

Under its N100,000,000,000 Commercial Paper Issuance Programme

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum, dated 31 March, 2020, prepared by Stanbic IBTC Capital Limited in connection with Sterling Bank's \$\text{\text{100,000,000,000,000.00}}\$ Commercial Paper Issuance Programme, as amended and/or supplemented from time to time (the "Programme Memorandum").

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the Programme Memorandum.

This document constitutes the Applicable Pricing Supplement relating to the issue of Commercial Paper Notes ("CP Notes" or "the Notes") described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

The CP Notes will be issued in dematerialised form, registered, quoted and traded over the counter ("OTC") via the FMDQ Securities Exchange Limited ("FMDQ") Platform in accordance with the rules, guidelines and such other regulation as prescribed by the Central Bank of Nigeria ("CBN") and FMDQ from time to time, or any other recognized trading platform as approved by the CBN. Securities will settle via FMDQ Depository Limited ("FMDQ Depository"), acting as Registrars and Clearing Agent for the Notes.

This document is important and should be read carefully. If any recipient is in any doubt about its contents or the actions to be taken, such recipient should consult his/her banker, stockbroker, accountant, solicitor or any other professional adviser for guidance immediately.

Arranger



RC:1031358

Dealers







RC: 499243

Issuing, Calculation and Paying Agent



RC:125097

THIS PRICING SUPPLEMENT IS DATED 31 MARCH 2020

PARTIES

1. ISSUER Sterling Bank PLC.

2. ARRANGER Stanbic IBTC Capital Limited.

3. DEALERS Stanbic IBTC Capital Limited, Constant Capital Markets and

Securities Limited, SCM Capital Limited

4. ISSUING, PAYING AND CALCULATION AGENT Stanbic IBTC Bank PLC.

5. Sponsors to the Quotation on FMDQ Stanbic IBTC Capital Limited, Constant Capital Markets and

Securities Exchange Securities Limited, SCM Capital Limited

6. AUDITORS Ernst & Young.7. LEGAL COUNSEL G. Elias & Co.

8. CUSTODIAN FMDQ Depository Limited

PROVISIONS RELATING TO THE NOTES

9. SERIES NUMBER 1

10. Tranche A.

11. (a) Programme Size №100,000,000,000.00.

(b) Issued and Outstanding at the date of

THE PRICING SUPPLEMENT

N15,000,000,000.

 12. AGGREGATE NOMINAL AMOUNT
 6,853,824,000.00.

 13. FACE VALUE
 6,853,824,000.00.

14. DISCOUNTED VALUE 6,615,825,417.71

 15. NOMINAL AMOUNT PER NOTE
 №1,000.00.

 16. ISSUE PRICE
 №1,000.00.

17. TENOR 177 days.

18. MATURITY DATE Thursday, 24 September 2020.

19. Final Redemption Amount 6,615,825,417.71.

20. MINIMUM SUBSCRIPTION №5,000,000.00 and multiples of №1,000.00 thereafter.

21. Specified Currency Nigerian Naira (N).

22. Status of Notes Each Note constitutes a direct, unconditional, unsubordinated

and unsecured obligation of the Issuer and the Notes rank pari passu among themselves and, save for certain debts preferred by law, pari passu with all the other present and future unsecured and unsubordinated obligations of the Issuer outstanding from

time to time.

23. FORM OF NOTES Uncertificated.

24. LISTING Notes will be quoted on the FMDQ platform or any other

recognised exchange.

25. Taxation Please refer to the "Tax Considerations" section in the

Programme Memorandum.

26. METHOD OF OFFER Fixed Price Offer.

27. BOOK CLOSED PERIOD The Register will be closed from 19 September 2020 to 24

September 2020, the Maturity Date.

ZERO COUPON NOTES

28. (a) DISCOUNT RATE ("DR")

(b) IMPLIED YIELD 7.5000%

(c) Any other formula or basis for PV=FV*(1-(DR*t/no. of days in the year)).

DETERMINING AMOUNT(s) PAYABLE

29. Day Count Fraction Actual/Actual (actual number of days in month and actual

number of days in a year).

30. Business Day Convention Any day other than a Saturday, Sunday or a public holiday

declared by the Federal Government of Nigeria, on which banks

are open for business in Nigeria.

PROVISIONS REGARDING REDEMPTION

REDEMPTION/PAYMENT BASIS Redemption at par.
 Issuer's Early REDEMPTION Not applicable.
 Issuer's Optional REDEMPTION Not applicable.
 Other Terms Applicable on REDEMPTION Not applicable.

GENERAL

35. OFFER OPENS Wednesday, 25 March 2020
36. OFFER CLOSES Monday, 30 March 2020
37. ALLOTMENT DATE Monday, 30 March 2020
38. ISSUE DATE (s) Tuesday, 31 March 2020

39. Notification of AllotmentAll applicants will be notified through an email and/or by

telephone of their allotment by no later than 30 March.

40. PAYMENT DATE Tuesday, 31 March 2020

41. DETAILS OF BANK ACCOUNT(S) TO WHICH PAYMENTS ARE TO BE MADE IN RESPECT OF THE

Notes

Account details will be provided on the allocation confirmation

notices to successful investors.

42. SETTLEMENT PROCEDURES AND SETTLEMENT

Instructions

Purchases will be settled via direct debit or electronic funds

transfer (NIBBS, NEFT, RTGS, etc.).

43. Delivery Date

The total amount received will be lodged with the FMDQ

Depository no later than 1 month after the settlement date.

MATERIAL ADVERSE CHANGE STATEMENT

There has been no significant change in the financial position of the Issuer since [insert date of last audited accounts or interim accounts (if later)] and no material adverse change in the financial position or prospects of the Issuer since [insert date of last published annual accounts.]

RESPONSIBILITY

The Issuer and its Board of Directors accept responsibility for the information contained in this Applicable Pricing Supplement which, when read together with the Programme Memorandum [and supplemental Programme Memorandum, if any], contains all information that is material in the context of the issue of the Notes.

Signed at Sterling Bank on this 08 day of April 2020.

For and on behalf of Sterling Bank PLC

Name: Yemisi Odubiyi Capacity: Director

Who warrants his/her authority hereto

Name: Abubakar Suleiman

Capacity: Director

Who warrants his/her authority hereto