



FMDQ SPOTLIGHT

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FMDQ

The logo features the letters 'FMDQ' in a bold, blue, sans-serif font. To the left of the 'F' are three horizontal bars of varying lengths, colored grey, blue, and yellow from top to bottom. The letter 'Q' has a stylized tail consisting of three curved lines in white, blue, and yellow.



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FMDQ Commemorates World Investor Week, Rings the Bell for Financial Literacy

The World Federation of Exchanges, the global industry group for exchanges and central counterparties, in partnership with the International Organisation of Securities Commissions hosted the annual World Investor Week (WIW). The World Investor Week is a global campaign aimed at raising awareness about the importance of investor education, investor protection, and financial literacy. The event, being the fourth edition, held from October 5 – 11, 2020, with over forty (40) exchanges across the globe marking the event in different capacities, however, jurisdictions were also given the liberty to choose alternative weeks in the month of October and November 2020 to stage a series of events in their various locations.

The Securities and Exchange Commission (SEC), Nigeria, chose the week of October 26 for the commemoration of WIW in Nigeria, inviting FMDQ Holdings PLC (FMDQ Group or FMDQ) as well as other relevant stakeholders to participate. The tenants of the 2020 WIW resonates with FMDQ's mandate to ensure the safety of investors in the fixed income, currencies and derivative markets, and to promote investor education and financial literacy. FMDQ Group, through the various initiatives of its subsidiaries - FMDQ Securities Exchange Limited (FMDQ Exchange), FMDQ Clear Limited (FMDQ Clear), FMDQ Depository Limited (FMDQ Depository) and FMDQ Private Markets Limited (FMDQ Private Markets), is committed to ensuring the interests of the investors in its markets are protected. These initiatives include, amongst others, the maintenance of an Investor Protection Fund by FMDQ Exchange, the provision of broad-spectrum clearing risk management for traded securities by FMDQ Clear, the facilitation of settlement finality for securities transactions through delivery versus payment by FMDQ Depository, and the provision of transparency and governance for private securities issuances by FMDQ Private Markets.

Considered as critical elements for sustainable economic development, FMDQ Group is also committed to investor education and financial literacy which are executed through its wholly owned financial market education initiative - FMDQ Academy, and its flagship Corporate Responsibility initiative, the FMDQ Next Generation Financial Markets Empowerment Programme (FMDQ-Next). FMDQ Academy delivers free specialised financial markets training to FMDQ's stakeholders, in line with the financial market infrastructure (FMI)'s market and product development agenda while FMDQ-Next promotes financial market awareness and literacy among students across all levels (primary, secondary and tertiary), as well as fresh graduates, impacting over 580 participants since its launch in 2018.

To commemorate the 2020 World Investor Week, FMDQ Group through a targeted social media campaign showcased FMDQ’s contribution to investor education, investor protection and financial literacy. The Group also held a “Ring the Bell for Financial Literacy” Ceremony on Monday, October 26, 2020, at FMDQ Group’s business complex, Exchange Place. The Ceremony, held, in collaboration with the SEC, had the Chief Executive Officer, FMDQ Group, Mr. Bola Onadele. Koko, and other members of FMDQ’s Executive Management in attendance, and was aimed at creating awareness about the importance of financial literacy.

FMDQ Group is Africa’s first vertically integrated FMI group, strategically positioned to provide registration, listing & quotation services, seamless trading, clearing, settlement, risk management, and depository of financial market transactions, as well as data and information services, across the debt capital, foreign exchange, derivatives and equity markets, through its wholly owned subsidiaries – FMDQ Securities Exchange, FMDQ Clear, FMDQ Depository, FMDQ Private Markets and iQx Consult .

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WORLD INVESTOR WEEK 2020

FMDQ

Commemorating the 2020 World Investor Week

Investor Protection
Credibility
Investor Education
Integrity
Financial Literacy
Transparency

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info@fmdqgroup.com
www.fmdqgroup.com

+234 1-700-8555

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Financial Centre for Sustainability, Lagos and Casablanca Finance City Authority, Casablanca Sign MoU to Promote Sustainable Finance & the United Nations SDGs

In line with the goal of the Financial Centre for Sustainability, Lagos (FC4SL or FC4S, Lagos) to position itself as a champion and leading regional financial centre for sustainability in Africa, FC4SL commenced efforts to establish a relationship with the Casablanca City Finance Authority (CFCA), Morocco, one of the founding members of the FC4S Global Network. Consequently, a Memorandum of Understanding (MoU) was executed by both parties at a virtual Signing Ceremony which took place during the FC4S Global Network Annual General Meeting hosted by Finance for Tomorrow, the Paris FC4S chapter, with about thirty-two (32) member countries in attendance.

This collaboration between FC4SL and CFCA, Morocco, sets to birth a mutually beneficial relationship that would ensure common practices are exchanged amongst both parties. The MoU signing symbolises the agreement by both parties to work together to drive innovative ideas that would assist in entrenching the concept of green and sustainable finance as well as aiding the delivery of the UN's 2030 Sustainable Development Goals (UN SDGs).

Speaking to stakeholders present at the virtual Signing Ceremony, the Vice Chairman, FC4SL, and Chairman, Federal Government of Nigeria Economic Advisory Council, Dr. Doyin Salami, stated that “this partnership will likely foster intra-Africa trade and investment whilst helping to ensure that the whole ecosystem within the sustainable finance market is fully harnessed. Indeed, initiatives driven by both parties would be essential in tackling climate-related challenges as well as yielding tangible economic and social benefits for Nigeria, Morocco and beyond”.

The Deputy General Manager, CFCA, Morocco, Ms. Lamia Merzouki, who is also a newly elected Co-Chair of the FC4S Global Network, while addressing attendees present, reiterated that “CFCA is very glad to sign this MoU with FC4S Lagos”. She added, “With a solid green DNA and a committed team, I am confident that we can, hand in hand, positively impact the continent's effort in meeting its SDGs, and help transition towards more sustainable economies.”

About CFCA, Morocco

With a mission to implement and manage Casablanca Finance City's development strategy, promote CFC to international institutions and investors, develop an attractive “CFC value proposition” for international institutions and investors, drive new reforms to improve the business environment, advise and support companies with the CFC status, Casablanca Finance City Authority is a limited company born from a public-private partnership aiming to position Casablanca as a regional financial hub in Africa.

CFCA was established in July 2010 through a high-level roundtable meeting, including the Region of Casablanca-Settat, the Central Bank of Morocco, Caisse de Dépôt et de Gestion, the main Moroccan banks, the central securities depository, the insurance industry and the Casablanca Stock Exchange.

About FC4SL

The Financial Centre for Sustainability, Lagos was established in April 2019 by key financial market stakeholders including FMDQ Group, Africa's first vertically integrated financial market infrastructure group with the support of the United Nations Environment Programme (UNEP) Inquiry, and other stakeholders in the financial market ecosystem. Its sole aim is accelerating the expansion of green and sustainable finance in Nigeria as well as promoting the adoption of the United Nations 2030 Sustainable Development Goals.

In May 2019, the FC4S Lagos was admitted as the 23rd member of the International Network of Financial Centres (FC4S Network) headquartered in Geneva, Switzerland, and was formally launched in October 2019 by Mr. Babajide Sanwo-Olu, the Executive Governor of Lagos State. Since its launch, FC4SL has been working with local/international stakeholders on various initiatives including the UNEP-supported Green Tagging Project which aims to examine the extent to which Nigerian banks are lending to projects that enhance climate change mitigation and adaptation.

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52nd FX Futures Contract Matures and Settles on FMDQ

On Wednesday October 28, 2020, the 52nd FX Futures contract – NGUS OCT 28 2020 with a nominal value of \$1,482.61 million, matured and settled on FMDQ Securities Exchange. This maturity brings the total value of matured currency futures contracts on the Exchange, since the inception of the market in June 2016, to circa \$40.76 billion; with a total of about \$50.55 billion so far traded.

The matured contract was valued for settlement against the NAFEX – the Nigerian Autonomous Foreign Exchange Fixing – the FMDQ Exchange reference Spot FX rate published same day. The associated clearing/settlement activities were effected accordingly by FMDQ Clear.

The Central Bank of Nigeria (CBN), as observed over the last fifty (50) maturities, introduced a new contract, NGUS OCT 29 2025 for \$1.00 billion at \$/₦589.03 to replace the matured contract. The apex bank also refreshed its quotes on the existing 1 to 60-month contracts.

The contracts quotes are published daily on FMDQ's website at www.fmdqgroup.com and on the FMDQ Twitter page, [@FMDQGroup](https://twitter.com/FMDQGroup).

[Click here to view Open Contracts](#)

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At a Glance: Update from FMDQ Clear

For the period in view, FMDQ Clear, set to become the Nigeria's foremost Central Counterparty continued to deliver on its mandate to enhance the integrity of and eliminate the inherent risks to bilateral trades in the Nigerian financial market, while supporting its safety and reliability.

The tables below provide an overview of the clearing and settlement activities cutting across the derivatives (currency futures) and fixed income markets.

Table 1: Clearing and Settlement Activities in the Currency Futures (Derivatives) Market

S/N	Currency Futures (as at September 30, 2020)	August	September	Change (%)
Clearing				
1	No. of Traded & Cleared Contracts	4,966	5,003	1
2	Value of Traded & Cleared Contracts (\$'bn)	50.02	50.41	1
3	Value of Open Contracts (as at September 30, 2020) (\$'bn)	12.28	11.13	(9)
Settlement				
4	No. of Matured & Settled Contracts	3,902	4,008	3
5	Value of Matured & Settled Contracts (\$'bn)	37.74	39.28	4

Table 2: Clearing and Settlement Activities in the Sovereign Fixed Income Market

S/N	Sovereign Fixed Income	August	September	Change (%)
1	Total Value of Trades Processed (₦'bn)	4,087.61	5,572.47	36
2	Value of Trades Settled (₦'bn)	3,970.61	5,214.59	31
3	Value of Unsettled Trades (₦'bn)	116.99	357.88	206

Table 3: Clearing and Settlement Activities in the Non-Sovereign Fixed Income Market

S/N	Non-Sovereign Fixed Income	August	September	Change (%)
1	Total Value of Trades Processed (₦'bn)	5.19	0.48	(91)
2	Value of Trades Settled (₦'bn)	5.19	0.48	(91)
3	Value of Unsettled Trades (₦'bn)	0	0	N/A

For more on FMDQ Clear, please click [here](#)

At a Glance: Update from FMDQ Depository

Following its operationalisation and leveraging on active stakeholder engagements across the Nigerian capital market value chain, FMDQ Depository commenced delivering on its operational mandate to implement value-added products and service offerings; with FMDQ Group providing efficient listing and trading services through FMDQ Securities Exchange and the much-required risk management, clearing and settlement services through FMDQ Clear; offering market participants an unrivalled opportunity to experience enhanced liquidity and straight-through-processing.

To ensure operational efficiency and facilitate ease of implementing investor's choice of depository, FMDQ Depository had been advocating, right from its inception, for the SEC-registered central securities depositories (CSDs) in Nigeria to embrace operational collaboration towards promoting the global agenda for inter-operability between their systems, thereby effectively empowering investors to deal on their Exchange of choice in Nigeria, irrespective of which depository their assets are held.

From its provision of data integrity and governance, innovative technology in operational processes and straight-through-processing via the FMDQ proprietary system, FMDQ Q-ex, FMDQ Depository has provisioned requisite structures to deliver a client-focused depository of choice, with excellent operational capabilities tailored to provide value-adding services to its stakeholders in the Nigerian financial market.

For more on FMDQ Depository service offerings, please click [here](#)

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FMDQ LISTINGS & QUOTATIONS

FMDQ Exchange Admits Mixta Real Estate PLC Commercial Paper to its Platform

As most businesses across the globe continue to come to terms with the economic effects of the COVID-19 pandemic, the Nigerian Commercial Paper (CP) market has remained a viable option for corporate entities looking to raise funds to meet shortfalls in their working capital, as well as other short-term expenditures.

As the leading organiser for the Nigerian debt capital market (DCM), FMDQ Securities Exchange, towards empowering the Nigerian financial market, provides a choice platform for the registrations, listings, quotations, and trading of debt securities. In this regard, the Exchange approved the **Quotation of the Mixta Real Estate PLC ₦3.68 billion Series 29 Commercial Paper under its ₦20.00 billion Commercial Paper Issuance Programme** on the Exchange platform.

FMDQ's mandate remains to make the Nigerian financial market globally competitive, operationally excellent, liquid, and diverse, in line with its "GOLD" Agenda, providing the required support to governments, corporates, and individuals through its unrivalled and efficient platform for capital access, investment opportunities, value transfer and risk management.

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FMDQ TURNOVER & DEALING MEMBER (BANKS) LEAGUE TABLE

FMDQ Turnover & Dealing Member (Banks)' League Table Report

The FMDQ Market Turnover Report shows the turnover on all products traded on the FMDQ secondary market – Foreign Exchange (FX), Treasury Bills (T.bills), Bonds (FGN Bonds, other Bonds (Agency, Sub-national, Corporate & Supranational) & Eurobonds)) Commercial Papers and Money Market (Repos/Buy-Backs and Unsecured Placements/Takings). These figures exclude primary market auctions in T.bills and Bonds.

The data, collated from the weekly trade data submissions by FMDQ Dealing Member (Banks), represents trades executed amongst the Dealing Member (Banks), Dealing Member (Banks) & Clients, and Dealing Member (Banks) & the CBN.

FMDQ Market Turnover (January - September 2020)

Product Category	(N'mm)	(\$'mm)
Foreign Exchange	23,640,630	63,439
Foreign Exchange Derivatives	27,787,789	73,759
Treasury Bills	6,338,239	16,547
OMO Bills	50,077,170	132,661
FGN Bonds	20,178,043	53,354
Other Bonds*	3,958	10
Eurobonds	347,242	912
Repurchase Agreements/Buy-Backs	34,527,922	90,926
Unsecured Placements/Takings	1,202,191	3,188
Money Market Derivatives	226,893	595
Commercial Papers	-	-
Total	164,330,075	435,390
No. of Business Days	186	186
Average Daily Turnover	883,495	2,341

Average YTD \$/N @ 379.71

mm – million

*Other Bonds include Agency, Sub-national, Corporate & Supranational Bonds

Note: Figures may be subject to change due to potential adjustments from Dealing Member (Banks)

Source: FMDQ Data Portal as @ October 5, 2020; Figures reported by Dealing Member (Banks) on a week-ending basis

The total turnover for the January - September 2020, period amounted to ₦164.33 trillion. Trading activities in FX (Spot FX and FX Derivatives) contributed the largest to overall turnover, accounting for 31.30% of the market. Transactions in OMO bills accounted for 30.47% whilst Repurchase Agreements (Repos)/Buy-Backs product categories (Repos/Buy-backs) accounted for 21.01%, and Bonds, Treasury Bills, Unsecured Placements & Takings and Money Market Derivatives representing 12.49%, 3.86%, 0.73% and 0.14% respectively, of overall market turnover.

Top Ten (10) Dealing Member (Banks) in FMDQ Markets (January – September 2020)

The FMDQ League Table shows the rankings of its top ten (10) Dealing Member (Banks) by overall market turnover in the FMDQ Markets

RANK	DEALING MEMBER (BANKS)
1	STANBIC IBTC BANK PLC
2	ACCESS BANK PLC
3	UNITED BANK FOR AFRICA PLC
4	FIRST BANK OF NIGERIA LIMITED
5	STANDARD CHARTERED BANK NIGERIA LIMITED
6	ZENITH BANK PLC
7	CORONATION MERCHANT BANK LIMITED
8	CITIBANK NIGERIA LIMITED
9	GUARANTY TRUST BANK PLC
10	ECOBANK NIGERIA LIMITED

The top ten (10) Dealing Member (Banks) accounted for 79.33% (₦130.36 trillion) of the overall turnover in the market, with the top three (3) accounting for 62.76% (₦81.82 trillion) of this subsection of the market. Stanbic IBTC Bank PLC, Access Bank PLC and United Bank for Africa PLC maintained the 1st, 2nd and 3rd positions respectively, in the value traded for the review period.

FMDQ Fixed Income Primary Markets Sponsors' League Table (January – September 2020)

The FMDQ Fixed Income Primary Markets Sponsors' League Table shows the rankings of sponsors of fixed income securities (excluding FGN Bonds and T.bills) on FMDQ. The Registration Member (Listings) (RML) and Registration Member (Quotations) (RMQ) (collectively referred to as Registration Members or RMs) are the FMDQ-authorized sponsors of these securities listed and quoted on the Exchange.

RANK	BONDS	RANK	COMMERCIAL PAPERS	
	REGISTRATION MEMBER (LISTINGS) (RMLs)		REGISTRATION MEMBER (QUOTATIONS) (RMQs)	
1 st	Stanbic IBTC Capital Ltd.	1 st	Stanbic IBTC Capital Ltd.	
2 nd	Chapel Hill Denham Advisory Partners Ltd.	2 nd	FBN Quest Merchant Bank Ltd.	
3 rd	United Capital PLC	3 rd	Chapel Hill Denham Advisory Partners Ltd.	
4 th	FBNQuest Merchant Bank Ltd.	4 th	FCMB Capital Markets Ltd.	
5 th	FSDH Merchant Bank Ltd.	5 th	Union Capital Markets Ltd.	
	Absa Capital Markets Nigeria Ltd.	6 th	Coronation Merchant Bank Ltd. EAC Advisory Ltd.	
	UCML Capital Ltd.	8 th	Renaissance Securities Nigeria Ltd. Rand Merchant Bank Nigeria Ltd.	
		10 th	United Capital PLC	
		11 th	Citibank Nigeria Ltd. CardinalStone Partners Ltd. Standard Chartered Capital & Advisory Nigeria Ltd.	
			14 th	Cordros Capital Ltd.

The top three (3) sponsors in both the bond and CP markets were Stanbic IBTC Capital Ltd., Chapel Hill Denham Advisory Partners Ltd., and FBNQuest Merchant Bank Ltd., contributing 69.57% to total issuances in the review period. Stanbic IBTC Capital Ltd., occupying the 1st position, contributed 41.03% to total issuances and participated in both the bond and CP markets. Chapel Hill Denham Advisory Partners Ltd. and FBNQuest Merchant Bank Ltd. contributed 19.13% and 9.41% respectively to total issuances in the period.

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FMDQ Fixed Income Primary Markets Solicitors' League Table (January – September 2020)

The FMDQ league table represents the top solicitors of debt securities listed and/or quoted on FMDQ excluding FGN Bonds and T.bills.

RANK	BONDS	RANK	COMMERCIAL PAPERS
	SOLICITORS TO THE ISSUE		SOLICITORS TO THE ISSUE
1 st	Banwo & Ighodalo	1 st	Banwo & Ighodalo
	Solola Akpana & Co.	2 nd	Udo Udoma & Belo Osagie
3 rd	Olaniwun Ajayi LP	3 rd	Aluko & Oyebode
4 th	The New Practice	4 th	G. Elias & Co.
5 th	Aluko & Oloyede	5 th	Olaniwun Ajayi LP
6 th	P.O Akinrele & Co.	6 th	Sefton Fross
7 th	Templars		
8 th	G. Elias & Co.		
9 th	Tokunbo Orimobi LP		

The most active solicitor for the review period was Banwo & Ighodalo participating as solicitors in both the bond and CP markets for the review period. Aluko & Oyebode ranked 2nd participating in both the bond and CP markets while Udo Udoma & Belo Osagie ranked 3rd, participating solely in the CP market. The top three (3) solicitors for Jan. – Sep. 2020 period (in both the bond and CP markets) contributed 70% to total issuances.

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UPCOMING EVENTS

The 3rd Annual FMDQ GOLD Awards

FMDQ Group as a leading organiser of the Nigerian capital market, as part of its commitment to celebrating the resilience and agility demonstrated by stakeholders in its markets – fixed income, currencies, and derivatives – is set to host the 3rd annual GOLD Awards.

In line with its corporate tradition, on Friday, **November 6, 2020**, FMDQ is set to recognise the commitments and invaluable contributions of the various stakeholders and participants in the FMDQ markets whose activities have directly impacted the development of the markets and positively contributed to making them “**GOLD**” – **G**lobally Competitive, **O**perationally Excellent, **L**iquid and **D**iverse.

In view of the extant COVID-19 guidelines, the 2020 GOLD Awards shall be held by circulation – with the awards published across various online and traditional platforms.

For more on the GOLD Awards, visit the [FMDQ GOLD Awards Website](#) for more information.

#FMDQGOLDAwards #2020GOLDAwards #FMDQat7

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FRIDAY, NOVEMBER 6, 2020

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Common Terminologies and Participants in the Debt Capital Markets

Introduction

This is the first part of a three-fold series on Debt Capital Markets (DCM). Whilst this edition will provide a general overview of DCM, some common terminologies used and participants, subsequent series will focus on the types of debt securities, their uses and new developments in the Nigerian DCM.

Debt Capital Markets refers to the segment of the financial markets in which companies, governments and other institutions raise funds through the issuance (and trading) of debt securities such as treasury bills, commercial papers, promissory notes, bonds, etc.

These debt securities are financial instruments which represent a contractual agreement between the issuer to borrow funds from the investors (lenders) at an agreed interest rate over the term/tenor of the debt. The debt security entitles the investors to a stream of fixed or predetermined interest payments based on the interest rate of the security until the repayment of the principal at maturity, hence, they are also referred to as “**Fixed Income Securities**”. The interest rate for a **debt security** will depend on the perceived creditworthiness of the issuer and the tenor of the debt security.

Common Terminologies in the Debt Capital Markets

The following are commonly used terminologies in debt capital market:

- i. **Prospectus:** This is a document which contains all the details of a debt security and is usually a regulatory requirement by the relevant capital market regulators that must be availed to investors to help them make better informed investment decisions
- ii. **Issuance Date:** This is the date in which a security is issued to investors and interest begins to accrue on the security
- iii. **Par Value:** This is also referred to as **Face Value**, **Nominal Value** or **Redemption Value**, and represents the principal amount which is payable at maturity or during the tenor of the debt security
- iv. **Maturity Date:** This refers to the date on which the issuer of a debt security must repay the principal and extinguish its obligation to investors
- v. **Tenor:** This is the duration or length of time remaining before the expiration of a debt security contract. The difference between tenor and maturity is that, while tenor refers to the length of time remaining for the security to expire, maturity refers to the initial length of the contract from its inception

- vi. **Coupon Rate:** This is defined as the annual interest rate payable on the debt (amount raised) by issuers. Interest can be paid quarterly, semi-annually, or annually by issuers to investors
- vii. **Yield-to-Maturity (YTM):** This is the total return expected to be earned on a Bond if the Bond is held to maturity by the investor, with all payments made as scheduled and reinvested at the same rate

Debt Capital Markets Participants

Debt capital markets consist of various participants carrying out unique functions which cuts across the buy-side and sell-side of the market. However, this article will focus on five (5) main participants – Issuers, Investors, Issuing Houses, Underwriters and Market Makers.

Figure 1: Participants in a Debt Capital Market



- i. **Issuers:** These are entities that raise funds in the debt capital markets by offering debt securities to fund new or existing projects or other capital needs. The issuer promises to pay periodic interest to the security holder (i.e. investor) throughout the tenor of the security. Common examples of issuers of debt securities are the government (i.e. sovereign and state), government agencies, supranational institutions (e.g. World Bank), corporates, etc.
- ii. **Investors:** These are individuals or institutions that invest capital with the expectation of receiving returns on the capital amount. Investors in debt capital markets includes banks, insurance companies, mutual funds, pension funds, retail investors etc. Investors are also referred to as lenders or security holders
- iii. **Issuing Houses:** These are financial institutions that facilitates sale of securities in the primary market. They carry out key functions such as creation of prospectus, as well as other legal documentations relating to a security issue. It is key to note that most Issuing Houses also carry out the role of Underwriters
- iv. **Underwriters:** These are financial institutions that ensure that debt securities issued are fully subscribed thereby guaranteeing the issuer will raise the full amount of capital required. Consequently, Underwriters will purchase any unsold portion of the issuer's debt security upon issuance. Due to the risk involved in underwriting, issuers may offer the unsold or entire debt securities at a discount to the Underwriter, so that they can make a nominal profit when they resell the debt securities to investors at a higher price.

- v. **Market Makers:** These are financial institutions which make market and provide liquidity in the secondary market for a debt security by continuously quoting bid and offer prices at which they will trade fixed quantities of the debt security with investors. The bid price refers to the price at which the market maker will buy the debt security, while the offer/ask price refers to the price at which the market maker will sell the debt security.

Other participants in the debt capital markets are Registrars, Rating Agencies, Depository, Custodian, Trustees, etc.

In conclusion, DCMs create an avenue for corporate organisations and governments to raise debt capital from investors who are seeking investment opportunities. They are fundamental to the proper functioning of financial markets and provide leverage for an economy to thrive.

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