	5,152,515	3,301,100	3,103,103
Equity and Liabilities						
Equity						
Equity attributable to equity holders of	parent					
Share capital	38	1,000	1,000	1,000	1,000	1,000
Foreign currency translation reserve		122,187	89,913	108,296	71,978	78,893
Fair value reserve		-	-	-	(2,159)	(2,475)
Employee benefit reserve			-	-	583	583
Reserve for valuation of investments		(116)	(117)	(41)	-	-
Capital reserves		-	-	21,413	14,824	16,688
Retained earnings		2,066,915	2,008,522	2,149,417	1,845,979	1,374,585
		2,189,986	2,099,318	2,280,085	1,932,205	1,469,274
Non-controlling interests	_	795,315	607,278	705,688	183,826	95,259
		2,985,301	2,706,596	2,985,773	2,116,031	1,564,533

		2020	2019	2018	2017	2016
			Restated *	Restated *		
Liabilities	Note(s)	N. mil	N. mil	N. mil	N. mil	N. mil
Non-Current Liabilities						
Loans from related parties	40	56,420	19,588	17,765	-	-
Borrowings	39	1,994,859	1,586,442	1,331,677	826,361	621,835
Lease liabilities	45	8,982	9,157	-	-	-
Retirement benefit obligations	41	1,086	1,205	1,284	2,308	2,436
Government grant	43	28,852	30,389	8,424	355	629
Deferred tax liabilities	15	176,111	110,302	100,081	72,298	61,771
Provisions	44	9,593	3,684	2,753	3,453	3,344
Long service award obligations	42	3,581	-	-	-	-
	_	2,279,484	1,760,767	1,461,984	904,775	690,015
Current Liabilities	_					
Trade and other payables	46	994,979	858,916	400,713	700,006	526,411
Loans from related parties	40	708,978	465,438	262,338	-	-
Borrowings payable	39	288,228	170,846	31,298	131,772	384,446
Derivatives liabilities	34	104	-	-	-	-
Lease liabilities	45	3,593	2,021	-	-	-
Retirement benefit obligations	41	970	980	970	-	-
Contract liabilities	47	331	-	-	-	-
Government grant	43	70	149	314	792	1,224
Current income tax payable	14	71,595	67,880	31,257	46,277	18,742
Provisions	44	145	-	-	2	-
Bank overdraft	36	31,876	1,195	7,368	2,134	37
		2,100,869	1,567,425	734,258	880,983	930,860
Total Liabilities	_	4,380,353	3,328,192	2,196,242	1,785,758	1,620,875
Total Equity and Liabilities		7,365,654	6,034,788	5,182,015	3,901,789	3,185,408

<sup>&</sup>quot;See Note 56 for details of restatements.

## DANGOTE INDUSTRIES LIMITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEARS ENDED 31 DECEMBER 2020, 2019, 2018, 2017 AND 2016

	Share capital N. mil	Foreign currency translation reserve N. mil	Reserve for valuation of investments N. mill	Capital reserves N. mil	Retained earnings N. mil	Total attributable to owners of the Company N. mil	Non-controlling interest	Total N. mil
Salance at 1 January 2020	1,000	89,913	(117)		2,008,522	2,099,318	607,278	2,706,596
Profit for the year	-	-		-	131,524	131,524	94,576	226,100
Other comprehensive income	-	32,274	1			32,275	136,377	168,652
Total comprehensive income for the year		32,274	1		131,524	163,799	230,953	394,752
Transactions directly with equity holders: Disposal of non-controlling interests Dividends (Note 16)	-	:	:		(421) (72,710)	(421) (72,710)	421 (43,337)	(116,047)
Total contributions by and distributions to owners of Company recognised directly in equity	-	-	-		(73,131)	(75,131)	(42,916)	(116,047)
Balance at 31 December 2020	1,000	122,187	(116)		2,066,915	2,189,986	795,315	2,985,301

	Share	Foreign	Reserve for	Capital	Retained	Total	Non-controlling	Total	
	capital	currency	valuation of	reserves	earnings	attributable to	Interest		
		translation	investments			owners of the			
	N. mil	N. mil	N. mil	N. mil	N. mil	Company N. mil	N. mil	N. mil	
Restated Balance at 1 January 2019	1.000	108,296	(41)	21.413	2.149.417	2,280,085	705,688	2.985.775	
Profit for the year	1,000	100,200	(41)	21,412	47,992	47,992	(11,690)	36,302	
Other comprehensive income		(18,383)	(76)		47,992	(18,459)	(43,166)	(61,625)	
Total comprehensive income for the year	-	(18,383)	(76)		47,992	29,533	(54,856)	(25,323)	
Reserve transferred from acquisition of subsidiaries	-				6,113	6,113	1,354	7,467	
Derecognition due to disposal of subsidiary		-		(21,413)	-	(21,413)		(21,413)	
Dividends (Note 16)		-			(195,000)	(195,000)	(44,905)	(239,908)	
Total contributions by and distributions to owners of Company									
recognized directly in equity	-	-		(21,413)	(188,887)	(210,300)	(43,554)	(253,854)	
Balance at 31 December 2019 ("Restated)	1,000	89,913	(117)		2,008,522	2,099,318	607,278	2,706,596	
	Share	Foreign	Employee benefit	Fair value	Capital	Retained	Total	Non-	Total
	capital		reserve/Reserve for	adjustment	reserves	eamings	attributable to	controlling	
		translation	valuation of	asset available			owners of the	Interest	
		reserve	investment	for sale reserve			Company		
Balance as at 1 January 2018	1,000	71,978	583	(2,159)	14,824	1,845,979	1,932,205	183,826	2,116,031
Profit for the year (Restated*)	-	-			-	268,731	268,731	13,354	282,085
Other comprehensive income (Restated*)	-	117,498		(1,202)	-	-	116,296	-	116,296
Adjustment on correction of error		(\$1,150)	(624)	3,361		165,484	87,041	548,294	635,335
Total comprehensive income for the year(Restated*)	-	36.318	(624)	2.159		434,215	472.065	561,648	1.033.716
Dividends (Note 16)	-	-			-	(130,040)	(130,040)	(33,197)	(163,237)
Adjustment to DFM capital reserve	-	-	-	-	6,589	-	6,589	(6,589)	-
Changes on initial application of IPRS 9	-	-	-	-	-	(737)	(737)	-	(757)
Balance at 31 December 2018 (Restated*)	1,000	108,296	(41)		21,413	2,149,417	2,280,085	705,688	2,985,773
Balance at 1 January 2017	1,000	78,893	583	(2,475)	16,688	1,374,585	1,469,274	95,259	1,564,533
Profit for the year	-				-	322,766	322,766	41,716	364,482
Other comprehensive income	-	(6,915)		316	-	-	(6,599)	(86)	(6,685)
Total comprehensive income for the year	-	(6,915)	-	316		322,766	316,167	41,630	357,797
Disposal of shares in subsidiary without a loss of control				-		213,674	213,674		213,674
Reversal of fair valuation gain	-	-		-	(1,864)		(1,864)	-	(1,864)
Effect of changes in subsidiary shareholding	-	-		-	-	(65,046)	(65,046)	65,046	-
Dividends (Note 16)	-	-	-	-	-	-	*	(18,109)	(18,109)
Balance at 31 December 2017	1,000	71,978	583	(2,159)	14,824	1,845,979	1,932,205	183,826	2,116,031
Balance at 1 January 2016	1,000	(22, 234)	(424)	(2,862)	-	1,150,997	1,126,477	90,733	1,217,210
Profit for the year	-				-	223,588	223,588	20,790	244,378
Other comprehensive income	_	101,127	1,007	387			102,521	(652)	101,869
Total comprehensive income for the year	_	101,127	1,007	387	-	223,588	326,109	20,138	346,247
Business combination	-				16,688	-	16,688	(1,418)	15,270
Contribution					-	-		617 (14,812)	(14,812
Dividends (Note 16)	1,000	78.893	583	(2,475)	16,688	1,374,585	1,469,274	95,259	1,564,533
Balance at 31 December 2016	1,000	10,093	263	(4/4/3)	10,000	1,079,000	1,469,274	82,236	1,304,333

The translation reserves represents the cummulative position of translation gains and losses arising from the conversion of the net assets of the foreign subsidiary companies and subsidiaries with different functional currency, to the reporting currency.

<sup>&</sup>quot;See Note 56 for details of restatements.

# DANGOTE INDUSTRIES LIMITED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEARS ENDED 31 DECEMBER 2020, 2019, 2018, 2017 AND 2016

N. mil   N			2020	2019 Restated *	2018	2017	2016
Cash generated from operations   48   850,807   824,199   460,544   405,005   450,207     Income tax (paid) received   14   (31,811)   (18,400)   9,979   (19,100)   (8,202)     Retirement benefit paid   41   (12)9   (09)		Note(s)	N. mil	N. mil	N. mil	N. mil	N. mil
Income tax (paidly received   14   (35,811) (18,406)   9,979 (19,100) (8,202)     Retirement benefit paid   41   (129) (69)	Cash flows from operating activities						
Retirement benefit paid   41	Cash generated from operations	48	856,867	824,199	466,544	465,065	455,257
Remain the paid for long service award   Net cash from operating activities   Se20,795   B05,724   476,523   445,965   450,055   450,055   A50,055   A50,0	Income tax (paid)/ received	14	(35,811)	(18,406)	9,979	(19,100)	(8,202)
Net cash from operating activities   820,795   805,724   476,523   445,965   450,055	Retirement benefit paid	41	(129)	(69)	-	-	-
Cash flows from Investing activities   Purchase of property, plant and equipment   19   (1,077,371)   (1,098,373)   (151,080)   (115,025)   (202,261)   Proceed from disposal of property, plant and equipment   1,897   4,519   (1,872)   1,075   (642)   Purchase of invastments at fair value   34   (3,228)   (1,665)     Purchase of investments at fair value   34   (3,228)   (1,665)       Purchase of biological assets   29   -   (341)   (998)   (998)   (983)   (595)   Proceed from disposal of biological assets   29   -   (341)   (998)   (998)   (983)   (595)   Proceed from disposal of biological assets   29   24   -   (1,639)   (3,052)   (3,050)   (1,093)   (1,09	Benefit paid for long service award	42	(132)	-	-	-	-
Purchase of property, plant and equipment   19   (1,077,371)   (1,098,373)   (151,080)   (115,025)   (202,261)	Net cash from operating activities		820,795	805,724	476,523	445,965	450,055
Purchase of property, plant and equipment   19   (1,077,371)   (1,098,373)   (151,080)   (115,025)   (202,261)	Cash flows from investing activities						
Proceed from disposal of property, plant and equipment   1,897   4,519   (1,872   1,075   (042)   (1,944)   (746)	Purchase of property, plant and equipment	19	(1,077,371)	(1,098,373)	(151,080)	(115,025)	(202,261)
Purchase of intangible assets   22   (825)   (220)   (796)   (1,994)   (746)							
Purchase of intangible assets 22 (825) (220) (796) (1,994) (746)  Purchase of investments at fair value 34 (3,228) (1,065)			1,897	4,519	(1,872)	1,075	(642)
Purchase of investments at fair value   34   (3,228)   (1,665)   -   -   -   -   -   -   -   -   -		22	(825)	(220)	(796)	(1.994)	
Purchase of debt instruments at amortised cost   (7,155) (25,337)	_	34	-		-	-	
Proceed from disposal of biological assets 29 24 - 1,639 3,652 3,668 interest income 12 26,725 23,704 126,099 140,790 34,901 Dividends received 12 378 259 897 558 1,530 Net cash (used in)/ from investing activities (1,059,555) (1,097,654) (26,111) 28,073 (164,084)  Cash flows from financing activities Froceeds from related parties loans 40 177,896 204,923					-	-	-
Interest Income   12   26,725   23,704   126,099   140,790   34,961	Purchase of biological assets	29	-	(541)	(998)	(983)	(595)
Dividends received   12   378   259   897   558   1,530	Proceed from disposal of biological assets	29	24	-	1,639	3,652	3,668
Net cash (used in)/ from investing activities  Cash flows from financing activities  Proceeds from related parties loans  40 177,896 204,923 (7,310) (46,051) 322,966  Repayment of third party loans  Loan obtained from third party  574,306 441,956 661,914 57,991 110,071  Loans to group companies repaid  61,059,353 441,956 661,914 57,991 110,071  Loans to group companies repaid  61,059,355 441,956 661,914 57,991 110,071  Loans advanced to related entities  7, (420,285)	Interest Income	12	26,725	23,704	126,099	140,790	34,961
Cash flows from financing activities	Dividends received	12	378	259	897	558	1,530
Proceeds from related parties loans         40         177,896         204,923         -         -         -           Repayment of third party loans         -         -         -         (7,310)         -         -           Loan obtained from third party         -         -         -         -         (46,051)         322,966           Proceeds from borrowings         39         574,306         441,956         661,914         57,991         110,571           Loans to group companies repaid         -         -         -         72,009         212,247           Capital contribution in related parties         -         -         -         72,009         212,247           Capital contribution in related parties         -         -         (420,285)         -         -           Loans advanced to related entities         -         -         (347,243)         (478,787)         (719,126)           Finance lease payment         -         -         -         (633)         (8,222)         -           Proceeds on sale of shares in subsidiary         -         -         -         213,674         1           Repayment of borrowings         39         (340,177)         (60,051)         (139,231)         (97,369) <td>Net cash (used in)/ from investing activities</td> <td></td> <td>(1,059,555)</td> <td>(1,097,654)</td> <td>(26,111)</td> <td>28,073</td> <td>(164,084)</td>	Net cash (used in)/ from investing activities		(1,059,555)	(1,097,654)	(26,111)	28,073	(164,084)
Proceeds from related parties loans         40         177,896         204,923         -         -         -           Repayment of third party loans         -         -         -         (7,310)         -         -           Loan obtained from third party         -         -         -         -         (46,051)         322,966           Proceeds from borrowings         39         574,306         441,956         661,914         57,991         110,571           Loans to group companies repaid         -         -         -         72,009         212,247           Capital contribution in related parties         -         -         -         72,009         212,247           Capital contribution in related parties         -         -         (420,285)         -         -           Loans advanced to related entities         -         -         (347,243)         (478,787)         (719,126)           Finance lease payment         -         -         -         (633)         (8,222)         -           Proceeds on sale of shares in subsidiary         -         -         -         213,674         1           Repayment of borrowings         39         (340,177)         (60,051)         (139,231)         (97,369) <td>Cash flows from financing activities</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Cash flows from financing activities						
Repayment of third party loans         -         -         (7,310)         -         -           Loan obtained from third party         -         -         -         (46,051)         322,966           Proceeds from borrowings         39         574,306         441,956         661,914         57,991         110,571           Loans to group companies repaid         -         -         -         -         72,009         212,247           Capital contribution in related parties         -         -         -         -         72,009         212,247           Capital contribution in related parties         -         -         -         (420,285)         -         -           Loans advanced to related entities         -         -         (347,243)         (478,787)         (719,126)           Finance lease payment         -         -         -         (633)         (8,222)         -           Proceeds on sale of shares in subsidiary         -         -         -         (633)         (8,222)         -           Refund/Payment of borrowings         39         (340,177)         (60,051)         (139,231)         (97,369)         -           Refund/Payment on lease liabilities         290         (3,722)         -	_	40	177.896	204.923	_	-	-
Proceeds from borrowings 39 574,306 441,956 661,914 57,991 110,571  Loans to group companies repaid 72,009 212,247  Capital contribution in related parties - (420,285)  Loans advanced to related entities - (347,243) (478,787) (719,126)  Finance lease payment (633) (8,222)  Proceeds on sale of shares in subsidiary (633) (8,222)  Proceeds on sale of shares in subsidiary (139,231) (97,369)  Refund/Payment on lease liabilities 290 (3,722)  Dividends paid (116,047) (239,908) (33,934) (18,110) (14,812)  Interest paid (176,918) (142,788) (125,737) (81,064) (56,197)  Net cash from/ (used in) financing activities 119,350 200,410 (412,459) (385,929) (144,350)  Net (decrease)/ increase in cash and cash equivalents (119,410) (91,520) 37,953 88,109 141,621  Cash and cash equivalents at the beginning of the year 851,546 943,066 806,933 718,824 577,203	Repayment of third party loans		-	-	(7,310)	-	-
Loans to group companies repaid	Loan obtained from third party		_	_	_	(46,051)	322,966
Capital contribution in related parties (420,285)		39	574,306	441,956	661,914		110,571
Loans advanced to related entities         -         -         (347,243)         (478,787)         (719,126)           Finance lease payment         -         -         -         (633)         (8,222)         -           Proceeds on sale of shares in subsidiary         -         -         -         213,674         1           Repayment of borrowings         39         (340,177)         (60,051)         (139,231)         (97,369)         -           Refund/Payment on lease liabilities         290         (3,722)         -         -         -           Dividends paid         (116,047)         (239,908)         (33,934)         (18,110)         (14,812)           Interest paid         (176,918)         (142,788)         (125,737)         (81,064)         (56,197)           Net cash from/ (used in) financing activities         119,350         200,410         (412,459)         (385,929)         (144,350)           Net (decrease)/ increase in cash and cash equivalents         (119,410)         (91,520)         37,953         88,109         141,621           Cash and cash equivalents at the beginning of the year         851,546         943,066         806,933         718,824         577,203	Loans to group companies repaid		-	_	_	72,009	212,247
Finance lease payment (633) (8,222) Proceeds on sale of shares in subsidiary 213,674 1 Repayment of borrowings 39 (340,177) (60,051) (139,231) (97,369) Refund/Payment on lease liabilities 290 (3,722)	Capital contribution in related parties		-	-	(420, 285)	-	-
Proceeds on sale of shares in subsidiary         -         -         213,674         1           Repayment of borrowings         39         (340,177)         (60,051)         (139,231)         (97,369)         -           Refund/Payment on lease liabilities         290         (3,722)         -         -         -           Dividends paid         (116,047)         (239,908)         (33,934)         (18,110)         (14,812)           Interest paid         (176,918)         (142,788)         (125,737)         (81,064)         (56,197)           Net cash from/ (used in) financing activities         119,350         200,410         (412,459)         (385,929)         (144,350)           Net (decrease)/ increase in cash and cash equivalents         (119,410)         (91,520)         37,953         88,109         141,621           Cash and cash equivalents at the beginning of the year         851,546         943,066         806,933         718,824         577,203	Loans advanced to related entities				(247.242)	(478,787)	(719,126)
Repayment of borrowings 39 (340,177) (60,051) (139,231) (97,369) - Refund/Payment on lease liabilities 290 (3,722) Dividends paid (116,047) (239,908) (33,934) (18,110) (14,812) Interest paid (176,918) (142,788) (125,737) (81,064) (56,197) Net cash from/ (used In) financing activities 119,350 200,410 (412,459) (385,929) (144,350)  Net (decrease)/ increase in cash and cash equivalents (119,410) (91,520) 37,953 88,109 141,621 Cash and cash equivalents at the beginning of the year 851,546 943,066 806,933 718,824 577,203				-	(347,243)		
Refund/Payment on lease liabilities         290         (3,722)         -         -         -           Dividends paid         (116,047)         (239,908)         (33,934)         (18,110)         (14,812)           Interest paid         (176,918)         (142,788)         (125,737)         (81,064)         (56,197)           Net cash from/ (used in) financing activities         119,350         200,410         (412,459)         (385,929)         (144,350)           Net (decrease)/ increase in cash and cash equivalents         (119,410)         (91,520)         37,953         88,109         141,621           Cash and cash equivalents at the beginning of the year         851,546         943,006         806,933         718,824         577,203	Finance lease payment		-				-
Dividends paid   (116,047)   (239,908)   (33,934)   (18,110)   (14,012)						(8,222)	1
Interest paid (176,918) (142,788) (125,737) (81,064) (56,197)  Net cash from/ (used in) financing activities 119,350 200,410 (412,459) (385,929) (144,350)  Net (decrease)/ increase in cash and cash equivalents (119,410) (91,520) 37,953 88,109 141,621  Cash and cash equivalents at the beginning of the year 851,546 943,066 806,933 718,824 577,203	Proceeds on sale of shares in subsidiary	39	(340,177)	(60,051)	(633)	(8,222) 213,674	1
Net cash from/ (used in) financing activities         119,350         200,410         (412,459)         (385,929)         (144,350)           Net (decrease)/ increase in cash and cash equivalents         (119,410)         (91,520)         37,953         88,109         141,621           Cash and cash equivalents at the beginning of the year         851,546         943,066         806,933         718,824         577,203	Proceeds on sale of shares in subsidiary Repayment of borrowings	39			(633)	(8,222) 213,674	-
Net (decrease)/ Increase in cash and cash equivalents (119,410) (91,520) 37,953 88,109 141,621 Cash and cash equivalents at the beginning of the year 851,546 943,066 806,933 718,824 577,203	Proceeds on sale of shares in subsidiary Repayment of borrowings Refund/Payment on lease liabilities	39	290	(3,722) (239,908)	(633) - (139,231)	(8,222) 213,674 (97,369)	- (14,812)
Cash and cash equivalents at the beginning of the year 851,546 943,066 806,933 718,824 577,203	Proceeds on sale of shares in subsidiary Repayment of borrowings Refund/Payment on lease liabilities Dividends paid Interest paid	39	290 (116,047) (176,918)	(3,722) (239,908) (142,788)	(633) - (139,231) - (33,934) (125,737)	(8,222) 213,674 (97,369) - (18,110) (81,064)	(14,512) (56,197)
cast and cast equivalents at the seguining of the jear	Proceeds on sale of shares in subsidiary Repayment of borrowings Refund/Payment on lease liabilities Dividends paid Interest paid	39	290 (116,047) (176,918)	(3,722) (239,908) (142,788)	(633) - (139,231) - (33,934) (125,737)	(8,222) 213,674 (97,369) - (18,110) (81,064)	(14,812) (56,197)
Total cash and cash equivalents at end of the year 732,136 851,546 844,886 806,933 718,824	Proceeds on sale of shares in subsidiary Repayment of borrowings Refund/Payment on lease liabilities Dividends paid Interest paid Net cash from/ (used in) financing activities		290 (116,047) (176,918) 119,350	(3,722) (239,908) (142,788) 200,410	(633) - (139,231) - (33,934) (125,737) (412,459)	(8,222) 213,674 (97,369) - (18,110) (81,064) (385,929)	(14,812) (56,197) (144,350)
	Proceeds on sale of shares in subsidiary Repayment of borrowings Refund/Payment on lease liabilities Dividends paid Interest paid Net cash from/ (used in) financing activities  Net (decrease)/ increase in cash and cash equival	ents	290 (116,047) (176,918) 119,350 (119,410)	(3,722) (239,908) (142,788) 200,410 (91,520)	(633) - (139,231) - (33,934) (125,737) (412,459)	(8,222) 213,674 (97,369) (18,110) (81,064) (385,929) 88,109	(14,812) (56,197) (144,350)

<sup>\*</sup>See Note 56 for details of restatements.

## APPENDIX G:AMORTISATION SCHEDULE

The following table indicates the principal obligation and semi-annual repayment of the Coupon until maturity. The table reflects the annual Coupon Rate of 12.75% and Issue size of ₹10,465,500,000.00. The payment account for the Series 1 (Tranche A) Bonds shall be funded by the Sponsor in accordance with Clause 10.2 of the Series 1 (Tranche A) Trust Deed.

month	Period	Principal Beginning	Payment	Coupon	Principal	Principal Ending balance
		Balance	•	_	_	-
7/19/2022	0					10,465,500,000.00
1/19/2023	1	10,465,500,000.00	(672,659,260.27)	(672,659,260.27)	-	10,465,500,000.00
7/19/2023	2	10,465,500,000.00	(661,691,989.73)	661,691,989.73)	-	10,465,500,000.00
1/19/2024	3	10,465,500,000.00	(672,479,468.95)	(672,479,468.95)	-	10,465,500,000.00
7/19/2024	4	10,465,500,000.00	(663,529,856.56)	(663,529,856.56)	-	10,465,500,000.00
1/19/2025	5	10,465,500,000.00	(671,001,184.76)	671,001,184.76)	-	10,465,500,000.00
7/19/2025	6	10,465,500,000.00	(661,691,989.73)	(661,691,989.73)	-	10,465,500,000.00
1/19/2026	7	10,465,500,000.00	(672,659,260.27)	(672,659,260.27)	-	10,465,500,000.00
7/19/2026	8	10,465,500,000.00	(661,691,989.73)	(661,691,989.73)	-	10,465,500,000.00
1/19/2027	9	10,465,500,000.00	(672,659,260.27)	(672,659,260.27)	-	10,465,500,000.00
7/19/2027	10	10,465,500,000.00	(661,691,989.73)	(661,691,989.73)	-	10,465,500,000.00
1/19/2028	11	10,465,500,000.00	(672,479,468.95)	(672,479,468.95)	-	10,465,500,000.00
7/19/2028	12	10,465,500,000.00	(663,529,856.56)	(663,529,856.56)	-	10,465,500,000.00
1/19/2029	13	10,465,500,000.00	(671,001,184.76)	(671,001,184.76)	-	10,465,500,000.00
7/19/2029	14	10,465,500,000.00	(11,127,191,989.73)	(661,691,989.73)	10,465,500,000.00)	-
			19,805,958,750.01)	(9,340,458,750.01)	10,465,500,000.00)	

## APPENDIX H: PROCEDURE FOR APPLICATION AND ALLOTMENT

## 1. Invitation for Participation

Qualified Investors are hereby invited to participate in the Issue through any of the Issuing Houses/Book Runners.

- 1.1 The Book Build opens on 23 June, 2022 and closes on 30 June, 2022. Orders must be for a minimum of №10,000,000 (i.e. 10,000 units at №1,000 per unit) and multiples of №1,000 thereafter. Bids below the Minimum Participation Amount will be disregarded unless they form part of a cumulative bid from the same investor that is, in aggregate, greater than the Minimum Participation Amount. Final allotment to respective bidders may be less than the Minimum Participation Amount if bids must be pro-rated for any reason.
- 1.2 Participation Amount(s) and Bid Coupon Rate(s) ("**Order(s)**") should be entered in the space provided in the prescribed Commitment Form attached to this Pricing Supplement (the "**Commitment Form**").
- 1.3 By completing and submitting the Commitment Form, each Applicant hereby agrees that the Order is irrevocable and, to the fullest extent permitted by law, the obligations in respect thereof shall not be capable of rescission or termination by any Applicant.
- 1.4 Applicants may bid/place orders for the Bonds at any price within the price range subject to the Minimum Participation Amount and the terms and conditions stated on the Commitment Form.
- 1.5 A corporate Applicant should state its incorporation (RC) number or, in the case of a corporate foreign subscriber, its appropriate identification/incorporation number in the jurisdiction in which it is constituted.
- 1.6 An individual Applicant should sign the declaration and write his/her full name, address and daytime telephone number on the Commitment Form. Joint applicants must all sign the Commitment Form.
- 1.7 Upon the completion and submission of the Commitment Form, the Applicant is deemed to have authorized the Issuer and the Issuing Houses/Book Runners to effect the necessary changes in this Pricing Supplement as would be required for the purposes of filing an application for the clearance and registration of the final Pricing Supplement with the SEC. The Commitment Form shall be considered as the Application Form for the purposes of registration of the final Pricing Supplement with the SEC.
- 1.8 The Commitment Form presents the Applicant with the choice to bid for up to three optional Bid Coupon Rates within the Price Range and to specify the Participation Amount in each option. The Bid Coupon Rates and the Participation Amounts submitted by the Applicant in the Commitment Form will be treated as optional demands from the Applicant and will not be cumulated.
- 1.9 After determination of the Coupon Rate, the maximum Participation Amount specified by an Applicant at or below the Clearing Price will be considered for allocation and the rest of the order(s), irrespective of the corresponding Bid Coupon Rate(s), will become automatically invalid.
- 1.10 The Issuer in consultation with the Book Runners reserves the right not to proceed with the Offer at any time including after the Book Building opening date but before the Allotment Date without assigning any reason thereof, subject to notifying the Commission.

## 2. Payment Instructions

Successful Applicants should ensure that payment of the Participation Amounts is received on the completion meeting date via the CBN Real Time Gross Settlement ("RTGS") or NIBSS Electronic Fund

Transfer ("**NEFT**") into the following designated Issue Proceeds Account domiciled with the Receiving Banks:

ACCOUNT NAME	BANK	ACCOUNT NUMBER							
Dangote Industries Funding Series 1	Access Bank Plc	1614514969							
Bond									
Dangote Industries Funding Series 1	FSDH Merchant Bank	1000133279							
Bond									
Dangote Industries Funding Series 1	First Bank of Nigeria	2041873319							
Bond	Limited								
Dangote Industries Funding Series 1	First City Monument	0129614929							
Bond	Bank Limited								
Dangote Industries Funding Series 1	Stanbic IBTC Bank Plc	0044982990							
Bond									
Dangote Industries Funding Series 1	Standard Chartered	0005849918							
Bond	Bank Nigeria Limited								
Dangote Industries Funding Series 1	United Bank for Africa	1025282631							
Bond	Plc								
Dangote Industries Funding Series 1	Zenith Bank Plc	1224287938							
Bond									

#### 3. Allocation/Allotment

- 3.1 On the date on which the final price (Coupon rate) of the Bonds is determined after close of the Book Build ("**Pricing Date**"), the Issuing Houses will analyze the demand of submitted bids and in consultation with the Issuer, finalize the allocations to each Applicant. Allocation Confirmation Notices will be sent to successful Applicants thereafter.
- 3.2 The members of the Board and the Issuing Houses reserve the right to accept or reject any application for not complying with the terms and conditions of the Issue.
- 3.3 Upon clearance of the final Pricing Supplement by the SEC, allotment shall be effected in dematerialized (uncertificated) form. Applicants will receive the Bonds in dematerialized form and are mandatorily required to specify their CSCS Account Number, clearing house number ("CHN"), and member code in the spaces provided on the Commitment Form. Allotment of Bonds in dematerialized form shall be effected not later than 15 (Fifteen) Business Days from the date of the approval of the Allotment by the SEC.
- 3.4 Applicants must ensure that the name specified in the Commitment Form is exactly the same as the name in which the CSCS Account Number is held. Where the application is submitted in joint names, it should be ensured that the beneficiary's CSCS Account is also held in the same joint names and are in the same sequence in which they appear in the Commitment Form.

#### 4. Bank Account Details

- 4.1 Applicants are required to indicate their bank account details in the space provided on the Commitment Form for the purposes of future payments of Coupon and the Principal Amount.
- 4.2 Applicants are advised to ensure that bank account details stated on the Commitment Form are correct as these bank account details shall be used by the Registrar for all payments indicated in 4.1 above in connection with the Bonds.

4.3 Failure to provide correct bank account details could result in delays in credit of such payments or, where applicable, issuance of cheques/warrants which shall be sent by registered post to the specified addresses of the affected investors. The Issuer, Issuing Houses, Receiving Banks, Trustees and Registrar shall not have any responsibility following posting of cheques/warrants nor will any of these specified parties undertake any liability for the same as the postal authority shall be deemed to be the agent of the Applicant for the purposes of all cheques posted.

#### APPENDIX I: COMMITMENT FORM

## **DANGOTE INDUSTRIES FUNDING PLC** (RC 1901506)

OFFERING BY WAY OF BOOK BUILDING OF \$\frac{1}{2}10,465,500,000.00 12.75\% SERIES 1 (Tranche A) BONDS DUE 2029 UNDER THE \$\frac{1}{2}300,000,000 DEBT ISSUANCE PROGRAMME

LEAD ISSUING HOUSE

#### STANDARD CHARTERED CAPITAL & ADVISORY NIGERIA LIMITED

#### JOINT ISSUING HOUSES

STANBIC IBTC CAPITAL LIMITED, UNITED CAPITAL PLC, MERISTEM CAPITAL LIMITED,
ABSA CAPITAL MARKETS NIGERIA LIMITED, AFRINVEST CAPITALLIMITED, CORONATION MERCHANT BANK LIMITED, ECOBANK
DEVELOPMENT COMPANY LIMITED, FBNQUEST MERCHANT BANK LIMITED, FCMB CAPITAL MARKETS LIMITED, GREENWICH MERCHANT
BANK LIMITED, RAND MERCHANT BANK NIGERIA LIMITED, QUANTUM ZENITH CAPITAL & INVESTMENTS LIMITED, VETIVA CAPITAL
MANAGEMENT LIMITED

www.dangote.com www.sec.gov.ng

Orders must be made in accordance with the instructions set out in this Pricing Supplement. Care must be taken to follow these instructions as applications that do not comply may be rejected. If you are in any doubt, please consult your Stockbroker, Accountant, Banker, Solicitor or any professional adviser for guidance. By signing this form, you confirm and agree that the Issuing Houses are acting as agents for the Company and no other party, including any investor, in relation to the Offer.

#### DECLARATION

- ☐ I/We confirm that I am/we are eligible to participate in this Issue in accordance with the applicable SEC rules and regulations.
- ☐ I/We hereby irrevocably undertake and confirm that my/our order for Bonds equivalent to participation amount set out below at the Interest Rate to be discovered through the book building process.
- $\hfill \square$  I/We authorise you to enter my/our name on the register of holders as a holder(s) of the Bonds that may be allotted to me/us and to register my/our address as given below.
- I/We authorise the Issuer to amend the Pricing Supplement as may be required for purposes of filing a final version with the SEC without recourse to me'us and I/we use this commitment form as the application for the Bond Issue
- $\hfill \square$   $\hfill I/We$  note that the Issuer and the Issuing House/Bookrunner are entitled in their absolute discretion to accept or reject this order.
- ☐ I/We agree to accept the participation amount as may be allocated to me/us subject to the terms of the Pricing Supplement.
- ☐ I/We confirm that we have conducted all appropriate Know-your-customer identification and verification checks on the subscribers to our fund/investment vehicle, in line with all applicable AML/CFT legislation and regulations.

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	PLEASE COMPLETE ALL RELEVANT SECTIONS OF THIS FORM USING BLOCK LETTERS WHERE APPLICABLE  DATE (DD/MM/YYYY)  CONTROL NO. (FOR REGISTRARS' USE ONLY)																							
DA	ATE (I	DD/MN	<del></del>											DL NO.	(FOR	REGIS								
		/			/		2	0	2															
	PARTICIPANTS CAN INDICATE UP TO THREE (3) OPTIONAL BID MARGINS AND SPECIFY THE PARTICIPATION AMOUNT APPLICABLE TO EACH BID INTEREST RATE. THESE WILL BE TREATED AS OPTIONAL ORDERS AND WILL NOT BE AGGREGATED. PLEASE TICK   THE APPLICABLE BOX ON THERIGHT.																							
	F	FA	Investment/										Trusts							Tru	stee/Cu	stodian	n	
	F	und Ma	anagers							I	INI									Sto	ckbroke	r		
	F	Bank								P	rivate Eq	uity Fu	ınd											
	I	nsuranc	e Comp	oany						S	taff Sche	me												
PAR	RTICII	PANT I	ETAIL	S (The	e Parti	cipatio	on Amo	ount	(s) and t	he Bid (	Coupon Ra	ate(s) r	nust be	stated i	n the b	oxes be	low)							
	ORDER 1																							
PAF	RTICI	PATIO	N AM	OUN	Г (МІ	NIMU	м амо	DUNT	OF N1	0 MILL	ON AND I	N MUI	LTIPLES	S OF NI	1,000 т	HERE	AFTER)							BID COUPON RATE
IN I	FIGU	RES	N																					
IN V	wor	DS			•														•			•		
	ORDER 2																							
PAF	RTICI	PATIO	N AM	OUN	Γ (MIN	NIMUN	м амо	UNT	OF <del>N</del> 10	) MILLI	ON AND I	N MUI	TIPLES	of <del>N</del> 1	,000 т	HEREA	FTER])							BID COUPON RATE
IN I	IN FIGURES N —																							
IN V	WORDS																							
	ORDER 3																							
PAF	ARTICIPATION AMOUNT (MINIMUM AMOUNT OF \$10 MILLION AND IN MULTIPLES OF \$1,000 THEREAFTER)  BID C											BID COUPON RATE												
IN I	FIGU	RES	N																					
IN V	wor	DS								•			•					•				•		

PLEASE TURN OVER TO COMPLETE THIS FORM

соммі	TM	ENT I	ORM (	REVE	RSE	SIDE)																							
PARTIC	PARTICIPANT DETAILS (INDIVIDUAL/CORPORATE/JOINT) (PLEASE USE ONE BOX FOR ONE ALPHABET LEAVING ONE BOX BLANK BETWEEN FIRST WORD AND SECOND)																												
SURNA	ME	:/CO	RPOR	ATE	NAI	ME																							
FIRS	ΤN	AM	E (FOI	RIND	IVII	DUAL	SONL	Y)			1	1				ОТ	HER N	AMES	(FOR 1	NDIVI	DUALS	SONL	<b>Y</b> )			ı			
IOIN	Т 4	PPI	ICAN	r's Fi	IDS'	r na n	IE (IF .	A PPI	LICA	RI F)							OTHER	NAME	S (FOI	LOIN	APPI	LICAL	NT O	NI V)					
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ADD	RES	SS IN	FUL	L (PL)	EAS	E DO	NOT I	REPE	EAT A	APPLI	CANT(	(S)' NA	ME).	POST	BO	X NO	o. ALON	NE IS N	OT SU	FFICIE	NT								
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																	TEL												
CITY	7											STA	TE					EMA	IL										
ALLOTM	1EN	T PRI	FEREN	ICE:																									
	Ple	ase t	ck ir	the b	ox t	o indica	ate allo	tmen	t prefe	erence -	– CERT	ΠFICA	ге 🗆	/ ELE	ECTR	RONI	C (BOO	K ENTI	RY)										
E-ALLO	тмі	ENT	DETAIL	S (FOF	R BO	OK-EN	TRY AL	LOTI	MENT	S ONLY	') (AS AI	PPLICAE	BLE)																
				ny/our	CSG	CS Acc	ount as	deta	ailed b	elow to	the ext	tent of t	he Bo	nds all	otted	l:	-			_		1	1		ı	i	i	i	1
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E-ALLO	тм	ENT	DETAIL	S (FOI	R BC	OK-EN	TRY AL	LOTI	MENT	S ONLY	r) (AS AI	PPLICAI	BLE)																
	Ple	ase c	redit n	ny/our	Inv	estor's	Accou	nt as	detaile	ed belo	w to the	e extent	of the	Bond	s allo	otted o	on the Fl	MDQ D	epositor	y (Q-eX	):								
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	SIGNATURES								21	ND SIG	NAT	URE	: (CO	RPOR/	ATE/JO	INT)				RC. NO.									
2201									1	2 <sup>ND</sup> SIGNATURE (CORPORATE/JOINT)																			
NAM	NAME OF AUTHORISED SIGNATORY (Corporate only)								N	AME	OF A	UTH	IORI	SED SI	GNAT(	ORY (C	orporate	e/Joint)	):										
DESI	DESIGNATION (Corporate only):								D	DESIGNATION (Corporate only):																			

STAND OF DECEDING DAME
STAMP OF RECEIVINGBANK
ISSUER/ISSUING HOUSES/STOCKBROKERS TO THE ISSUE/ PLACEMENT
AGENTS ONLY)